## AsahiKASEI

## Fiscal quarter ended June 2006 - supplementary financial summary -

## July 27, 2006 <br> Asahi Kasei Corporation

- Disclaimer -

The forecasts and estimates shown in this document are dependent on a variety of assumptions and economic conditions. Plans and figures depicting the future do not imply a guarantee of actual outcomes.

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## Consolidated results for fiscal quarter ended June 2006

## Summary of financial results

(¥ billion)

|  | April-June <br> 2005 | April-Sept. <br> 2005 | April-June <br> 2006 <br> a | April-Sept. <br> 2006 <br> forecast <br> b | April-Sept. <br> 2006 <br> original <br> forecast |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Net sales | 328.6 | 718.5 | 348.5 | 767.0 | 755.0 |
| Operating profit | 13.6 | 47.5 | 15.3 | 43.0 | 43.0 |
| Ordinary profit | 14.6 | 47.2 | 15.1 | 41.5 | 41.5 |
| Net income | 5.2 | 25.4 | 9.2 | 24.0 | 24.0 |


| $\begin{gathered} \text { April-June } \\ 2005 \text { vs. } 2006 \end{gathered}$ |  | April-Sept. 2005 vs. 2006 |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Increase <br> (decrease) | \% change | Increase <br> (decrease) | \% change | a/b |
| 19.9 | +6.0 | 48.5 | +6.8 | 45.4\% |
| 1.7 | +12.4 | (4.5) | -9.5 | 35.6\% |
| 0.5 | +3.2 | (5.7) | -12.1 | 36.3\% |
| 4.0 | +76.8 | (1.4) | -5.5 | 38.3\% |

Key operating factors

| Naphtha price <br> (¥/kL, domestic) | 37,500 | 38,000 | 49,000 | 52,000 | 50,000 |
| :--- | ---: | ---: | ---: | ---: | ---: |
| $¥ /$ US\$ exchange rate <br> (market average) | 108 | 110 | 115 | 115 | 110 |

Financial position

|  | At end of March <br> 2006 | At end of June <br> 2006 |
| :--- | ---: | ---: |
| Total assets | $1,376.0$ | $1,409.7$ |
| Net assets* | 594.2 | 601.7 |
| Interest-bearing debt | 235.8 | 252.1 |
| Debt/equity ratio | 0.40 | 0.42 |


| Increase (decrease) | * Figure at end of Mar. 2006 is shareholders' equity. |
| :---: | :---: |
| 33.7 |  |
| - |  |
| 16.3 |  |
| 0.02 |  |
|  | 4/24 |

( $¥$ billion)

|  | April-June 2005 |  | April-June 2006 |  | Increase (decrease) | \% change |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | \% of sales |  | \% of sales |  |  |
| Net sales | 328.6 | 100.0\% | 348.5 | 100.0\% | 19.9 | +6.0 |
| Cost of sales | 250.8 | 76.3\% | 267.7 | 76.8\% | 16.9 | +6.7 |
| Gross profit | 77.8 | 23.7\% | 80.8 | 23.2\% | 3.0 | +3.9 |
| Selling, general and administrative expenses | 64.2 | 19.6\% | 65.5 | 18.8\% | 1.3 | +2.1 |
| Operating profit | 13.6 | 4.1\% | 15.3 | 4.4\% | 1.7 | +12.4 |
| Non-operating expenses of which, financing income and expense equity in net earnings of unconsolidated subsidiaries and affiliates | $\begin{aligned} & 1.0 \\ & 0.5 \\ & 0.3 \end{aligned}$ |  | $\begin{gathered} (0.2) \\ 0.6 \\ (0.2) \end{gathered}$ |  | $\begin{gathered} (1.2) \\ 0.1 \\ (0.6) \end{gathered}$ |  |
| Ordinary profit | 14.6 | 4.4\% | 15.1 | 4.3\% | 0.5 | +3.2 |
| Special gains and losses | (5.6) |  | (0.4) |  | 5.2 |  |
| Income before income taxes and minority interest | 9.0 | 2.7\% | 14.6 | 4.2\% | 5.7 | +63.1 |
| Income taxes | (3.7) |  | (5.3) |  | (1.6) |  |
| Minority interest in income of consolidated subsidiaries |  |  |  |  |  |  |
| Net income | 5.2 | 1.6\% | 9.2 | 2.6\% | 4.0 | +76.8 |
|  |  |  |  |  |  | 5/24 |

