# Fiscal quarter ended December 2006 <br> - supplementary financial summary - 

January 31, 2007
Asahi Kasei Corporation

## Consolidated results for fiscal quarter ended Dec. 2006

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# Consolidated results for fiscal quarter ended Dec. 2006 

## Summary of financial results

|  | 2005 |  | 2006 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Oct.-Dec. | Apr.-Dec. | Oct.-Dec. | $\begin{gathered} \text { Apr.-Dec. } \\ {[a]} \end{gathered}$ |
| Net sales | 372.3 | 1,090.7 | 418.2 | 1,187.1 |
| Operating profit | 34.2 | 81.6 | 43.5 | 94.2 |
| Ordinary profit | 33.5 | 80.8 | 44.8 | 93.5 |
| Net income | 21.2 | 46.6 | 27.9 | 56.9 |


| Oct.-Dec. <br> $2005 \mathrm{vs} 2006$. |  | Apr.-Dec. <br> 2005 vs. 2006 |  |
| ---: | ---: | ---: | ---: |
| Increase <br> (decrease) | \% change | Increase <br> (decrease) | \% change |
| 45.9 | $+12.3 \%$ | 96.3 | $+8.8 \%$ |
| 9.3 | $+27.3 \%$ | 12.6 | $+15.4 \%$ |
| 11.2 | $+33.5 \%$ | 12.7 | $+15.8 \%$ |
| 6.7 | $+31.5 \%$ | 10.3 | $+22.0 \%$ |

(¥ billion)

Key operating factors

| Naphtha price <br> $(¥ / k L$, domestic $)$ | 47,300 | 41,100 | 48,000 | 50,300 |
| :--- | ---: | ---: | ---: | ---: |
| $¥ /$ US\$ exchange rate <br> (market average) | 117 | 112 | 118 | 116 |


|  | At end of March <br> 2006 | At end of Dec. <br> 2006 |
| :--- | ---: | ---: |
| Total assets | $1,376.0$ | $1,485.1$ |
| Equity | 594.2 | 636.5 |
| Interest-bearing debt | 235.8 | 246.7 |
| Debt/equity ratio | 0.40 | 0.39 |


| $\%$ of <br> forecast <br> $[a / b]$ | FY 2006 <br> forecast in <br> Oct. <br> $[b]$ |
| ---: | ---: |
| $73.6 \%$ | $1,612.0$ |
| $81.9 \%$ | 115.0 |
| $83.5 \%$ | 112.0 |
| $88.8 \%$ | 64.0 |

* Equity at end of Mar. 2006 is the same as shareholders’ equity. Equity at end of Dec. 2006 comprises shareholders' equity and valuation, translation adjustment and others.


## Statements of income

( $¥$ billion)

