# Fiscal quarter ended June 2008 <br> - supplementary financial summary - 

August 6, 2008

Asahi Kasei Corporation

## Consolidated results for fiscal quarter ended June 2008

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Overview of results by segment

# Consolidated results for fiscal quarter ended June 2008 

## Summary of financial results

|  | April-June <br> 2007 | April-Sept. <br> 2007 | April-June <br> 2008 <br> a | April-Sept. <br> 2008 forecast <br> in May <br> b |
| :--- | ---: | ---: | ---: | ---: |
| Net sales | 385.2 | 830.8 | 386.0 | 856.0 |
| Operating profit | 25.9 | 63.7 | 19.4 | 50.5 |
| Ordinary profit | 28.2 | 63.1 | 21.2 | 49.5 |
| Net income | 18.1 | 38.0 | 13.5 | 30.0 |


| $\begin{gathered} \text { April-June } \\ 2007 \text { vs. } 2008 \\ \hline \end{gathered}$ |  | a/b |
| :---: | :---: | :---: |
| Increase <br> (decrease) | \% change |  |
| 0.8 | +0.2 | 45.1\% |
| (6.5) | -25.1 | 38.4\% |
| (7.0) | -24.7 | 42.9\% |
| (4.6) | -25.5 | 44.9\% |

Key operating factors

| Naphtha price <br> (¥/kL, domestic) | 57,800 | 58,750 | 70,900 | 68,000 |
| :--- | ---: | ---: | ---: | ---: |
| ¥/US\$ exchange rate <br> (market average) | 121 | 119 | 105 | 105 |

Financial position

|  | At end of March 2008 | At end of June 2008 | Increase <br> (decrease) |
| :--- | ---: | ---: | ---: |
| Total assets | $1,425.4$ | $1,480.5$ | 55.1 |
| Equity | 666.2 | 666.9 | 0.7 |
| Interest-bearing debt | 211.4 | 259.3 | 47.9 |
| Debt/equity ratio | 0.32 | 0.39 | 0.07 |

## Statements of income

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|  | April-June 2007 |  | April-June 2008 |  | Increase (decrease) | \% change |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | \% of sales |  | \% of sales |  |  |
| Net sales | 385.2 | 100.0\% | 386.0 | 100.0\% | 0.8 | +0.2 |
| Cost of sales | 291.0 | 75.6\% | 295.6 | 76.6\% | 4.6 | +1.6 |
| Gross profit | 94.1 | 24.4\% | 90.4 | 23.4\% | (3.8) | -4.0 |
| Selling, general and administrative expenses | 68.2 | 17.7\% | 71.0 | 18.4\% | 2.8 | +4.0 |
| Operating profit | 25.9 | 6.7\% | 19.4 | 5.0\% | (6.5) | -25.1 |
| Non-operating expenses of which, financing income and expense equity in net earnings of unconsolidated subsidiaries and affiliates | $\begin{aligned} & 2.3 \\ & 0.9 \\ & 1.0 \end{aligned}$ |  | $\begin{aligned} & 1.8 \\ & 0.6 \\ & 0.4 \end{aligned}$ |  | $\begin{aligned} & (0.5) \\ & (0.3) \\ & (0.6) \end{aligned}$ |  |
| Ordinary profit | 28.2 | 7.3\% | 21.2 | 5.5\% | (7.0) | -24.7 |
| Special gains and losses | (0.4) |  | (0.6) |  | (0.2) |  |
| Income before income taxes and minority interest | 27.9 | 7.2\% | 20.7 | 5.4\% | (7.2) | -25.8 |
| Income taxes <br> Minority interest in income of consolidated subsidiaries | $\begin{aligned} & (9.7) \\ & (0.1) \end{aligned}$ |  | $\begin{aligned} & (6.9) \\ & (0.3) \end{aligned}$ |  | $\begin{gathered} 2.7 \\ (0.1) \end{gathered}$ |  |
| Net income | 18.1 | 4.7\% | 13.5 | 3.5\% | (4.6) | -25.5 |