(¥ billion)

|  | At end of <br> Mar. 2006 | At end of Jun. 2006 | Increase (decrease) |  | At end of <br> Mar. 2006 | At end of Jun. 2006 | Increase (decrease) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Current assets | 644.2 | 672.3 | 28.1 | Liabilities | 774.9 | 808.0 | 33.1 |
| Cash on hand and in banks | 86.4 | 69.2 | (17.2) | Current liabilities | 439.7 | 482.4 | 42.7 |
| Notes and accounts receivable, trade | 269.5 | 272.0 | 2.5 | Long-term liabilities | 335.2 | 325.6 | (9.6) |
| Inventories | 214.1 | 243.1 | 29.0 | Minority interest in consolidated subsidiaries | 6.9 |  |  |
| Other current assets | 74.2 | 88.0 | 13.8 | Shareholders' equity | 594.2 |  |  |
| Fixed assets | 731.9 | 737.4 | 5.6 | Common stock | 103.4 |  |  |
| Property, plant and equipment Intangible fixed assets Investments and other assets | $\begin{array}{r} 414.4 \\ 33.1 \\ 284.4 \end{array}$ | $\begin{array}{r} 424.8 \\ 31.1 \\ 281.5 \end{array}$ | $\begin{aligned} & 10.4 \\ & (2.0) \\ & (2.9) \end{aligned}$ | Capital surplus | 79.4 |  |  |
|  |  |  |  | Retained earnings | 342.4 |  |  |
|  |  |  |  | Others | 86.3 |  |  |
|  |  |  |  | Treasury stock, at cost | (17.3) |  |  |
|  |  |  |  | Total liabilities and shareholders' equity | 1,376.0 |  |  |
|  |  |  |  | Net assets |  | 601.7 |  |
|  |  |  |  | Shareholders' equity |  | 509.9 |  |
|  |  |  |  | Common stock |  | 103.4 |  |
|  |  |  |  | Capital surplus |  | 79.4 |  |
|  |  |  |  | Retained earnings |  | 344.4 |  |
|  |  |  |  | Treasury stock, at cost |  | (17.4) |  |
|  |  |  |  | Valuation, transition adjustment and others |  | 84.8 |  |
|  |  |  |  | Minority interest in consolidated subsidiaries |  | 7.0 |  |
| Total assets | 1,376.0 | 1,409.7 | 33.7 | Total liabilities and net assets |  | 1,409.7 |  |

## Cash flows

|  |  | Q1 2005 | Q1 2006 |
| :--- | :--- | :---: | :---: |
| a. | Cash flows from operating activities | $(14.7)$ | $(11.6)$ |
| b. | Cash flows from investing activities | $(10.3)$ | $(15.5)$ |
| c. | Free cash flows [a+b] | $(25.0)$ | $(27.1)$ |
| d. | Cash flows from financing activities | 5.3 | 7.7 |
| e. | Effect of exchange rate changes on cash and cash <br> equivalents | 0.1 | 0.1 |
| f. | Net decrease in cash and cash equivalents [c+d+e] | $(19.6)$ | $(19.2)$ |
| g. | Cash and cash equivalents at beginning of year | 68.5 | 86.4 |
| h. | Cash and cash equivalents held by newly <br> consolidated subsidiaries | - | 2.2 |
| I. | Cash and cash equivalents at end of year [f+g+h] | 48.9 | 69.4 |

## Sales and operating profit by segment

(¥ billion)

|  | Sales |  |  | Profit |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Q1 2005 | Q1 2006 | Increase <br> (decrease) | Q1 2005 | Q1 2006 | Increase <br> (decrease) |
| Chemicals | 153.4 | 177.1 | 23.6 | 6.9 | 5.5 | $(1.4)$ |
| Homes | 71.7 | 58.6 | $(13.1)$ | $(1.9)$ | $(3.7)$ | $(1.8)$ |
| Pharma | 27.1 | 26.0 | $(1.1)$ | 3.6 | 4.7 | 1.1 |
| Fibers | 20.5 | 23.0 | 2.5 | 0.9 | 0.5 | $(0.3)$ |
|  <br> Devices | 24.2 | 27.7 | 3.5 | 4.0 | 6.4 | 2.4 |
| Construction Materials | 12.9 | 14.7 | 1.8 | 0.3 | 1.0 | 0.8 |
| Life \& Living | 12.4 | 12.8 | 0.4 | 1.0 | 0.8 | $(0.1)$ |
| Services, Engineering <br> and Others | 6.5 | 8.6 | 2.1 | 0.6 | 1.5 | 0.9 |
| Corporate Expenses and <br> Eliminations | - | - | - | $(1.9)$ | $(1.6)$ | 0.3 |
| Consolidated | 328.6 | 348.5 | 19.9 | 13.6 | 15.3 | 1.7 |