|  | 2005 |  |  |  | 2006 |  |  |  | $\begin{gathered} \text { Oct.-Dec. } \\ 2005 \text { vs. } 2006 \end{gathered}$ |  | $\begin{gathered} \text { Apr.-Dec. } \\ 2005 \text { vs. } 2006 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Dec. <br> \% of <br> sales <br> 100.0 | Apr.- | ec. <br> \% of sales |  | Dec. \% of sales | Apr.- | Dec. <br> \% of <br> sales | Increase <br> (decrease) | \% change | Increase <br> (decrease) | \% change |
| Net sales | 372.3 | 100.0\% | 1,090.7 | 100.0\% | 418.2 | 100.0\% | 1,187.1 | 100.0\% | 45.9 | +12.3 | 96.3 | +8.8 |
| Cost of sales | 274.2 | 73.7\% | 815.4 | 74.8\% | 307.4 | 73.5\% | 891.9 | 75.1\% | 33.1 | +12.1 | 76.5 | +9.4 |
| Gross profit | 98.0 | 26.3\% | 275.4 | 25.2\% | 110.8 | 26.5\% | 295.2 | 24.9\% | 12.8 | +13.0 | 19.8 | +7.2 |
| Selling, general and administrative expenses | 63.9 | 17.1\% | 193.7 | 17.7\% | 67.3 | 16.1\% | 201.0 | 17.0\% | 3.4 | +5.4 | 7.3 | +3.8 |
| Operating profit | 34.2 | 9.2\% | 81.6 | 7.5\% | 43.5 | 10.4\% | 94.2 | 7.9\% | 9.3 | +27.3 | 12.6 | +15.4 |
| ```Non-operating expenses of which, financing income and expense equity in net earnings of unconsolidated subsidiaries and affiliates``` | $\begin{aligned} & (0.6) \\ & (0.4) \\ & 0.4 \end{aligned}$ |  | $\begin{aligned} & (0.8) \\ & (0.5) \\ & 1.0 \end{aligned}$ |  | 1.3 <br> (0.3) <br> 1.3 |  | (0.7) (0.4) $1.9$ |  | 1.9 0.1 1.0 |  | $\begin{aligned} & 0.2 \\ & 0.1 \\ & 0.8 \end{aligned}$ |  |
| Ordinary profit | 33.5 | 9.0\% | 80.8 | 7.4\% | 44.8 | 10.7\% | 93.5 | 7.9\% | 11.2 | +33.5 | 12.7 | +15.8 |
| Special gains and losses | 0.8 |  | (5.9) |  | 0.3 |  | (2.5) |  | (0.5) |  | 3.3 |  |
| Income before income taxes and minority interest | 34.4 | 9.2\% | 74.9 | 6.9\% | 45.1 | 10.8\% | 91.0 | 7.7\% | 10.7 | +31.1 | 16.1 | +21.4 |
| Income taxes <br> Minority interest in income of consolidated subsidiaries | $\begin{array}{r} (13.0) \\ (0.1) \end{array}$ |  | $\begin{array}{r} (28.1) \\ (0.3) \end{array}$ |  | $\begin{array}{r} (17.0) \\ (0.1) \end{array}$ |  | $\begin{array}{r} (33.7) \\ (0.4) \end{array}$ |  | $\begin{aligned} & (4.0) \\ & (0.0) \end{aligned}$ |  | $\begin{aligned} & (5.7) \\ & (0.1) \end{aligned}$ |  |
| Net income | 21.2 | 5.7\% | 46.6 | 4.3\% | 27.9 | 6.7\% | 56.9 | 4.8\% | 6.7 | +31.5 | 10.3 | +22.0 |

(¥ billion)

|  | At end of Mar. 2006 | At end of Dec. 2006 | Increase (decrease) |  | At end of <br> Mar. 2006 | At end of Dec. 2006 | Increase (decrease) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Current assets | 644.2 | 738.4 | 94.2 | Liabilities | 774.9 | 841.0 | 66.1 |
| Cash on hand and in banks Notes and accounts receivable, trade Inventories Other current assets | 86.4 | 85.1 | (1.3) | Current liabilities | 439.7 | 530.8 | 91.1 |
|  | 269.5 | 317.5 | 48.0 | Long-term liabilities | 335.2 | 310.2 | (25.0) |
|  | 214.1 | 255.7 | 41.7 | Minority interest in consolidated subsidiaries | 6.9 |  |  |
|  | 74.2 | 80.1 | 5.9 | Shareholders' equity | 594.2 |  |  |
| Fixed assets | 731.9 | 746.7 | 14.8 | Common stock | 103.4 |  |  |
| Property, plant and equipment Intangible fixed assets Investments and other assets | $\begin{array}{r} 414.4 \\ 33.1 \\ 284.4 \end{array}$ | $\begin{array}{r} 432.3 \\ 28.8 \\ 285.5 \end{array}$ | $\begin{gathered} 18.0 \\ (4.3) \\ 1.1 \end{gathered}$ | Capital surplus <br> Retained earnings <br> Others <br> Treasury stock, at cost | 79.4 342.4 86.3 $(17.3)$ |  |  |
|  |  |  |  | Total liabilities and shareholders' equity | 1,376.0 |  |  |
|  |  |  |  | Net assets |  | 644.1 |  |
|  |  |  |  | Shareholders' equity |  | 550.2 |  |
|  |  |  |  | Common stock |  | 103.4 |  |
|  |  |  |  | Capital surplus |  | 79.4 |  |
|  |  |  |  | Retained earnings |  | 385.1 |  |
|  |  |  |  | Treasury stock, at cost |  | (17.8) |  |
|  |  |  |  | Valuation, translation adjustment and others |  | 86.3 |  |
|  |  |  |  | Minority interest in consolidated subsidiaries |  | 7.6 |  |
| Total assets | 1,376.0 | 1,485.1 | 109.1 | Total liabilities and net assets |  | 1,485.1 |  |

