## AsahiKASEI

# Fiscal quarter ended June 2009 <br> - supplementary financial summary - 

## August 4, 2009

Asahi Kasei Corporation

## Consolidated results for fiscal quarter ended June 2009

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# Consolidated results for fiscal quarter ended June 2009 

## Summary of financial results

|  | $\begin{gathered} \text { April-June } \\ 2008 \end{gathered}$ | $\begin{gathered} \text { April-Sept. } \\ 2008 \end{gathered}$ | $\begin{aligned} & \text { April-June } \\ & 2009 \end{aligned}$ | April-Sept. 2009 forecast in May | $\begin{gathered} \text { April-June } \\ 2008 \text { vs. } 2009 \\ \hline \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | Increase <br> (decrease) | \% change |
| Net sales | 386.0 | 843.2 | 289.3 | 619.0 | (96.6) | -25.0 |
| Operating income (loss) | 19.4 | 40.1 | (0.3) | 5.0 | (19.7) | - |
| Ordinary income (loss) | 21.2 | 40.7 | (1.7) | 4.0 | (23.0) | - |
| Net income (loss) | 13.5 | 23.4 | (1.7) | 0.0 | (15.2) | - |

Key operating factors

| Naphtha price <br> (¥/kL, domestic) | 70,900 | 78,350 | 33,300 | 30,000 |
| :--- | ---: | ---: | ---: | ---: |
| $¥ /$ US\$ exchange rate <br> (market average) | 105 | 106 | 97 | 95 |

Financial position

|  | At end of March 2009 | At end of June 2009 | Increase <br> (decrease) |
| :--- | ---: | ---: | ---: |
| Total assets | $1,379.3$ | $1,399.7$ | 20.4 |
| Equity | 603.8 | 610.5 | 6.7 |
| Interest-bearing debt | 315.6 | 332.7 | 17.1 |
| Debt/equity ratio | 0.52 | 0.55 | 0.03 |

## Statements of income

AsahiKASEI

|  | April-June 2008 |  | April-June 2009 |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  | \% of sales |  | \% of sales |
| Net sales | 386.0 | 100.0\% | 289.3 | 100.0\% |
| Cost of sales | 295.6 | 76.6\% | 225.2 | 77.8\% |
| Gross profit | 90.4 | 23.4\% | 64.2 | 22.2\% |
| Selling, general and administrative expenses | 71.0 | 18.4\% | 64.5 | 22.3\% |
| Operating income | 19.4 | 5.0\% | (0.3) | -0.1\% |
| Non-operating expenses of which, financing income and expense equity in earnings (loss) of affiliates | $\begin{aligned} & 1.8 \\ & 0.6 \\ & 0.4 \end{aligned}$ |  | $\begin{gathered} (1.4) \\ \\ 0.2 \\ (0.6) \\ \hline \end{gathered}$ |  |
| Ordinary income | 21.2 | 5.5\% | (1.7) | -0.6\% |
| Extraordinary losses | (0.6) |  | (1.3) |  |
| Income before income taxes | 20.7 | 5.4\% | (3.0) | -1.0\% |
| Income taxes <br> Minority interests in income | $\begin{aligned} & (6.9) \\ & (0.3) \end{aligned}$ |  | $\begin{aligned} & 1.2 \\ & 0.1 \end{aligned}$ |  |
| Net income (losses) | 13.5 | 3.5\% | (1.7) | -0.6\% |


| Increase <br> (decrease) | \% change |
| ---: | ---: |
| $(96.6)$ | -25.0 |
| $(70.4)$ | -23.8 |
| $(26.2)$ | -29.0 |
| $(6.5)$ | -9.1 |
| $(19.7)$ | - |
| $(3.3)$ |  |
| $(0.4)$ |  |
| $(1.0)$ |  |
| $(23.0)$ | - |
| $(0.7)$ |  |
| $(23.7)$ | - |
| 8.1 |  |
| 0.4 |  |
| $(15.2)$ | - |