## Balance sheets

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## Cash flows

( $¥$ billion)

|  |  | Q1 2007 | Q1 2008 |
| :--- | :--- | :---: | :---: |
| a. | Cash flows from operating activities | $(10.7)$ | 4.8 |
| b. | Cash flows from investing activities | $(14.4)$ | $(40.5)$ |
| c. | Free cash flows [a+b] | $(25.1)$ | $(35.7)$ |
| d. | Cash flows from financing activities | $(15.1)$ | 40.3 |
| e. | Effect of exchange rate changes on cash and cash equivalents | $(0.0)$ | $(2.8)$ |
| f. | Net decrease in cash and cash equivalents [c+d+e] | $(40.2)$ | 1.7 |
| g. | Cash and cash equivalents at beginning of year | 101.7 | 83.0 |
| h. | Cash and cash equivalents held by newly consolidated <br> subsidiaries | - | - |
| I. | Cash and cash equivalents at end of year [f+g+h] | 61.5 | 84.8 |

## Sales and operating profit by segment

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|  | Sales |  |  | Operating profit |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Q1 2007 | Q1 2008 | Increase <br> (decrease) | Q1 2007 | Q1 2008 | Increase <br> (decrease) |
| Chemicals | 218.1 | 210.4 | $(7.7)$ | 17.2 | 9.1 | $(8.1)$ |
| Homes | 62.3 | 63.7 | 1.4 | $(2.8)$ | $(3.7)$ | $(0.9)$ |
| Pharma | 27.2 | 34.6 | 7.4 | 4.6 | 9.0 | 4.4 |
| Fibers | 28.2 | 26.7 | $(1.5)$ | 1.7 | 1.2 | $(0.5)$ |
|  <br> Devices | 29.2 | 28.2 | $(1.1)$ | 5.8 | 4.5 | $(1.2)$ |
| Construction Materials | 15.2 | 14.7 | $(0.6)$ | 1.1 | 0.3 | $(0.7)$ |
| Services, Engineering <br> and Others | 4.8 | 7.7 | 2.9 | 0.4 | 1.3 | 0.9 |
| Corporate Expenses and <br> Eliminations | - | - | - | $(2.0)$ | $(2.3)$ | $(0.3)$ |
| Consolidated | 385.2 | 386.0 | 0.8 | 25.9 | 19.4 | $(6.5)$ |

## Sales increases/decreases by segment AsahiKASEI

(Q1 2007 vs. Q1 2008, ¥ billion)

|  | Sales |  | Increase (decrease) due to: |  |  |  | Net increase (decrease) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q1 2007 | Q1 2008 | Sales volume | Sales prices | of which, due to foreign exchange | Others |  |
| Chemicals | 218.1 | 210.4 | (5.2) | 5.5 | (6.1) | (8.0) | (7.7) |
| Homes | 62.3 | 63.7 | (0.8) | 0.5 | - | 1.7 | 1.4 |
| Pharma | 27.2 | 34.6 | 3.3 | (1.9) | (0.2) | 6.0 | 7.4 |
| Fibers | 28.2 | 26.7 | (1.9) | 0.4 | (0.3) | 0.0 | (1.5) |
| Electronics Materials \& Devices | 29.2 | 28.2 | 0.8 | (1.6) | (1.2) | (0.3) | (1.1) |
| Construction Materials | 15.2 | 14.7 | (0.6) | 0.1 | - | 0.0 | (0.6) |
| Services, Engineering and Others | 4.8 | 7.7 | 2.9 | 0.0 | 0.0 | 0.0 | 2.9 |
| Total | 385.2 | 386.0 | (1.5) | 2.9 | (7.8) | (0.6) | 0.8 |

## Operating profit increases/decreases by segmentAsahiKASEI

(Q1 2007 vs. Q1 2008, ¥ billion)

|  | Operating profit |  | Increase (decrease) due to: |  |  |  | Net increase (decrease) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q1 2007 | Q1 2008 | Sales volume | Sales prices | of which, due to foreign exchange | Operating costs and others |  |
| Chemicals | 17.2 | 9.1 | (1.4) | 5.5 | (6.1) | (12.2) | (8.1) |
| Homes | (2.8) | (3.7) | (0.9) | 0.5 | - | (0.6) | (0.9) |
| Pharma | 4.6 | 9.0 | 2.3 | (1.9) | (0.2) | 4.0 | 4.4 |
| Fibers | 1.7 | 1.2 | 0.0 | 0.4 | (0.3) | (0.9) | (0.5) |
| Electronics Materials \& Devices | 5.8 | 4.5 | 0.5 | (1.6) | (1.2) | (0.2) | (1.2) |
| Construction Materials | 1.1 | 0.3 | (0.2) | 0.1 | - | (0.6) | (0.7) |
| Services, Engineering and Others | 0.4 | 1.3 | 1.0 | 0.0 | 0.0 | (0.0) | 0.9 |
| Corporate Expenses and Eliminations | (2.0) | (2.3) | - | - | - | (0.3) | (0.3) |
| Total | 25.9 | 19.4 | 1.4 | 2.9 | (7.8) | (10.8) | (6.5) |