## Cash flows

( $¥$ billion)

|  |  | 2005 |  | 2006 |  |
| :--- | :--- | ---: | ---: | ---: | ---: |
|  |  | Oct.-Dec. | Apr.-Dec. | Oct.-Dec. | Apr.-Dec. |
| a. | Cash flows from operating activities | 4.0 | 37.2 | 22.6 | 70.3 |
| b. | Cash flows from investing activities | $(14.0)$ | $(41.5)$ | $(28.7)$ | $(69.6)$ |
| c. | Free cash flows [a+b] | $(9.9)$ | $(4.3)$ | $(6.0)$ | 0.7 |
| d. | Cash flows from financing activities | 25.8 | 12.1 | $(2.1)$ | $(4.2)$ |
| e.Effect of exchange rate changes on cash and cash <br> equivalents | 0.1 | 0.2 | 0.2 | 0.3 |  |
| f. | Net decrease in cash and cash equivalents [c+d+e] | 16.0 | 8.1 | $(7.9)$ | $(3.2)$ |


| g. | Cash and cash equivalents at beginning of year | 60.8 | 68.5 | 93.4 | 86.4 |
| :--- | :--- | ---: | ---: | ---: | ---: |
| h.Cash and cash equivalents held by newly <br> consolidated subsidiaries | - | 0.1 | - | 2.2 |  |
| I. | Cash and cash equivalents at end of year $[\mathrm{f}+\mathrm{g}+\mathrm{h}]$ | 76.7 | 76.7 | 85.4 | 85.4 |

## Sales and operating profit by segment, Oct.-Dec. 2005 and 2006

## AsahiKASEI

(¥ billion)

|  | Sales |  |  |  | Operating profit |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | :---: |
|  | Oct.-Dec. <br> Oct.-Dec. <br> 2005 | Increase <br> (decrease) | Oct.-Dec. <br> 2005 | Oct.-Dec. <br> 2006 | Increase <br> (decrease) |  |  |
| Chemicals | 171.3 | 188.8 | 17.4 | 14.1 | 16.4 | 2.3 |  |
| Homes | 90.3 | 106.6 | 16.3 | 6.0 | 8.9 | 2.9 |  |
| Pharma | 27.4 | 29.7 | 2.3 | 4.4 | 7.1 | 2.8 |  |
| Fibers | 22.0 | 27.0 | 5.0 | 0.8 | 1.4 | 0.6 |  |
|  <br> Devices | 27.2 | 29.3 | 2.1 | 6.1 | 6.2 | 0.1 |  |
| Construction Materials | 15.5 | 17.1 | 1.5 | 1.8 | 2.3 | 0.5 |  |
| Life \& Living | 14.3 | 14.6 | 0.3 | 2.0 | 2.1 | 0.1 |  |
| Services, Engineering <br> and Others | 4.3 | 5.1 | 0.8 | 0.5 | 0.7 | 0.2 |  |
| Corporate Expenses and <br> Eliminations | - | - | - | $(1.5)$ | $(1.6)$ | $(0.1)$ |  |
| Consolidated | 372.3 | 418.2 | 45.9 | 34.2 | 43.5 | 9.3 |  |

## Sales and operating profit by segment, Apr.-Dec. 2005 and 2006

## AsahiKASEI

(¥ billion)

|  | Sales |  |  |  | Operating profit |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | :---: |
|  | Apr.-Dec. <br> 2005 | Apr.-Dec. <br> 2006 | Increase <br> (decrease) | Apr.-Dec. <br> 2005 | Apr.-Dec. <br> 2006 | Increase <br> (decrease) |  |
| Chemicals | 490.1 | 556.2 | 66.1 | 34.3 | 37.0 | 2.6 |  |
| Homes | 275.6 | 275.7 | 0.1 | 14.4 | 14.3 | $(0.1)$ |  |
| Pharma | 81.0 | 80.9 | $(0.1)$ | 10.0 | 14.4 | 4.4 |  |
| Fibers | 65.5 | 77.6 | 12.1 | 3.1 | 2.7 | $(0.4)$ |  |
|  <br> Devices | 76.0 | 85.7 | 9.7 | 14.4 | 18.5 | 4.1 |  |
| Construction Materials | 43.9 | 47.6 | 3.7 | 3.7 | 4.9 | 1.2 |  |
| Life \& Living | 41.0 | 41.3 | 0.3 | 4.5 | 4.3 | $(0.2)$ |  |
| Services, Engineering <br> and Others | 17.7 | 22.0 | 4.3 | 1.8 | 3.0 | 1.3 |  |
| Corporate Expenses and <br> Eliminations | - | - | - | $(4.6)$ | $(4.8)$ | $(0.2)$ |  |
| Consolidated | $1,090.7$ | $1,187.1$ | 96.3 | 81.6 | 94.2 | 12.6 |  |
| Overseas sales |  |  |  |  |  |  |  |
| Percent of total |  |  |  |  |  |  |  |