## Balance sheets

AsahiKASEI
(¥ billion)

|  | At end of Mar. 2009 | At end of Jun. 2009 | Increase (decrease) |  | At end of <br> Mar. 2009 | At end of Jun. 2009 | Increase (decrease) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Current assets | 682.2 | 674.6 | (7.6) | Liabilities | 768.0 | 781.6 | 13.7 |
| Cash and deposits | 98.0 | 75.4 | (22.5) | Current liabilities | 487.9 | 497.9 | 10.0 |
| Notes and accounts receivable - trade | 208.9 | 223.0 | 14.1 | Noncurrent liabilities | 280.1 | 283.8 | 3.7 |
| Inventories | 273.5 | 286.2 | 12.7 | Net assets | 611.4 | 618.1 | 6.8 |
| Other current assets | 101.8 | 90.0 | (11.8) | Shareholders' equity | 599.1 | 592.9 | (6.2) |
| Noncurrent assets | 697.1 | 725.1 | 28.0 | Capital stock | 103.4 | 103.4 |  |
| Property, plant and equipment <br> Intangible assets <br> Investments and other assets | 441.3 | 456.1 | 14.8 | Capital surplus | 79.4 | 79.4 | (0.0) |
|  | 37.4 | 40.4 | 3.0 | Retained earnings | 418.3 | 412.1 | (6.2) |
|  | 218.5 | 228.6 | 10.1 | Treasury stock | (1.9) | (2.0) | (0.0) |
|  |  |  |  | Valuation and translation adjustments | 4.7 | 17.6 | 12.9 |
|  |  |  |  | Minority interests | 7.5 | 7.6 | 0.1 |
| Total assets | 1,379.3 | 1,399.7 | 20.4 | Total liabilities and net assets | 1,379.3 | 1,399.7 | 20.4 |

## Cash flows

|  |  | (¥ |  |
| :--- | :--- | :---: | :---: |
| a. | Net cash provided by (used in) operating activities | Q1 2009 |  |
| b. | Net cash provided by (used in) investing activities | $(40.5)$ | $(24.2)$ |
| c. | Free cash flows [a+b] | $(35.7)$ | $(27.0)$ |
| d. | Net cash provided by (used in) financing activities | 40.3 | 3.7 |
| e. | Effect of exchange rate change on cash and cash equivalents | $(2.8)$ | 0.3 |
| f. | Net increase (decrease) in cash and cash equivalents [c+d+e] | 1.7 | $(23.1)$ |
| g. | Cash and cash equivalents at beginning of period | 83.0 | 98.1 |
| h. | Increase (decrease) in cash and cash equivalents resulting from <br> change of scope of consolidation | - | 0.4 |
| i. | Cash and cash equivalents at end of period [f+g+h] | 84.8 | 75.4 |

## Sales and operating income by segment* AsahiKASEI

( $¥$ billion)

|  | Sales |  |  | Operating income |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Q1 2008 | Q1 2009 | $\begin{array}{c}\text { Increase } \\ \text { (decrease) }\end{array}$ | Q1 2008 |  | Q1 \(\left.2009 \begin{array}{c}Increase <br>

(decrease)\end{array}\right]\)

* The following segments are renamed from first quarter FY2009:
(Previously) Pharma
Electronics Devices \& Materials
(Renamed to) Health Care
Electronics
† Q1 2008 figures adjusted to reflect the April 2009 transfer of operations as follows:
- Transfer of R\&D for electronics materials such as Marketing Center for FPC/FPD Materials from corporate expenses, and Hipore ${ }^{\text {TM }}$ Li-ion rechargeable battery separators, photopolymers, epoxy resins, and other related operations from Chemicals to Electronics.
- Transfer of Leona ${ }^{\mathrm{TM}}$ filament operations from Chemicals to Fibers.


