# Fiscal quarter ended December 2007 <br> - supplementary financial summary - 

January 31, 2008
Asahi Kasei Corporation

## Consolidated results for fiscal quarter ended Dec. 2007

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# Consolidated results for fiscal quarter ended Dec. 2007 

## Summary of financial results

|  | 2006 |  | 2007 |  |
| :--- | ---: | ---: | ---: | ---: |
|  | Oct.-Dec. | Apr.-Dec. | Oct.-Dec. | Apr.-Dec. <br> $[a]$ |
| Net sales | 418.2 | $1,187.1$ | 409.6 | $1,240.3$ |
| Operating profit | 43.5 | 94.2 | 34.4 | 98.1 |
| Ordinary profit | 44.8 | 93.5 | 34.9 | 98.0 |
| Net income | 27.9 | 56.9 | 23.4 | 61.4 |


| Oct.-Dec. <br> $2006 ~ v s . ~ 2007 ~$ |  | Apr.-Dec. <br> 2006 vs. 2007 |  |
| ---: | ---: | ---: | ---: |
| Increase <br> (decrease) | \% change | Increase <br> (decrease) | \% <br> change |
| $(8.6)$ | $-2.1 \%$ | 53.3 | $+4.5 \%$ |
| $(9.1)$ | $-20.8 \%$ | 3.9 | $+4.2 \%$ |
| $(9.9)$ | $-22.0 \%$ | 4.5 | $+4.8 \%$ |
| $(4.5)$ | $-16.2 \%$ | 4.5 | $+8.0 \%$ |


| $\%$ of <br> forecast <br> $[a / b]$ | FY 2007 <br> forecast in <br> Dec. <br> $[b]$ |
| :---: | ---: |
| $72.4 \%$ | $1,714.0$ |
| $75.5 \%$ | 130.0 |
| $76.0 \%$ | 129.0 |
| $80.8 \%$ | 76.0 |

Key operating factors

| Naphtha price <br> $(¥ / k L$, domestic) | 48,100 | 50,300 | 61,700 | 59,700 |
| :--- | ---: | ---: | ---: | ---: |
| $¥ /$ US\$ exchange rate <br> (market average) | 118 | 116 | 113 | 117 |


|  | At end of March <br> 2007 | At end of Dec. <br> 2007 |
| :--- | ---: | ---: |
| Total assets | $1,459.9$ | 645.7 |
| Equity* | 216.9 | 668.9 |
| Interest-bearing debt | 0.34 | 234.1 |
| Debt/equity ratio | 0.35 | Increase <br> (decrease) |
| 32.4 |  |  |
| 23.3 |  |  |
| 17.2 |  |  |
| 0.01 |  |  |

[^0]
## Statements of income

(¥ billion)