# Forecast for first fiscal half 2008 

## Consolidated operating performance

|  | FY 2007 |  | Total | H1 2008 forecast |  |  | Increase (decrease) b-a | FY 2008 forecast in May |  | Increase (decrease) <br> b-c |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { H1 } \\ \text { a } \end{gathered}$ | H2 |  | Q1 | Q2 <br> forecast | b |  | $\begin{gathered} \text { H1 } \\ \text { c } \end{gathered}$ | Total |  |
| Net sales | 830.8 | 866.0 | 1,696.8 | 386.0 | 472.0 | 858.0 | 27.2 | 856.0 | 1,810.0 | 2.0 |
| Operating profit | 63.7 | 64.0 | 127.7 | 19.4 | 18.6 | 38.0 | (25.7) | 50.5 | 128.0 | (12.5) |
| Ordinary profit | 63.1 | 57.3 | 120.5 | 21.2 | 15.8 | 37.0 | (26.1) | 49.5 | 125.0 | (12.5) |
| Net income | 38.0 | 31.9 | 69.9 | 13.5 | 8.5 | 22.0 | (16.0) | 30.0 | 75.0 | (8.0) |

Key operating factors

| Naphtha price <br> (¥/kL, domestic) | 58,750 | 64,150 | 61,450 | 70,900 | 87,000 | 78,950 | 20,200 | 68,000 | 68,000 | 10,950 |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| $¥ /$ US\$ exchange rate <br> (market average) | 119 | 109 | 114 | 105 | 105 | 105 | $(14)$ | 105 | 105 | 0 |

## Sales forecast by segment

|  | FY 2007 |  |  | FY 2008 |  |  | Increase <br> (decrease) | H1 2008 <br> forecast <br> in May | Increase (decrease) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q1 | Q2 | 1st half | Q1 | Q2 <br> forecast | 1st half forecast |  |  |  |
| Chemicals | 218.1 | 228.3 | 446.4 | 210.4 | 249.6 | 460.0 | 13.6 | 447.0 | 13.0 |
| Homes | 62.3 | 104.6 | 166.9 | 63.7 | 109.3 | 173.0 | 6.1 | 178.0 | (5.0) |
| Pharma | 27.2 | 27.6 | 54.9 | 34.6 | 28.4 | 63.0 | 8.2 | 63.0 | - |
| Fibers | 28.2 | 28.7 | 56.9 | 26.7 | 29.3 | 56.0 | (0.9) | 59.0 | (3.0) |
| Electronics Materials \& Devices | 29.2 | 28.4 | 57.7 | 28.2 | 29.8 | 58.0 | 0.3 | 61.0 | (3.0) |
| Construction Materials | 15.2 | 14.7 | 29.9 | 14.7 | 15.3 | 30.0 | 0.1 | 31.0 | (1.0) |
| Services, Engineering and Others | 4.8 | 13.2 | 18.1 | 7.7 | 10.3 | 18.0 | (0.1) | 17.0 | 1.0 |
| Consolidated | 385.2 | 445.6 | 830.8 | 386.0 | 472.0 | 858.0 | 27.2 | 856.0 | 2.0 |

## Operating profit forecast by segment

|  | FY 2007 |  |  | FY 2008 |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Q1 |  | Q2 | 1st half | Q1 | $\begin{array}{c}\text { Q2 } \\ \text { forecast }\end{array}$ | $\begin{array}{l}\text { 1st half } \\ \text { forecast }\end{array}$ |
| Increase |  |  |  |  |  |  |  |
| (decrease) |  |  |  |  |  |  |  |$)$


| H1 2008 <br> forecast <br> in May | Increase <br> (decrease) |
| ---: | ---: |
| 25.5 | $(9.0)$ |
| 5.0 | $(2.0)$ |
| 9.5 | 0.5 |
| 2.5 | $(1.0)$ |
| 9.5 | $(0.5)$ |
| 1.5 | $(1.0)$ |
| 2.0 | 0.5 |
| $(5.0)$ | - |
| 50.5 | $(12.5)$ |

## Appendix



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* Product category division unaudited.