## Sales increases/decreases by segment AsahiKASEI

(Q1 2008 vs. Q1 2009, ¥ billion)

|  | Sales |  | Increase (decrease) due to: |  |  |  | Net increase (decrease) | Q4 2008* |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q1 2008* | Q1 2009 | Sales volume | Sales prices | of which, due to foreign exchange | Others |  |  |
| Chemicals | 195.0 | 132.9 | (27.3) | (30.8) | (1.8) | (4.0) | (62.0) | 110.4 |
| Homes | 63.7 | 58.5 | (5.0) | (0.2) | - | 0.0 | (5.2) | 127.5 |
| Health Care | 34.6 | 28.5 | 1.5 | (1.1) | (0.9) | (6.5) | (6.1) | 27.2 |
| Fibers | 30.7 | 22.4 | (5.9) | (2.4) | (0.8) | 0.0 | (8.3) | 24.2 |
| Electronics | 39.6 | 31.5 | (7.6) | (2.7) | (0.8) | 2.2 | (8.0) | 19.8 |
| Construction Materials | 14.7 | 11.6 | (3.6) | 0.6 | - | 0.0 | (3.0) | 12.9 |
| Services, Engineering and Others | 7.7 | 3.9 | (3.8) | 0.0 | 0.0 | 0.0 | (3.8) | 8.0 |
| Total | 386.0 | 289.3 | (51.8) | (36.5) | (4.3) | (8.3) | (96.6) | 330.1 |

* Q1 and Q4 2008 figures adjusted to reflect the April 2009 transfer of operations as follows:
- Transfer of Hipore ${ }^{\text {TM }}$ Li-ion rechargeable battery separators, photopolymers, epoxy resins, and other related operations from Chemicals to Electronics.
- Transfer of Leona ${ }^{\mathrm{TM}}$ filament operations from Chemicals to Fibers.


## Operating income increases/decreases by segmentAsahiKASEI

(Q1 2008 vs. Q1 2009, ¥ billion)

|  | Operating income |  | Increase (decrease) due to: |  |  |  | Net increase (decrease) | Q4 2008* |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q1 2008* | Q1 2009 | Sales volume | Sales prices | of which, due to foreign exchange | Operating costs and others |  |  |
| Chemicals | 6.2 | 2.2 | (3.4) | (30.8) | (1.8) | 30.2 | (4.0) | (17.3) |
| Homes | (3.7) | (3.0) | (1.8) | (0.2) | - | 2.8 | 0.8 | 11.1 |
| Health Care | 9.0 | 3.1 | 1.8 | (1.1) | (0.9) | (6.6) | (5.9) | (0.9) |
| Fibers | 1.1 | (1.5) | (1.2) | (2.4) | (0.8) | 0.9 | (2.6) | (2.3) |
| Electronics | 6.8 | (0.6) | (2.9) | (2.7) | (0.8) | (1.8) | (7.4) | (6.6) |
| Construction Materials | 0.3 | (0.0) | (1.2) | 0.6 | - | 0.3 | (0.4) | (0.2) |
| Services, Engineering and Others | 1.3 | 0.4 | (0.9) | 0.0 | 0.0 | 0.0 | (0.9) | 1.5 |
| Corporate Expenses and Eliminations | (1.6) | (1.0) | - | - | - | 0.6 | 0.6 | (0.5) |
| Total | 19.4 | (0.3) | (9.7) | (36.5) | (4.3) | 26.5 | (19.7) | (15.1) |

* Q1 and Q4 2008 figures adjusted to reflect the April 2009 transfer of operations as follows:
- Transfer of R\&D for electronics materials such as Marketing Center for FPC/FPD Materials from corporate expenses, and Hipore ${ }^{\mathrm{TM}} \mathrm{Li}$-ion rechargeable battery separators, photopolymers, epoxy resins, and other related operations from Chemicals to Electronics.
- Transfer of Leona ${ }^{\mathrm{TM}}$ filament operations from Chemicals to Fibers.