|  | 2006 |  |  |  | 2007 |  |  |  | $\begin{aligned} & \hline \text { Oct.-Dec. } \\ & 2006 \text { vs. } 2007 \end{aligned}$ |  | $\begin{gathered} \text { Apr.-Dec. } \\ 2006 \text { vs. } 2007 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Oct.-Dec. |  | Apr.-Dec. |  | Oct.-Dec. |  | Apr.-Dec. |  | Increase (decrease) | \% change | Increase (decrease) | \% change |
|  |  | \% of sales |  | $\begin{aligned} & \hline \% \text { of } \\ & \text { sales } \end{aligned}$ |  | $\begin{gathered} \% \text { of } \\ \text { sales } \end{gathered}$ |  | \% of sales |  |  |  |  |
| Net sales | 418.2 | 100.0\% | 1,187.1 | 100.0\% | 409.6 | 100.0\% | 1,240.3 | 100.0\% | (8.6) | -2.1 | 53.3 | +4.5 |
| Cost of sales | 307.4 | 73.5\% | 891.9 | 75.1\% | 305.5 | 74.6\% | 932.7 | 75.2\% | (1.8) | -0.6 | 40.8 | +4.6 |
| Gross profit | 110.8 | 26.5\% | 295.2 | 24.9\% | 104.0 | 25.4\% | 307.6 | 24.8\% | (6.8) | -6.1 | 12.5 | +4.2 |
| Selling, general and administrative expenses | 67.3 | 16.1\% | 201.0 | 17.0\% | 69.6 | 17.0\% | 209.5 | 16.9\% | 2.3 | +3.4 | 8.5 | +4.2 |
| Operating profit | 43.5 | 10.4\% | 94.2 | 7.9\% | 34.4 | 8.4\% | 98.1 | 7.9\% | (9.1) | -20.8 | 3.9 | +4.2 |
| Non-operating expenses of which, | 1.3 |  | (0.7) |  | 0.5 |  | (0.1) |  | (0.8) |  | 0.6 |  |
| financing income and expense | (0.3) |  | (0.4) |  | 0.0 |  | 0.3 |  | 0.3 |  | 0.7 |  |
| equity in net earnings of unconsolidated subsidiaries and affiliates | 1.3 |  | 1.9 |  | 1.0 |  | 3.2 |  | (0.4) |  | 1.4 |  |
| Ordinary profit | 44.8 | 10.7\% | 93.5 | 7.9\% | 34.9 | 8.5\% | 98.0 | 7.9\% | (9.9) | -22.0 | 4.5 | +4.8 |
| Special gains and losses | 0.3 |  | (2.5) |  | 0.1 |  | (6.3) |  | (0.2) |  | (3.7) |  |
| Income before income taxes and minority interest | 45.1 | 10.8\% | 91.0 | 7.7\% | 35.0 | 8.5\% | 91.8 | 7.4\% | (10.1) | -22.3 | 0.8 | +0.9 |
| Income taxes | (17.0) |  | (33.7) |  | (11.4) |  | (30.0) |  | 5.6 |  | 3.8 |  |
| Minority interest in income of consolidated subsidiaries |  |  |  |  | $(0.2)$ |  |  |  | (0.1) |  | (0.1) |  |
| Net income | 27.9 | 6.7\% | 56.9 | 4.8\% | 23.4 | 5.7\% | 61.4 | 4.9\% | (4.5) | -16.2 | 4.5 | +8.0 |

## Balance sheets

( $¥$ billion)

|  | At end of Mar. 2007 | At end of Dec. 2007 | Increase <br> (decrease) |  | At end of Mar. 2007 | At end of Dec. 2007 | Increase <br> (decrease) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Current assets | 723.0 | 792.1 | 69.1 | Liabilities | 806.4 | 815.5 | 9.0 |
| Cash on hand and in banks <br> Notes and accounts receivable, trade <br> Inventories <br> Other current assets | 101.5 | 89.9 | (11.6) | Current liabilities | 503.6 | 556.8 | 53.2 |
|  | 300.4 | 321.6 | 21.2 | Long-term liabilities | 302.8 | 258.7 | (44.1) |
|  | 240.0 | 287.1 | 47.1 | Net assets | 653.5 | 676.9 | 23.4 |
|  | 81.1 | 93.6 | 12.5 | Shareholders' equity | 561.8 | 604.5 | 42.7 |
| Fixed assets | 736.9 | 700.2 | (36.7) | Common stock | 103.4 | 103.4 | - |
| Property, plant and equipment <br> Intangible fixed assets Investments and other assets | $\begin{array}{r} 427.0 \\ 28.5 \\ 281.5 \end{array}$ | $\begin{array}{r} 422.5 \\ 26.0 \\ 251.8 \end{array}$ | (4.5) | Capital surplus | 79.4 | 79.4 | 0.0 |
|  |  |  | (2.5) | Retained earnings | 380.5 | 423.7 | 43.2 |
|  |  |  | (29.7) | Treasury stock, at cost | (1.5) | (2.0) | (0.5) |
|  |  |  |  | Valuation, transition adjustment and others | 83.9 | 64.5 | (19.5) |
|  |  |  |  | Minority interest in consolidated subsidiaries | 7.9 | 8.0 | 0.1 |
| Total assets | 1,459.9 | 1,492.3 | 32.4 | Total liabilities and net assets | 1,459.9 | 1,492.3 | 32.4 |