## Sales increases/decreases by segment AsahiKASEI

(Q1 2005 vs. Q1 2006, ¥ billion)

|  | Sales |  | Increase (decrease) due to: |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q1 2005 | Q1 2006 | Sales volume | Sales prices | of which, due to foreign exchange | Others |  |
| Chemicals | 153.4 | 177.1 | 4.3 | 8.2 | 2.5 | 11.1 | 23.6 |
| Homes | 71.7 | 58.6 | (6.7) | 3.4 | - | (9.8) | (13.1) |
| Pharma | 27.1 | 26.0 | (0.7) | (1.2) | 0.2 | 0.8 | (1.1) |
| Fibers | 20.5 | 23.0 | 1.1 | 0.4 | 0.2 | 1.0 | 2.5 |
| Electronics Materials \& Devices | 24.2 | 27.7 | 6.9 | (3.3) | 0.2 | 0.0 | 3.5 |
| Construction Materials | 12.9 | 14.7 | 1.5 | 0.3 | - | 0.0 | 1.8 |
| Life \& Living | 12.4 | 12.8 | 0.4 | 0.0 | 0.0 | 0.0 | 0.4 |
| Services, Engineering and Others | 6.5 | 8.6 | 2.1 | 0.0 | 0.0 | 0.0 | 2.1 |
| Total | 328.6 | 348.5 | 8.9 | 7.8 | 3.0 | 3.2 | 19.9 |

## Operating profit increases/decreases by segment AsahiKASEI

(Q1 2005 vs. Q1 2006, ¥ billion)

|  | Operating profit |  | Increase (decrease) due to: |  |  |  | Net increase (decrease) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q1 2005 | Q1 2006 | Sales volume | Sales prices | of which, due to foreign exchange | Operating costs and others |  |
| Chemicals | 6.9 | 5.5 | 1.5 | 8.2 | 2.5 | (11.1) | (1.4) |
| Homes | (1.9) | (3.7) | (2.5) | 3.4 | - | (2.7) | (1.8) |
| Pharma | 3.6 | 4.7 | 0.7 | (1.2) | 0.2 | 1.6 | 1.1 |
| Fibers | 0.9 | 0.5 | 0.2 | 0.4 | 0.2 | (1.0) | (0.3) |
| Electronics Materials \& Devices | 4.0 | 6.4 | 3.8 | (3.3) | 0.2 | 2.0 | 2.4 |
| Construction Materials | 0.3 | 1.0 | 0.5 | 0.3 | - | (0.0) | 0.8 |
| Life \& Living | 1.0 | 0.8 | 0.2 | 0.0 | 0.0 | (0.4) | (0.1) |
| Services, Engineering and Others | 0.6 | 1.5 | 1.0 | 0.0 | 0.0 | (0.1) | 0.9 |
| Corporate expenses and eliminations | (1.9) | (1.6) | - | - | - | 0.3 | 0.3 |
| Total | 13.6 | 15.3 | 5.4 | 7.8 | 3.0 | (11.5) | 1.7 |

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## Forecast for first fiscal half 2006

## Sales forecast by segment

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|  | FY 2005 |  | FY 2006 |  | Increase <br> (decrease) |  | Increase <br> (decrease) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q1 | 1st half | Q1 | 1st half forecast |  |  |  |
| Chemicals | 153.4 | 318.8 | 177.1 | 369.0 | 50.2 | 353.0 | 16.0 |
| Homes | 71.7 | 185.3 | 58.6 | 167.0 | (18.3) | 169.0 | (2.0) |
| Pharma | 27.1 | 53.6 | 26.0 | 52.0 | (1.6) | 53.0 | (1.0) |
| Fibers | 20.5 | 43.5 | 23.0 | 49.0 | 5.5 | 50.0 | (1.0) |
| Electronics Materials \& Devices | 24.2 | 48.7 | 27.7 | 57.0 | 8.3 | 57.0 | 0.0 |
| Construction Materials | 12.9 | 28.4 | 14.7 | 29.0 | 0.6 | 29.0 | 0.0 |
| Life \& Living | 12.4 | 26.7 | 12.8 | 27.0 | 0.3 | 27.0 | 0.0 |
| Services, Engineering and Others | 6.5 | 13.4 | 8.6 | 17.0 | 3.6 | 17.0 | 0.0 |
| Consolidated | 328.6 | 718.5 | 348.5 | 767.0 | 48.5 | 755.0 | 12.0 |