## Forecast for first fiscal half 2009

## Consolidated operating performance

(¥ billion)

|  | FY 2008 |  | Total | H1 2009 forecast |  |  | Increase (decrease)b-a |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { H1 } \\ \text { a } \end{gathered}$ | H2 |  | Q1 | $\begin{array}{c\|} \hline \text { Q2 } \\ \text { forecast } \end{array}$ | b |  |
| Net sales | 843.2 | 709.9 | 1,553.1 | 289.3 | 361.7 | 651.0 | (192.2) |
| Operating income | 40.1 | (5.2) | 35.0 | (0.3) | 5.3 | 5.0 | (35.1) |
| Ordinary income | 40.7 | (8.2) | 32.5 | (1.7) | 5.2 | 3.5 | (37.2) |
| Net income | 23.4 | (18.7) | 4.7 | (1.7) | 1.7 | 0.0 | (23.4) |


| FY 2009 forecast in May |  | Increase <br> (decrease) |
| :---: | :---: | :---: |
| H1 | Total | b-c |
| 619.0 | 1,355.0 | 32.0 |
| 5.0 | 41.0 | - |
| 4.0 | 39.0 | (0.5) |
| 0.0 | 15.0 | - |

Key operating factors

| Naphtha price <br> (¥/kL, domestic) | 78,350 | 39,500 | 58,925 | 33,300 | 42,000 | 37,650 | $(40,700)$ |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| ¥/US\$ exchange rate <br> (market average) | 106 | 95 | 101 | 97 | 95 | 96 | $(10)$ |


| 30,000 | 30,000 | 7,650 |
| ---: | ---: | ---: |
| 95 | 95 | 1 |


|  | FY 2008 | FY 2009 (planned) |  |  |
| :--- | :---: | :---: | :---: | :---: |
|  |  | H1 | H2 | Total |
| Dividends per share | $¥ 10$ | $¥ 5$ | $¥ 5$ | $¥ 10$ |

## Sales forecast by segment

|  | FY 2008* |  |  | FY 2009 |  |  | Increase <br> (decrease) | H1 2009 <br> forecast <br> in May | Increase <br> (decrease) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q1 | Q2 | 1st half | Q1 | Q2 forecast | 1st half forecast |  |  |  |
| Chemicals | 195.0 | 227.2 | 422.1 | 132.9 | 145.1 | 278.0 | (144.1) | 238.0 | 40.0 |
| Homes | 63.7 | 106.6 | 170.3 | 58.5 | 99.5 | 158.0 | (12.3) | 162.0 | (4.0) |
| Health Care | 34.6 | 28.2 | 62.8 | 28.5 | 28.5 | 57.0 | (5.8) | 57.0 | - |
| Fibers | 30.7 | 33.4 | 64.1 | 22.4 | 30.6 | 53.0 | (11.1) | 56.0 | (3.0) |
| Electronics | 39.6 | 39.1 | 78.7 | 31.5 | 37.5 | 69.0 | (9.7) | 63.0 | 6.0 |
| Construction Materials | 14.7 | 16.6 | 31.3 | 11.6 | 13.4 | 25.0 | (6.3) | 30.0 | (5.0) |
| Services, Engineering and Others | 7.7 | 6.2 | 13.9 | 3.9 | 7.1 | 11.0 | (2.9) | 13.0 | (2.0) |
| Consolidated | 386.0 | 457.3 | 843.2 | 289.3 | 361.7 | 651.0 | (192.2) | 619.0 | 32.0 |