## Sales increases/decreases by segment, Oct.-Dec. 2006 vs. 2005

## AsahiKASEI

( $¥$ billion)


## Operating profit increases/decreases by segment, Oct.-Dec. 2006 vs. 2005

(¥ billion)

|  | $\begin{gathered} \text { Oct.-Dec. } \\ 2005 \end{gathered}$ | $\begin{gathered} \text { Oct.-Dec. } \\ 2006 \end{gathered}$ | Increase (decrease) due to: |  |  |  | Net increase (decrease) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Sales volume | Sales prices | of which, due to foreign exchange | Operating costs and others |  |
| Chemicals | 14.1 | 16.4 | 1.0 | 12.5 | 0.6 | (11.3) | 2.3 |
| Homes | 6.0 | 8.9 | 1.7 | 0.7 | - | 0.5 | 2.9 |
| Pharma | 4.4 | 7.1 | 1.6 | (1.5) | 0.2 | 2.7 | 2.8 |
| Fibers | 0.8 | 1.4 | 0.3 | 0.4 | 0.1 | (0.2) | 0.6 |
| Electronics Materials \& Devices | 6.1 | 6.2 | 2.4 | (2.8) | 0.0 | 0.5 | 0.1 |
| Construction Materials | 1.8 | 2.3 | 0.2 | 0.4 | - | (0.1) | 0.5 |
| Life \& Living | 2.0 | 2.1 | 0.0 | 0.1 | 0.0 | (0.1) | 0.1 |
| Services, Engineering and Others | 0.5 | 0.7 | 0.3 | 0.0 | 0.0 | (0.1) | 0.2 |
| Corporate expenses and eliminations | (1.5) | (1.6) | 0.0 | 0.0 | 0.0 | (0.1) | (0.1) |
| Total | 34.2 | 43.5 | 7.6 | 9.9 | 0.9 | (8.1) | 9.3 |

## Sales increases/decreases by segment, Apr.-Dec. 2006 vs. 2005

## AsahiKASEI

( $¥$ billion)

|  | $\begin{array}{\|c\|} \hline \text { Apr.-Dec. } \\ 2005 \end{array}$ | $\left\lvert\, \begin{gathered} \text { Apr.-Dec. } \\ 2006 \end{gathered}\right.$ | Increase (decrease) due to: |  |  |  | Net increase (decrease) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Sales volume | Sales prices | of which, due to foreign exchange | Others |  |
| Chemicals | 490.1 | 556.2 | 20.8 | 39.4 | 4.9 | 5.9 | 66.1 |
| Homes | 275.6 | 275.7 | (0.9) | 4.7 | - | (3.7) | 0.1 |
| Pharma | 81.0 | 80.9 | 0.9 | (4.0) | 0.5 | 3.0 | (0.1) |
| Fibers | 65.5 | 77.6 | 4.3 | 0.7 | 0.5 | 7.1 | 12.1 |
| Electronics Materials \& Devices | 76.0 | 85.7 | 17.4 | (7.7) | 0.6 | 0.0 | 9.7 |
| Construction Materials | 43.9 | 47.6 | 2.7 | 1.0 | - | 0.0 | 3.7 |
| Life \& Living | 41.0 | 41.3 | (0.0) | 0.4 | 0.0 | 0.0 | 0.3 |
| Services, Engineering and Others | 17.7 | 22.0 | 4.3 | 0.0 | 0.0 | 0.0 | 4.3 |
| Total | 1,090.7 | 1,187.1 | 49.6 | 34.4 | 6.4 | 12.3 | 96.3 |