## Homes (ii)

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Sales and order trends
( $¥$ billion, \% change from same period of previous year shown at right)

|  |  | Value of new orders during the term |  | Sales of orderbuilt homes |  | Sales of pre-built homes |  | Other <br> sales* <br> 0.5 | Unconsolidated |  | Consolidated subsidiaries |  | Consolidated |  | Order backlog |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| FY 04 | H1 | 153.1 | (-5.2\%) | 138.9 | (+14.6\%) |  | (+25.3\%) |  | 146.0 | +15.0\%) |  | (+1.9\%) |  | 13.2\%) | $333.2$ |
|  | H2 | 148.7 | (-5.1\%) | 171.9 | (+7.5\%) | 13.6 | (-55.9\%) | 0.6 | 186.0 | (-2.8\%) | 22.5 | (+0.9\%) | 208.5 | (-2.3\%) | 310.1 |
|  | annual | 301.8 | (-5.1\%) | 310.7 | (+10.6\%) | 20.1 | (-44.1\%) | 1.1 | 332.0 | (+4.3\%) | 43.8 | (+1.6\%) | 375.8 | (+4.0\%) |  |
| FY05 | H1 | 150.4 | (-1.7\%) | 140.2 | +0.9\%) | 20.5 | +213.0\%) | 0.4 | 161.1 | (+10.4\%) | 24.2 | (+13.8\%) | 185.3 | (+10.8\%) | 320.4 |
|  | H2 | 162.9 | (+9.5\%) | 179.3 | (+4.3\%) | 13.1 | (-3.6\%) | 0.6 | 193.0 | (+3.8\%) | 26.2 | (+16.4\%) | 219.2 | (+5.1\%) | 304.0 |
|  | annual | 313.3 | (+3.8\%) | 319.4 | (+2.8\%) | 33.6 | (+67.0\%) | 1.1 | 354.1 | (+6.7\%) | 50.4 | (+15.1\%) | 404.5 | (+7.7\%) |  |
| FY 06 | H1 | 156.1 | (+3.7\%) | 134.7 | (-3.9\%) | 6.0 | (-70.9\%) | 0.5 | 141.1 | (-12.4\%) | 28.0 | (+15.2\%) | 169.1 | (-8.7\%) | 325.3 |
|  | H2 | 147.3 | (-9.6\%) | 182.9 | (+2.0\%) | 23.0 | (+75.8\%) | 0.5 | 206.4 | (+6.9\%) | 30.2 | (+15.7\%) | 236.6 | (+7.9\%) | 289.8 |
|  | annual | 303.4 | (-3.2\%) | 317.6 | (-0.6\%) | 28.9 | (-13.8\%) | 1.0 | 347.5 | (-1.9\%) | 58.2 | (+15.5\%) | 405.7 | (+0.3\%) |  |
| FY07 | Q1 | 79.6 | ( 9 ) | 46.6 | 7.1\%) | 0.9 | -51.3\%) | 0.1 | 47.6 | +4.8\%) | 14.7 | (+11.4\%) | 62.3 | (+6.4\%) | 322.8 |
|  | Q2 | 74.0 | (2.4\%) | 84.6 | (-7.3\%) | 4.1 | (-1.8\%) | 0.3 | 89.0 | (-7.1\%) | 15.6 | (+5.4\%) | 104.6 | (-5.3\%) | 312.3 |
|  | H | 153.6 | (-1.5\%) | 131.2 | (2.6\%) |  | (-16.5\%) | 0.4 | 136.6 | (-3.2\%) | 30.3 | +8.2\%) | 166.9 | (-1.3\%) | 312.3 |
|  | H2 | 152.5 | (+3.5\%) | 165.9 | (-9.3\%) | 19.5 | (-15.1\%) | 0.5 | 186.0 | (-9.9\%) | 33.3 | (+10.3\%) | 219.3 | (-7.3\%) | 298.8 |
|  | annual | 306.1 | (+0.9\%) | 297.1 | (-6.5\%) | 24.5 | (-15.4\%) | 1.0 | 322.5 | (-7.2\%) | 63.7 | (+9.5\%) | 386.2 | (-4.8\%) |  |
| FY08 | Q1 | 77.3 | (-3.0\%) | 44.4 | (-4.7\%) | 2.6 | +196.2\%) | 0.2 | 47.2 | (-0.9\%) | 16.5 | (+12.2\%) | 63.7 | (+2.2\%) | 331.7 |
|  | Q2 | 76.7 | (+3.7\%) |  | (+1.9\%) |  | (+2.7\%) | 0.2 | 90.7 | (+1.9\%) | 18.7 | (+19.7\%) | 109.3 | (+4.5\%) | 322.2 |
|  | $\mathrm{H} 1$ <br> forecast | 154.0 | (0.0\%) | 130.6 | (-0.4\%) | 6.8 | (36.4\%) | 0.4 | 137.8 | (+0.9\%) | 35.2 | (+16.1\%) | 173.0 | (+3.7\%) |  |