## Cash flows

( $¥$ billion)

|  |  | 2006 |  | 2007 |  |
| :--- | :--- | ---: | ---: | ---: | ---: |
|  |  | Oct.-Dec. | Apr.-Dec. | Oct.-Dec. | Apr.-Dec. |
| a. | Cash flows from operating activities | 22.6 | 70.3 | $(14.5)$ | 29.1 |
| b. | Cash flows from investing activities | $(28.7)$ | $(69.6)$ | $(8.5)$ | $(40.6)$ |
| c. | Free cash flows [a+b] | $(6.0)$ | 0.7 | $(23.0)$ | $(11.5)$ |
| d. | Cash flows from financing activities | $(2.1)$ | $(4.2)$ | 37.5 | $(0.1)$ |
| e.Effect of exchange rate changes on cash and cash <br> equivalents | 0.2 | 0.3 | $(0.4)$ | $(0.0)$ |  |
| f. $\quad$ Net decrease in cash and cash equivalents [c+d+e] | $(7.9)$ | $(3.2)$ | 14.1 | $(11.6)$ |  |


| g. | Cash and cash equivalents at beginning of year | 93.4 | 86.4 | 76.0 | 101.7 |
| :--- | :--- | ---: | ---: | ---: | ---: |
| h.Cash and cash equivalents held by newly <br> consolidated subsidiaries | - | 2.2 | - | - |  |
| I. | Cash and cash equivalents at end $[\mathrm{f}+\mathrm{g}+\mathrm{h}]$ | 85.4 | 85.4 | 90.1 | 90.1 |

## Sales and operating profit by segment, Oct.-Dec. 2006 and 2007

## AsahiKASEI

(¥ billion)

|  | Sales |  |  | Operating profit |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{array}{c\|} \hline \text { Oct.-Dec. } \\ 2006 \\ \hline \end{array}$ | $\begin{gathered} \hline \text { Oct.-Dec. } \\ 2007 \\ \hline \end{gathered}$ | Increase (decrease) | $\begin{gathered} \text { Oct.-Dec. } \\ 2006 \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { Oct.-Dec. } \\ 2007 \\ \hline \end{gathered}$ | Increase <br> (decrease) |
| Chemicals | 203.4 | 216.4 | 13.1 | 18.5 | 19.0 | 0.4 |
| Homes | 106.6 | 84.8 | (21.8) | 8.9 | 3.2 | (5.7) |
| Pharma | 29.7 | 30.8 | 1.1 | 7.1 | 5.3 | (1.9) |
| Fibers | 27.0 | 27.1 | 0.2 | 1.4 | 1.8 | 0.4 |
| Electronics Materials \& Devices | 29.3 | 29.2 | (0.2) | 6.2 | 5.5 | (0.7) |
| Construction Materials | 17.1 | 13.5 | (3.5) | 2.3 | 0.8 | (1.5) |
| Services, Engineering and Others | 5.1 | 7.7 | 2.6 | 0.7 | 0.7 | 0.1 |
| Corporate Expenses and Eliminations | - | - | - | (1.6) | (1.9) | (0.2) |
| Consolidated | 418.2 | 409.6 | (8.6) | 43.5 | 34.4 | (9.1) |
| Overseas sales | 105.7 | 122.5 | 16.8 |  |  |  |
| Percent of total | 25.3\% | 29.9\% | 4.6\% |  |  |  |

## Sales and operating profit by segment, Apr.-Dec. 2006 and 2007

( $¥$ billion)

|  | Sales |  |  | Operating profit |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { Apr.-Dec. } \\ 2006 \end{gathered}$ | $\begin{array}{\|c} \text { Apr.-Dec. } \\ 2007 \end{array}$ | Increase <br> (decrease) | $\begin{gathered} \text { Apr.-Dec. } \\ 2006 \end{gathered}$ | $\begin{gathered} \text { Apr.-Dec. } \\ 2007 \end{gathered}$ | Increase <br> (decrease) |
| Chemicals | 597.6 | 662.8 | 65.3 | 41.3 | 55.1 | 13.9 |
| Homes | 275.7 | 251.7 | (24.0) | 14.3 | 8.1 | (6.2) |
| Pharma | 80.9 | 85.7 | 4.8 | 14.4 | 13.0 | (1.3) |
| Fibers | 77.6 | 84.1 | 6.5 | 2.7 | 5.2 | 2.6 |
| Electronics Materials \& Devices | 85.7 | 86.8 | 1.1 | 18.5 | 17.0 | (1.6) |
| Construction Materials | 47.6 | 43.4 | (4.2) | 4.9 | 2.9 | (1.9) |
| Services, Engineering and Others | 22.0 | 25.8 | 3.8 | 3.0 | 3.5 | 0.5 |
| Corporate Expenses and Eliminations | - | - | - | (4.8) | (6.7) | (1.9) |
| Consolidated | 1,187.1 | 1,240.3 | 53.3 | 94.2 | 98.1 | 3.9 |
| Overseas sales <br> Percent of tota | $\begin{aligned} & 315.4 \\ & 26.6 \% \end{aligned}$ | $\begin{aligned} & \hline 376.3 \\ & 30.3 \% \end{aligned}$ | $\begin{aligned} & 60.9 \\ & 3.8 \% \end{aligned}$ |  |  |  |