Operating profit increases/decreases by segment, Apr.-Dec. 2006 vs. 2005
(¥ billion)

|  | $\begin{gathered} \text { Apr.-Dec. } \\ 2005 \end{gathered}$ | $\begin{gathered} \text { Apr.-Dec. } \\ 2006 \end{gathered}$ | Increase (decrease) due to: |  |  |  | Net increase (decrease) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Sales volume | Sales prices | of which, due to foreign exchange | Operating costs and others |  |
| Chemicals | 34.3 | 37.0 | 3.4 | 39.4 | 4.9 | (40.2) | 2.6 |
| Homes | 14.4 | 14.3 | (0.1) | 4.7 | - | (4.7) | (0.1) |
| Pharma | 10.0 | 14.4 | 2.4 | (4.0) | 0.5 | 6.0 | 4.4 |
| Fibers | 3.1 | 2.7 | 0.8 | 0.7 | 0.5 | (1.9) | (0.4) |
| Electronics Materials <br> \& Devices | 14.4 | 18.5 | 8.4 | (7.7) | 0.6 | 3.4 | 4.1 |
| Construction Materials | 3.7 | 4.9 | 0.3 | 1.0 | - | (0.1) | 1.2 |
| Life \& Living | 4.5 | 4.3 | (0.1) | 0.4 | 0.0 | (0.5) | (0.2) |
| Services, Engineering and Others | 1.8 | 3.0 | 1.6 | 0.0 | 0.0 | (0.4) | 1.3 |
| Corporate expenses and eliminations | (4.6) | (4.8) | 0.0 | 0.0 | 0.0 | (0.2) | (0.2) |
| Total | 81.6 | 94.2 | 16.7 | 34.4 | 6.4 | (38.5) | 12.6 |

## Forecast for fiscal year 2006

## Consolidated operating performance

(¥ billion)

|  | FY 2005 | FY 2006 forecast in Oct. | FY 2006 revised forecast |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | 1st half | Oct.-Dec. | 2nd half forecast | Total |
| Net sales | 1,498.6 | 1,612.0 | 768.9 | 418.2 | 848.1 | 1,617.0 |
| Operating profit | 108.7 | 115.0 | 50.7 | 43.5 | 74.3 | 125.0 |
| Ordinary profit | 104.2 | 112.0 | 48.8 | 44.8 | 72.2 | 121.0 |
| Net income | 59.7 | 64.0 | 29.0 | 27.9 | 39.0 | 68.0 |

Key operating factors

| Naphtha price (¥/kL, <br> domestic) | 42,350 | 50,800 | 51,450 | 48,000 | 47,750 | 49,600 |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| $¥ /$ US\$ exchange rate <br> (market average) | 113 | 115 | 115 | 118 | 116 | 116 |


| Dividends per share | $¥ 10$ | $¥ 11$ <br> (planned) |
| :--- | :--- | ---: |$\gg$| $¥ 12$ <br> (planned) |
| :---: |

## Sales forecast by segment

## AsahiKASEI

|  | FY 2005 | FY 2006 <br> forecast in Oct. <br> [a] | FY 2006 revised forecast |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | 1st half | Oct.-Dec. | 2nd half forecast | Total <br> [b] |
| Chemicals | 660.4 | 731.0 | 367.5 | 188.8 | 376.5 | 744.0 |
| Homes | 404.5 | 410.0 | 169.1 | 106.6 | 237.9 | 407.0 |
| Pharma | 105.8 | 107.0 | 51.1 | 29.7 | 52.9 | 104.0 |
| Fibers | 89.7 | 107.0 | 50.6 | 27.0 | 56.4 | 107.0 |
| Electronics Materials \& Devices | 102.9 | 115.0 | 56.4 | 29.3 | 56.6 | 113.0 |
| Construction Materials | 56.5 | 61.0 | 30.6 | 17.1 | 31.4 | 62.0 |
| Life \& Living | 51.9 | 54.0 | 26.7 | 14.6 | 26.3 | 53.0 |
| Services, Engineering and Others | 26.8 | 27.0 | 16.9 | 5.1 | 10.1 | 27.0 |
| Consolidated | 1,498.6 | 1,612.0 | 768.9 | 418.2 | 848.1 | 1,617.0 |