* Including commissions on property insurance.


| Sales of Asahi Kasei Pharma Corp. |  |  | (¥ billion) |
| :---: | :---: | :---: | :---: |
|  | FY 2007 |  | FY 2008 |
|  | Q1 | H1 | Q1 |
| Pharamaceuticals | 12.1 | 24.1 | 18.4 |
| Others | 1.5 | 2.9 | 1.1 |
| Non-consolidated | 13.6 | 27.0 | 19.5 |
| Devices* | 12.4 | 24.7 | 13.5 |
| Others | 1.2 | 3.1 | 1.6 |
| Consolidated | 27.2 | 54.9 | 34.6 |

* Asahi Kasei Kuraray Medical and Asahi Kasei Medical.

Main pharmaceuticals domestic sales (¥ billion)

|  | FY 2007 |  | FY 2008 |
| :--- | :---: | :---: | :---: |
|  | Q1 | H1 | Q1 |
| Elcitonin $^{\text {TM }}$ | 3.5 | 7.1 | 3.3 |
| Bredinin $^{\mathrm{TM}}$ | 1.6 | 3.1 | 1.6 |
| Flivas $^{\mathrm{TM}}$ | 2.4 | 4.7 | 2.2 |
| Toledomin $^{\mathrm{TM}}$ | 1.6 | 3.1 | 1.5 |
| Exacin $^{\mathrm{TM}}$ | 0.3 | 0.5 | 0.2 |
| Zesulan $^{\mathrm{TM}}$ | 0.3 | 0.5 | 0.3 |
| Eril $^{\mathrm{TM}}$ | 0.4 | 0.7 | 0.4 |

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Review of operations
Deterioration of market price for Roica ${ }^{\text {TM }}$ elastic polyurethane filament. Strong impact of rising feedstock and fuel costs for Bemberg ${ }^{\text {TM }}$ regenerated cellulose and nonwovens operations. Sales and operating profit decrease.

Sales increases/decreases

| (1.9) | $\mathbf{( 0 . 3 )}$ |  | $\mathbf{0 . 0}$ |
| :---: | :---: | :---: | :---: |
|  | $\mathbf{0 . 7}$ |  |  |
| Increase (decrease) due to: |  |  |  |



| Sales <br> volume | Sales <br> prices | Foreign <br> exchange | Operating <br> costs and <br> others |
| :---: | :---: | :---: | :---: |

## Electronics Materials \& Devices

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## ( $¥$ billion)



Sales increases/decreases

Increase (decrease) due to:
Increase (decrease) due to:

| Sales <br> volume | Sales <br> prices | Foreign <br> exchange | Operating <br> costs and <br> others |
| :---: | :---: | :---: | :---: |

Review of operations
Increased volume both for electronics devices and electronics materials. Lower product prices. Strong yen. Sales and operating profit decrease.

Highlights

- June, completion of plant expansion for Sunfort ${ }^{\mathrm{TM}}$ dry film photoresist for printed wiring boards in China and start of production.


## Construction Materials

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Sales increases/decreases

| $\mathbf{0 . 6})$ | 0.1 | $\mathbf{0 . 0}$ |
| :--- | :--- | :--- |

Increase (decrease) due to:


Sales
prices Others

Operating profit increases/decreases

| (0.2) | 0.1 | (0.6) |
| :---: | :---: | :---: |
| Increase (decrease) due to: |  |  |
| Sales volume | Sales prices | Operating costs and others |

## Review of operations

Strong impact from a decline in the number of new construction starts and a sharp rise in feedstock and fuel costs for Hebel ${ }^{\text {TM }}$ autoclaved lightweight concrete (ALC) panels and Neoma ${ }^{\text {TM }}$ high-performance phenolic foam insulation panels. Sales and operating profit decrease.

## AsahiKASEI

## - Disclaimer -

The forecasts and estimates shown in this document are dependent on a variety of assumptions and economic conditions. Plans and figures depicting the future do not imply a guarantee of actual outcomes.