## Sales increases/decreases by segment, Oct.-Dec. 2007 vs. 2006

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( $¥$ billion)

|  | $\begin{array}{\|c} \text { Oct.-Dec. } \\ 2006 \end{array}$ | $\begin{array}{\|c\|} \hline \text { Oct.-Dec. } \\ 2007 \end{array}$ | Increase (decrease) due to: |  |  |  | Net increase (decrease) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Sales volume | Sales prices | of which, due to foreign exchange | Others |  |
| Chemicals | 203.4 | 216.4 | 3.3 | 9.8 | (1.2) | 0.0 | 13.1 |
| Homes | 106.6 | 84.8 | (17.1) | 9.6 | - | (14.3) | (21.8) |
| Pharma | 29.7 | 30.8 | 3.3 | (0.2) | 0.1 | (2.0) | 1.1 |
| Fibers | 27.0 | 27.1 | (1.0) | 1.2 | 0.2 | 0.0 | 0.2 |
| Electronics Materials \& Devices | 29.3 | 29.2 | 2.4 | (2.6) | (0.0) | 0.0 | (0.2) |
| Construction Materials | 17.1 | 13.5 | (3.5) | (0.0) | - | 0.0 | (3.5) |
| Services, Engineering and Others | 5.1 | 7.7 | 2.6 | 0.0 | 0.0 | 0.0 | 2.6 |
| Total | 418.2 | 409.6 | (10.1) | 17.8 | (1.0) | (16.3) | (8.6) |

Operating profit increases/decreases by segment, Oct.-Dec. 2007 vs. 2006
(¥ billion)

|  | $\begin{array}{\|c\|} \hline \text { Oct.-Dec. } \\ 2006 \end{array}$ | $\left\lvert\, \begin{gathered} \text { Oct.-Dec. } \\ 2007 \end{gathered}\right.$ | Increase (decrease) due to: |  |  |  | Net increase (decrease) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Sales volume | Sales prices | of which, due to foreign exchange | Operating costs and others |  |
| Chemicals | 18.5 | 19.0 | 1.0 | 9.8 | (1.2) | (10.4) | 0.4 |
| Homes | 8.9 | 3.2 | (3.2) | 9.6 | - | (12.1) | (5.7) |
| Pharma | 7.1 | 5.3 | 1.0 | (0.2) | 0.1 | (2.7) | (1.9) |
| Fibers | 1.4 | 1.8 | 0.2 | 1.2 | 0.2 | (1.0) | 0.4 |
| Electronics Materials <br> \& Devices | 6.2 | 5.5 | 1.3 | (2.6) | (0.0) | 0.6 | (0.7) |
| Construction Materials | 2.3 | 0.8 | (1.2) | (0.0) | - | (0.3) | (1.5) |
| Services, Engineering and Others | 0.7 | 0.7 | 0.1 | 0.0 | 0.0 | (0.0) | 0.1 |
| Corporate expenses and eliminations | (1.6) | (1.9) | 0.0 | 0.0 | 0.0 | (0.2) | (0.2) |
| Total | 43.5 | 34.4 | (0.7) | 17.8 | (1.0) | (26.1) | (9.1) |