## Operating profit forecast by segment

|  | FY 2005 |  | FY 2006 |  | Increase <br> (decrease) | H1 2005 <br> forecast in May | Increase <br> (decrease) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q1 | 1st half | Q1 | 1st half forecast |  |  |  |
| Chemicals | 6.9 | 20.2 | 5.5 | 16.5 | (3.7) | 16.5 | 0.0 |
| Homes | (1.9) | 8.4 | (3.7) | 6.5 | (1.9) | 7.5 | (1.0) |
| Pharma | 3.6 | 5.6 | 4.7 | 5.0 | (0.6) | 4.5 | 0.5 |
| Fibers | 0.9 | 2.3 | 0.5 | 1.0 | (1.3) | 1.5 | (0.5) |
| Electronics Materials \& Devices | 4.0 | 8.4 | 6.4 | 11.5 | 3.1 | 10.5 | 1.0 |
| Construction Materials | 0.3 | 1.8 | 1.0 | 2.0 | 0.2 | 2.0 | 0.0 |
| Life \& Living | 1.0 | 2.5 | 0.8 | 2.0 | (0.5) | 2.0 | 0.0 |
| Services, Engineering and Others | 0.6 | 1.3 | 1.5 | 2.0 | 0.7 | 2.0 | 0.0 |
| Corporate Expenses and Eliminations | (1.9) | (3.0) | (1.6) | (3.5) | (0.5) | (3.5) | 0.0 |
| Consolidated | 13.6 | 47.5 | 15.3 | 43.0 | (4.5) | 43.0 | 0.0 |

Appendix


Sales increases/decreases


Increase (decrease) due to:

|  | Increase (decrease) due to: |  |
| :---: | :---: | :---: |
| Sales <br> volume | Sales <br> prices | Foreign <br> exchange | | Operating |
| :---: |
| costs and |
| others |

## Review of operations

Sales increase with increased shipments and price increase. Profit decrease due to high feedstock costs.
Volume products:
Profit decrease due to high feedstock costs.
Monomers and basic chemicals --
Feedstock cost rises for acrylonitrile and styrene. Cost of the maintenance turnaround. Profit decrease.
Polymer products --
Sales increase of overseas engineering resin subsidiaries. Profit increase.

Specialty products and systems:
Profit increase with strong performance in Hipore ${ }^{\text {TM }}$ Li-ion rechargeable battery separators and ionexchange membrane electrolysis systems.

Highlights

- May, market launch of Pellicer ${ }^{\text {TM }}$ high performance cosmetic additive.
- June, start of propylene production by Omega Process.


Results by product category*

|  | Q1 2005 |  | Q1 2006 |  | Increase (decrease) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Sales | Profit (loss) | Sales | Profit (loss) | Sales | Profit (loss) |
| Order-built homes | 48.7 |  | 43.5 | $7$ | (5.2) |  |
| Pre-built homes | 11.8 | $1$ | 1.9 |  | (9.9) |  |
| Total homes | 60.5 | (2.6) | 45.4 | (4.5) | (15.1) | (1.9) |
| Housingrelated | 11.2 | 0.7 | 13.2 | 0.8 | 2.0 | 0.1 |
| Total | 71.7 | (1.9) | 58.6 | (3.7) | (13.1) | (1.8) |

* Product category division unaudited.


## Review of operations

Real estate and remodeling operations performed well. Sales and profitability decrease due to fewer deliveries of order-built unit homes and fewer deliveries of condominium units.

Value of new orders increased 10.9\% from the first quarter a year ago. Orders of both unit homes and multi-dwelling homes increased.