( $¥$ billion)

| Increase <br> (decrease) <br> $[b-a]$ |
| ---: |
| 13.0 |
| $(3.0)$ |
| $(3.0)$ |
| - |
| $(2.0)$ |
| 1.0 |
| $(1.0)$ |
| - |
| 5.0 |

## Operating profit forecast by segment

|  | FY 2005 | FY 2006 forecast in Oct. <br> [a] | FY 2006 revised forecast |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | 1st half | Oct.-Dec. | 2nd half forecast | Total <br> [b] |
| Chemicals | 40.5 | 41.0 | 20.5 | 16.4 | 28.0 | 48.5 |
| Homes | 28.2 | 30.0 | 5.4 | 8.9 | 23.1 | 28.5 |
| Pharma | 11.1 | 12.5 | 7.2 | 7.1 | 7.8 | 15.0 |
| Fibers | 4.0 | 3.5 | 1.3 | 1.4 | 2.2 | 3.5 |
| Electronics Materials \& Devices | 19.3 | 23.0 | 12.4 | 6.2 | 10.6 | 23.0 |
| Construction Materials | 3.8 | 4.5 | 2.5 | 2.3 | 2.5 | 5.0 |
| Life \& Living | 4.8 | 4.5 | 2.2 | 2.1 | 2.3 | 4.5 |
| Services, Engineering and Others | 3.3 | 4.0 | 2.3 | 0.7 | 1.7 | 4.0 |
| Corporate Expenses and Eliminations | (6.3) | (8.0) | (3.2) | (1.6) | (3.8) | (7.0) |
| Consolidated | 108.7 | 115.0 | 50.7 | 43.5 | 74.3 | 125.0 |

(¥ billion)

| Increase <br> (decrease) <br> $[b-a]$ |
| :---: |
| 7.5 |
| $(1.5)$ |
| 2.5 |
| - |
| - |
| 0.5 |
| - |
| - |
| 1.0 |
| 10.0 |

Appendix


## Review of operations

Higher feedstock costs and product price increases in volume products. Increased shipments of specialty products. Sales and operating profit increase.
Volume products:
Increased sales prices overcame higher feedstock costs. Increased profitability in the nylon-related operations of adipic acid and Leona ${ }^{\mathrm{TM}}$ nylon 66 resin and filament. Sales and operating profit increase.
Specialty products:
Increased shipments of Hipore ${ }^{\mathrm{TM}} \mathrm{Li}$-ion rechargeable battery separators. Sales growth for membraneprocess salt electrolysis systems in China and ionexchange membranes. Sales and operating profit increase.

## Highlights

- Nov., technology for decomposition of $\mathrm{N}_{2} \mathrm{O}$ recognized with Environment Minister's Award for prevention of global warming.
- Dec., project to use SDA pitch for power generation in Mizushima selected for NEDO (New Energy and Industrial Technology Development Organization) support for energy conservation.
( $¥$ billion) Review of operations

Sales


Results by product category*

|  | Apr.-Dec. 2005 |  | Apr.-Dec. 2006 |  | Increase (decrease) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Sales | Operating profit | Sales | Operating profit | Sales | Operating profit |
| Order-built homes | 211.9 |  | 210.1 |  | (1.8) |  |
| Pre-built homes | 25.7 |  | 22.0 |  | (3.7) |  |
| Others $\dagger$ | 0.7 |  | 0.7 |  | 0.0 |  |
| Total homes | 238.3 | 11.5 | 232.8 | 10.7 | (5.5) | (0.8) |
| Housingrelated | 37.3 | 2.9 | 42.9 | 3.6 | 5.6 | 0.7 |
| Total | 275.6 | 14.4 | 275.7 | 14.3 | 0.1 | (0.1) |

* Product category division unaudited, simplified calculation.
†. Including commissions on property insurance.
Operating profit
20.0
10.0
0.0
( $¥$ billion)

Fewer deliveries of order-built unit homes and condominium units. Growth in housing-related operations such as remodeling and real estate. Sales and operating profit on par with the same period of a year ago.

Value of home orders for the Apr. to Dec. period was $1.9 \%$ lower than in the same period a year ago; for the Oct. to Dec. period, 13\% lower. Decreased orders from first-time buyers with higher land prices in urban areas; in contrast with a very strong Oct. to Dec. period in 2005.

## Highlights

- Nov., groundbreaking for housing R\&D center in Fuji.
- Dec., market launch of Hebel Haus Luft ${ }^{\text {TM }}$ long life homes with comfortable living space for the senior couple.