## Sales increases/decreases by segment, Apr.-Dec. 2007 vs. 2006

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( $¥$ billion)

|  | $\begin{array}{\|c} \text { Apr.-Dec. } \\ 2006 \end{array}$ | $\begin{array}{\|c\|} \text { Apr.-Dec. } \\ 2007 \end{array}$ | Increase (decrease) due to: |  |  |  | Net increase (decrease) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Sales volume | Sales prices | of which, due to foreign exchange | Others |  |
| Chemicals | 597.6 | 662.8 | 17.9 | 39.8 | 1.0 | 7.6 | 65.3 |
| Homes | 275.7 | 251.7 | (27.8) | 19.1 | - | (15.3) | (24.0) |
| Pharma | 80.9 | 85.7 | 8.6 | (0.8) | 0.6 | (3.0) | 4.8 |
| Fibers | 77.6 | 84.1 | 2.6 | 3.9 | 1.1 | 0.0 | 6.5 |
| Electronics Materials \& Devices | 85.7 | 86.8 | 4.4 | (3.3) | 0.3 | (0.0) | 1.1 |
| Construction Materials | 47.6 | 43.4 | (4.6) | 0.4 | - | 0.0 | (4.2) |
| Services, Engineering and Others | 22.0 | 25.8 | 3.8 | 0.0 | 0.0 | 0.0 | 3.8 |
| Total | 1,187.1 | 1,240.3 | 5.0 | 59.0 | 3.0 | (10.7) | 53.3 |

## Operating profit increases/decreases by segment,

 Apr.-Dec. 2007 vs. 2006( $¥$ billion)

|  | $\begin{gathered} \text { Apr.-Dec. } \\ 2006 \end{gathered}$ | $\begin{gathered} \text { Apr.-Dec. } \\ 2007 \end{gathered}$ | Increase (decrease) due to: |  |  |  | Net increase (decrease) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Sales volume | Sales prices | of which, due to foreign exchange | Operating costs and others |  |
| Chemicals | 41.3 | 55.1 | 2.4 | 39.8 | 1.0 | (28.3) | 13.9 |
| Homes | 14.3 | 8.1 | (6.5) | 19.1 | - | (18.8) | (6.2) |
| Pharma | 14.4 | 13.0 | 3.8 | (0.8) | 0.6 | (4.3) | (1.3) |
| Fibers | 2.7 | 5.2 | 0.9 | 3.9 | 1.1 | (2.2) | 2.6 |
| Electronics Materials \& Devices | 18.5 | 17.0 | 1.0 | (3.3) | 0.3 | 0.7 | (1.6) |
| Construction Materials | 4.9 | 2.9 | (1.6) | 0.4 | - | (0.7) | (1.9) |
| Services, Engineering and Others | 3.0 | 3.5 | 0.7 | 0.0 | 0.0 | (0.2) | 0.5 |
| Corporate expenses and eliminations | (4.8) | (6.7) | 0.0 | 0.0 | 0.0 | (1.9) | (1.9) |
| Total | 94.2 | 98.1 | 0.7 | 59.0 | 3.0 | (55.8) | 3.9 |

## Forecast for fiscal year 2007

## Consolidated operating performance

|  | FY 2006 |  | Total | FY 2007 forecast |  |  |  | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1st half | 2nd half |  | 1st half |  |  | 2nd half |  |
|  |  |  |  |  | Oct. ${ }^{-D}$ Dec. | Jan.-Mar. | forecast |  |
| Net sales | 768.9 | 854.9 | 1,623.8 | 830.8 | 409.6 | 473.6 | 883.2 | 1,714.0 |
| Operating profit | 50.7 | 77.1 | 127.8 | 63.7 | 34.4 | 31.9 | 66.3 | 130.0 |
| Ordinary profit | 48.8 | 77.7 | 126.5 | 63.1 | 34.9 | 31.0 | 65.9 | 129.0 |
| Net income | 29.0 | 39.6 | 68.6 | 38.0 | 23.4 | 14.6 | 38.0 | 76.0 |


| FY 2007 <br> forecast <br> in Dec. |
| ---: |
| $1,714.0$ |
| 130.0 |
| 129.0 |
| 76.0 |

Key operating factors

| Naphtha price (¥/kL, <br> domestic) | 51,450 | 48,450 | 49,950 | 58,750 | 61,700 | 66,000 | 63,850 | 61,300 |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| $¥ /$ US\$ exchange rate <br> (market average) | 115 | 119 | 117 | 119 | 113 | 105 | 109 | 114 |


| 60,000 |
| ---: |
| 117 |


|  | FY 2006 | FY 2007 <br> forecast |
| :--- | ---: | ---: |
| Dividends per share | $¥ 12$ | $¥ 13$ <br> (planned) |