Sales and order trends
( $¥$ billion, \% change from same period of previous year shown at right)

|  |  | Sales of orderbuilt homes | Sales of pre-built homes | Other <br> sales* | Unconsolidated | Consolidated subsidiaries | Consolidated | Value of new orders during the term |  | Order backlog <br> 273.3 <br> 282.0 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| FY 02 | H1 | 121.9 (-15.8\%) | 6.5 (-13.3\%) |  | 128.4 (-15.7\%) | 19.6 (+12.6\%) | 148.0 (-12.8\%) | 139.3 | (-1.7\%) |  |
|  | H2 | 141.4 (-2.4\%) | 10.2 (+13.3\%) | - | 151.6 (-1.5\%) | 21.0 (+11.1\%) | $172.6 \quad(-0.1 \%)$ | 150.0 | (+14.2\%) |  |
|  | annual | 263.3 (-9.1\%) | 16.7 (+1.2\%) | - | 280.0 (-8.6\%) | 40.6 (+11.8\%) | 320.6 (-6.4\%) | 289.3 | (+6.0\%) | 282.0 |
| FY 03 | H1 | 121.2 (-0.6\%) | 5.3 (-18.5\%) | 0.5 | 126.9 (-1.3\%) | 20.9 (+6.6\%) | 147.8 (-0.1\%) | 161.4 | (+15.9\%) | 322.2 |
|  | H2 | 159.9 (+13.1\%) | 30.8 (+200.9\%) | 0.6 | 191.2 (+26.0\%) | 22.3 (+6.2\%) | 213.5 (+23.7\%) | 156.7 | (+4.5\%) | 319.0 |
|  | annual | 281.1 (+6.8\%) | 36.0 (+117.0\%) | 1.1 | 318.2 (+13.5\%) | 43.1 (+6.2\%) | 361.3 (+12.7\%) | 318.1 | (+9.9\%) | 319.0 |
| FY 04 | H1 | 138.9 (+14.6\%) | 6.6 (+25.3\%) | 0.5 | 146.0 (+15.0\%) | 21.3 (+1.9\%) | 167.3 (+13.2\%) | 153.1 | (-5.2\%) | 333.2 |
|  | H2 | 171.9 (+7.5\%) | 13.6 (-55.9\%) | 0.6 | 186.0 (-2.8\%) | 22.5 (+0.9\%) | 208.5 (-2.3\%) | 148.7 | (-5.1\%) | 310.1 |
|  | annual | 310.7 (+10.6\%) | 20.1 (-44.1\%) | 1.1 | 332.0 (+4.3\%) | 43.8 (+1.6\%) | 375.8 (+4.0\%) | 301.8 | (-5.1\%) | 310.1 |
| FY 05 | Q1 | 48.7 (-8.8\%) | 11.6 (+363.0\%) | 0.2 | 60.5 (+7.6\%) | $11.2(+12.0 \%)$ | 71.7 (+8.3\%) | 75.6 | (-5.0\%) | 336.9 |
|  | Q2 | 91.4 (+7.0\%) | 8.9 (+120.2\%) | 0.3 | 100.6 (+12.1\%) | 13.0 (+15.0\%) | 113.6 (+12.4\%) | 74.8 | (+1.9\%) | 320.4 |
|  | H1 | 140.2 (+0.9\%) | 20.5 (+213.0\%) | 0.4 | 161.1 (+10.4\%) | 24.3 (+14.1\%) | 185.3 (+10.8\%) | 150.4 | (-1.7\%) | 320.4 |
|  | H2 | 179.3 (+4.3\%) | 13.1 (-3.6\%) | 0.6 | 193.0 (+3.8\%) | 26.2 (+16.0\%) | 219.2 (+5.1\%) | 162.9 | (+9.5\%) | 304.0 |
|  | annual | $319.4 \quad(+2.8 \%)$ | 33.6 (+67.0\%) | 1.1 | 354.1 (+6.7\%) | 50.4 (+15.1\%) | $404.5 \quad(+7.7 \%)$ | 313.3 | (+3.8\%) | 304.0 |
| FY06 | Q1 | 43.5 (-10.7\%) | 1.8 (-84.7\%) | 0.1 | 45.4 (-24.9\%) | 13.2 (+17.5\%) | 58.6 (-18.3\%) | 83.8 | (+10.9\%) | 344.3 |
|  | Q2 | 90.1 (-1.5\%) | 3.6 (-59.4\%) | 0.4 | 94.1 (-6.5\%) | 14.3 (+10.3\%) | 108.4 (-4.6\%) | 83.2 | (+11.1\%) | 337.4 |
|  | $\begin{array}{\|l\|} \hline \text { H1 } \\ \text { forecast } \end{array}$ | 133.6 (-4.7\%) | 5.4 (-73.7\%) | 0.5 | 139.5 (-13.4\%) | 27.5 (+13.7\%) | 167.0 (-9.9\%) | 167.0 | (+11.0\%) | 337.4 |

* Including commissions on property insurance.