## Sales and order trends

( $¥$ billion, \% change from same period of previous year shown at right)


* Including commissions on property insurance.





## Pharma (ii)

AsahiKASEI

Sales of Asahi Kasei Pharma Corporation
( $¥$ billion)

|  | FY 2005 |  | total |  | FY 2006 | forecast <br> total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Oct.-Dec. | Apr.-Dec. |  | Oct.-Dec | Apr.-Dec. |  |
| Pharamaceuticals | 13.4 | 38.1 | 48.5 | 15.3 | 40.1 | 50.6 |
| Others | 2.1 | 9.7 | 12.7 | 1.3 | 4.2 | 5.5 |
| Non-consolidated | 15.6 | 47.8 | 61.1 | 16.5 | 44.3 | 56.1 |
| Asahi Kasei Medical | 10.9 | 29.9 | 40.1 | 12.0 | 33.0 | 43.0 |
| Others | 0.9 | 3.3 | 4.6 | 1.2 | 3.6 | 4.9 |
| Consolidated | 27.4 | 81.0 | 105.8 | 29.7 | 80.9 | 104.0 |

Main pharmaceuticals domestic sales
( $¥$ billion)

|  | FY 2005 |  | total | FY 2006 |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Oct.-Dec. | Apr.-Dec. |  | Oct.-Dec. | Apr.-Dec. |
| Elcitonin ${ }^{\text {rM }}$ | 4.0 | 12.1 | 15.2 | 3.7 | 10.9 |
| Bredinin ${ }^{\text {™ }}$ | 1.7 | 4.8 | 6.1 | 1.7 | 4.7 |
| Flivas ${ }^{\text {™ }}$ | 2.6 | 7.1 | 9.1 | 2.6 | 7.2 |
| Toledomin ${ }^{\text {rM }}$ | 1.7 | 4.8 | 6.2 | 1.8 | 4.8 |
| Exacin ${ }^{\text {m/ }}$ | 0.4 | 1.0 | 1.2 | 0.3 | 0.9 |
| Ricamycin ${ }^{\text {™ }}$ | 0.3 | 0.6 | 0.7 | 0.2 | 0.4 |
| Eril ${ }^{\text {tM }}$ | 0.5 | 1.2 | 1.5 | 0.5 | 1.1 |

## Product pipeline

| Development stage | Product | Objective | Class | Indication |
| :---: | :---: | :---: | :---: | :---: |
| Pending approval | ART-123 <br> (Injection) | New biologic | Recombinant human thrombomodulin | Disseminated intravascular coagulation |
|  | $\begin{aligned} & \text { AK-120 } \\ & \text { (Oral) } \end{aligned}$ | New molecular entity | Antivirus | Shingles (zoster) |
| Phase III | AT-877 <br> (Injection) | Additional indication | Rho-kinase inhibitor | Acute cerebral thrombosis |
|  | PTH <br> (Injection) | Additional indication | Synthetic human parathyroid hormone | Osteoporosis |
| Phase II | $\begin{array}{\|l} \text { AT-877 } \\ \text { (Oral) } \end{array}$ | New dosage form | Rho-kinase inhibitor | Angina pectoris |
|  | $\begin{aligned} & \text { KT-611 } \\ & \text { (Oral) } \end{aligned}$ | Additional indication | $\alpha-1$ blocker | Neurogenic bladder |



## Electronics Materials and Devices



## Construction Materials

## AsahiKASEI



## Review of operations

Healthy demand for $\mathrm{Hebel}^{\text {TM }}$ autoclaved lightweight concrete (ALC) panels and Eazet ${ }^{\text {TM }}$ piles for small-scale construction. Increased shipments of Neoma ${ }^{\text {TM }}$ high-performance phoenolic foam panels. Sales and operating profit increase.

Operating profit increases/decreases

|  | 1.0 | (0.1) |
| :---: | :---: | :---: |
| Increase (decrease) due to: |  |  |
| Sales <br> volume | Sales <br> prices | Operating <br> costs and <br> others |

prices

## Life \& Living



## AsahiKASEI

## - Disclaimer -

The forecasts and estimates shown in this document are dependent on a variety of assumptions and economic conditions. Plans and figures depicting the future do not imply a guarantee of actual outcomes.