## Sales forecast by segment

(¥ billion)

|  | FY 2006 |  | Total | FY 2007 revised forecast |  |  |  | Total <br> [a] | FY 2007 forecast in Dec. [b] | Increase <br> (decrease) $[a-b]$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1st half | 2nd half |  | 1st half |  |  | 2nd half |  |  |  |
|  |  |  |  |  | Oct.-Dec. | Jan.-Mar. | forecast |  |  |  |
| Chemicals | 394.2 | 411.0 | 805.2 | 446.4 | 216.4 | 223.2 | 439.6 | 886.0 | 886.0 | - |
| Homes | 169.1 | 236.6 | 405.7 | 166.9 | 84.8 | 129.3 | 214.1 | 381.0 | 380.0 | 1.0 |
| Pharma | 51.1 | 53.4 | 104.5 | 54.9 | 30.8 | 29.3 | 60.1 | 115.0 | 114.0 | 1.0 |
| Fibers | 50.6 | 56.0 | 106.6 | 56.9 | 27.1 | 33.0 | 60.1 | 117.0 | 116.0 | 1.0 |
| Electronics Materials \& Devices | 56.4 | 55.7 | 112.1 | 57.7 | 29.2 | 31.1 | 60.3 | 118.0 | 120.0 | (2.0) |
| Construction Materials | 30.6 | 30.2 | 60.8 | 29.9 | 13.5 | 15.6 | 29.1 | 59.0 | 61.0 | (2.0) |
| Services, Engineering and Others | 16.9 | 12.0 | 28.9 | 18.1 | 7.7 | 12.2 | 19.9 | 38.0 | 37.0 | 1.0 |
| Consolidated | 768.9 | 854.9 | 1,623.8 | 830.8 | 409.6 | 473.6 | 883.2 | 1,714.0 | 1,714.0 | - |

## Operating profit forecast by segment

( $¥$ billion)

|  | FY 2006 |  | Total | FY 2007 revised forecast |  |  |  | Total <br> [a] | FY 2007 forecast in Dec. [b] | $\begin{array}{\|c} \text { Increase } \\ \text { (decrease) } \\ {[a-b]} \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1st half | 2nd half |  | 1st half |  |  | 2nd half |  |  |  |
|  |  |  |  |  | Oct.-Dec. | Jan.-Mar. | forecast |  |  |  |
| Chemicals | 22.8 | 33.8 | 56.6 | 36.2 | 19.0 | 12.3 | 31.3 | 67.5 | 69.0 | (1.5) |
| Homes | 5.4 | 22.1 | 27.5 | 4.8 | 3.2 | 11.5 | 14.7 | 19.5 | 19.0 | 0.5 |
| Pharma | 7.2 | 6.7 | 13.9 | 7.7 | 5.3 | 0.9 | 6.2 | 14.0 | 13.5 | 0.5 |
| Fibers | 1.3 | 2.9 | 4.2 | 3.5 | 1.8 | 1.7 | 3.5 | 7.0 | 6.5 | 0.5 |
| Electronics Materials \& Devices | 12.4 | 10.3 | 22.6 | 11.5 | 5.5 | 5.0 | 10.5 | 22.0 | 23.0 | (1.0) |
| Construction Materials | 2.5 | 2.5 | 5.0 | 2.1 | 0.8 | 0.6 | 1.4 | 3.5 | 4.0 | (0.5) |
| Services, Engineering and Others | 2.3 | 1.5 | 3.9 | 2.7 | 0.7 | 1.6 | 2.3 | 5.0 | 4.5 | 0.5 |
| Corporate Expenses and Eliminations | (3.2) | (2.6) | (5.8) | (4.9) | (1.9) | (1.7) | (3.6) | (8.5) | (9.5) | 1.0 |
| Consolidated | 50.7 | 77.1 | 127.8 | 63.7 | 34.4 | 31.9 | 66.3 | 130.0 | 130.0 | - |

Appendix

## Chemicals




Sales and order trends
( $¥$ billion, \% change from same period of previous year shown at right)


* Including commissions on property insurance.