Sales of Asahi Kasei Pharma Corporation ( $¥$ billion)

|  | FY 2005 |  | $\begin{gathered} \hline \text { FY } 2006 \\ \text { Q1 } \\ \hline \end{gathered}$ |
| :---: | :---: | :---: | :---: |
|  | Q1 | total |  |
| Pharamaceuticals | 12.7 | 48.5 | 13.0 |
| Others | 4.2 | 12.7 | 1.1 |
| Non-consolidated | 16.9 | 61.1 | 14.1 |
| Asahi Kasei Medical | 9.1 | 40.1 | 10.8 |
| Others | 1.1 | 4.6 | 1.1 |
| Consolidated | 27.1 | 105.8 | 26.0 |

Main pharmaceuticals domestic sales (¥ billion)

|  | FY 2005 |  | FY 2006 |
| :--- | :---: | ---: | :---: |
|  | Q1 | total | Q1 |
| Elcitonin $^{\mathrm{TM}}$ | 4.0 | 15.2 | 3.6 |
| Bredinin $^{\mathrm{TM}}$ | 1.6 | 6.1 | 1.6 |
| Flivas $^{\mathrm{TM}}$ | 2.2 | 9.1 | 2.3 |
| Toledomin $^{\mathrm{TM}}$ | 1.6 | 6.2 | 1.5 |
| Exacin $^{\mathrm{TM}}$ | 0.3 | 1.2 | 0.3 |
| Ricamycin $^{\mathrm{TM}}$ | 0.2 | 0.7 | 0.2 |
| Eril $^{\mathrm{TM}}$ | 0.4 | 1.5 | 0.4 |



## Review of operations

Sales increase with increased shipments of Roica ${ }^{T M}$ elastic polyurethane filament. Profit decrease due to elevated feedstock costs throughout.

| Sales increases/decreases |  |  | 1.0 |
| :---: | :---: | :---: | :---: |
| 1.1 | 0.2 | 0.2 |  |
| Increase (decrease) due to: |  |  |  |
| Sales volume | $\begin{aligned} & \text { Sales } \\ & \text { prices } \end{aligned}$ | Foreign exchange | Others |
| Profit increases/decreases |  |  |  |


| 0.2 | 0.2 | $\mathbf{0 . 2}$ | $\mathbf{( 1 . 0 )}$ |
| :---: | :---: | :---: | :---: |
|  | Increase (decrease) due to: |  |  |
|  | Sales <br> prices | Foreign <br> exchange | Operating <br> costs and <br> others |

## Electronics Materials and Devices

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Sales increases/decreases

## Review of operations

Sales and profit increase with increased shipments of Sunfort ${ }^{\text {TM }}$ photosensitive dry film resist for printed wiring boards and for LSIs, and with strong demand for both electronic materials and electronic devices in IT and home electronics applications.

## Highlights

- July, expansion of plant in China for Sunfort ${ }^{\text {TM }}$ photosensitive dry film resist for printed wiring boards.


Increase (decrease) due to:

| Sales <br> volume | Sales <br> prices | Foreign <br> exchange | Operating <br> costs and <br> others |
| :---: | :---: | :---: | :---: |

## Construction Materials

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Sales increases/decreases

| $\mathbf{1 . 5}$ | $\mathbf{0 . 3}$ |
| :---: | :---: |
| Increase (decrease) due to: |  |
| Sales <br> volume | Sales |

Profit increases/decreases

$\square$

| Sales | Sales <br> volume | Operating <br> costs and <br> others |
| :---: | :---: | :---: |

## Review of operations

Healthy demand in construction markets. Sales and profit increase with growth of Hebel ${ }^{\text {TM }}$ and Hebel Powerboard ${ }^{\mathrm{TM}}$ autoclaved lightweight concrete panels and with strong performance in foundation systems centered on small-scale piles.

## Highlights

- May, market launch of DynaWing ${ }^{\text {TM }}$ piling system featuring minimal soil disposal and high bearing capacity.


## Life \& Living



Sales increases/decreases


Profit increases/decreases


Increase (decrease) due to:

## Review of operations

Sales increase with increased shipments.
Performance of packaging products operations on par with a year ago. Profit decrease due to higher advertising costs for Saran Wrap ${ }^{\text {TM }}$ cling film and elevated feedstock costs.

## Highlights

- July, market launch of Saran Wrap ${ }^{\text {TM }}$ with limited-edition summer packaging in Tohoku and Shikoku regions.