Operating profit increases/decreases


Increase (decrease) due to:

| Sales <br> volume | Sales <br> prices | Foreign <br> exchange | Operating <br> costs and <br> others |
| :---: | :---: | :---: | :---: |

Review of operations
Growth for device operations with increased shipments of APS ${ }^{\text {TM }}$ polysulfone-membrane artificial kidneys following increased production capacity.
Lower licensing income and higher R\&D expenditures of pharmaceutical operations. Sales increase, but operating profit decrease.
Highlights

- Oct., integration of artificial kidneys and other devices with Kuraray Medical.
- Dec., termination of alliance in promotion of Voltaren* nonsteroidal anti-inflammatory drug.
Highlights in January:
- Capacity expansion of Sepacell ${ }^{\text {TM }}$ leukocyte reduction filters; completion in Dec. 08.
- Acquisition of approval for production and sale of recombinant thrombomodulin alpha in Japan; to be marketed as Recomodulin ${ }^{\mathrm{TM}}$.
- New hollow-fiber spinning plant for Planova ${ }^{\text {TM }}$ virus removal filters; completion in Mar. 09.

[^1]

* Asahi Kasei Kuraray Medical and Asahi Kasei Medical

Main pharmaceuticals domestic sales
( $¥$ billion)

|  | FY 2006 |  |  | FY 2007 |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
|  | Oct.-Dec. | Apr.-Dec. | total | Oct.-Dec. | Apr.-Dec. |
| Elcitonin $^{\text {TM }}$ | 3.7 | 10.9 | 13.8 | 3.8 | 10.9 |
| Bredinin $^{\text {TM }}$ | 1.7 | 4.7 | 6.0 | 1.7 | 4.9 |
| Flivas $^{\text {TM }}$ | 2.6 | 7.2 | 9.3 | 2.7 | 7.4 |
| Toledomin $^{\text {TM }}$ | 1.8 | 4.8 | 6.0 | 1.8 | 4.9 |
| Exacin $^{\text {TM }}$ |  | 0.3 | 0.9 | 1.1 | 0.3 |
| Zesulan $^{\text {TM }}$ | 0.4 | 0.9 | 1.3 | 0.4 | 0.8 |
| Eril $^{\text {TM }}$ |  | 0.5 | 1.1 | 1.4 | 0.5 |

## Pharma (iii)

## Product pipeline

| Development stage | Product | Objective | Class | Indication |
| :---: | :---: | :---: | :---: | :---: |
| Approval acquired on Jan. 25, 2008, pending market launch | ART-123 <br> (Intravenous) | New biologic | Recombinant thrombomodulin alpha | Disseminated intravascular coagulation |
| Pending approval | AK-120 (Oral) | New molecular entity | Antivirus | Shingles (zoster) |
| Phase III | AT-877 <br> (Injection) | Additional indication | Rho-kinase inhibitor | Acute cerebral thrombosis |
|  | PTH <br> (Injection) | Additional indication | Synthetic human parathyroid hormone | Osteoporosis |
| Phase II | AT-877 (Oral) | New dosage form | Rho-kinase inhibitor | Angina pectoris |
|  | KT-611 (Oral) | Additional indication | $\alpha-1$ blocker | Neurogenic bladder |




Operating profit increases/decreases


Increase (decrease) due to:

| Sales <br> volume | Sales <br> prices | Foreign <br> exchange | Operating <br> costs and <br> others |
| :---: | :---: | :---: | :---: |

## Electronics Materials and Devices



## Construction Materials

## AsahiKASEI



## Review of operations

Fewer shipments of Hebel ${ }^{\text {TM }}$ autoclaved lightweight concrete (ALC) panels and other building materials and housing materials as an effect of the decline in construction starts following a revision of building codes in Japan.

Sales increases/decreases


Increase (decrease) due to:


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## - Disclaimer -

The forecasts and estimates shown in this document are dependent on a variety of assumptions and economic conditions. Plans and figures depicting the future do not imply a guarantee of actual outcomes.


[^0]:    * Shareholders' equity and valuation, translation adjustment and others.

[^1]:    * Trademark of Novartis AG