[^0]
## Operating income forecast by segment

|  | FY 2008* |  |  | FY 2009 |  |  | Increase <br> (decrease) | H1 2009 <br> forecast <br> in May | Increase <br> (decrease) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q1 | Q2 | 1st half | Q1 | $\begin{gathered} \text { Q2 } \\ \text { forecast } \end{gathered}$ | 1st half forecast |  |  |  |
| Chemicals | 6.2 | 6.9 | 13.1 | 2.2 | 2.8 | 5.0 | (8.1) | 6.0 | (1.0) |
| Homes | (3.7) | 6.8 | 3.0 | (3.0) | 4.0 | 1.0 | (2.0) | 1.0 | - |
| Health Care | 9.0 | 1.2 | 10.2 | 3.1 | 0.4 | 3.5 | (6.7) | 3.0 | 0.5 |
| Fibers | 1.1 | 0.2 | 1.3 | (1.5) | (2.0) | (3.5) | (4.8) | (2.5) | (1.0) |
| Electronics | 6.8 | 5.8 | 12.6 | (0.6) | 2.6 | 2.0 | (10.6) | 1.0 | 1.0 |
| Construction Materials | 0.3 | 0.5 | 0.8 | (0.0) | 0.0 | 0.0 | (0.8) | 0.5 | (0.5) |
| Services, Engineering and Others | 1.3 | 1.8 | 3.1 | 0.4 | 0.6 | 1.0 | (2.1) | 0.5 | 0.5 |
| Corporate Expenses and Eliminations | (1.6) | (2.4) | (4.0) | (1.0) | (3.0) | (4.0) | (0.0) | (4.5) | 0.5 |
| Consolidated | 19.4 | 20.7 | 40.1 | (0.3) | 5.3 | 5.0 | (35.1) | 5.0 | - |

* FY 2008 figures adjusted to reflect the April 2009 transfer of operations as follows:
- Transfer of R\&D for electronics materials such as Marketing Center for FPC/FPD Materials from corporate expenses, and Hipore ${ }^{\mathrm{TM}}$ Li-ion rechargeable battery separators, photopolymers, epoxy resins, and other related operations from Chemicals to Electronics.
- Transfer of Leona ${ }^{\mathrm{TM}}$ filament operations from Chemicals to Fibers.


# Appendix 

## Quarterly sales by segment

|  | FY2008* |  |  |  | FY2009 |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Q1 | Q2 | Q3 | Q4 | Q1 | Q2 <br> forecast |
|  | 195.0 | 227.2 | 156.7 | 110.4 | 132.9 | 145.1 |
| Homes | 63.7 | 106.6 | 112.1 | 127.5 | 58.5 | 99.5 |
| Health Care | 34.6 | 28.2 | 29.6 | 27.2 | 28.5 | 28.5 |
| Fibers | 30.7 | 33.4 | 28.1 | 24.2 | 22.4 | 30.6 |
| Electronics | 39.6 | 39.1 | 31.2 | 19.8 | 31.5 | 37.5 |
| Construction Materials | 14.7 | 16.6 | 16.7 | 12.9 | 11.6 | 13.4 |
| Services, Engineering <br> and Others | 7.7 | 6.2 | 5.4 | 8.0 | 3.9 | 7.1 |
| Total | 386.0 | 457.2 | 379.8 | 330.1 | 289.3 | 361.7 |

[^1]- Transfer of Leona ${ }^{\mathrm{TM}}$ filament operations from Chemicals to Fibers.


## Quarterly operating income by segment AsahiKASEI

( $¥$ billion)

|  | FY2008* |  |  |  | FY2009 |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Q1 | Q2 | Q3 | Q4 | Q1 | Q2 <br> forecast |
| Chemicals | 6.2 | 6.9 | $(2.3)$ | $(17.3)$ | 2.2 | 2.8 |
| Homes | $(3.7)$ | 6.8 | 7.8 | 11.1 | $(3.0)$ | 4.0 |
| Health Care | 9.0 | 1.2 | 2.8 | $(0.9)$ | 3.1 | 0.4 |
| Fibers | 1.1 | 0.2 | $(0.5)$ | $(2.3)$ | $(1.5)$ | $(2.0)$ |
| Electronics | 6.8 | 5.8 | 1.2 | $(6.6)$ | $(0.6)$ | 2.6 |
| Construction Materials | 0.3 | 0.5 | 1.0 | $(0.2)$ | $(0.0)$ | 0.0 |
| Services, Engineering <br> and Others | 1.3 | 1.8 | 1.0 | 1.5 | 0.4 | 0.6 |
| Corporate Expenses <br> and Eliminations | $(1.6)$ | $(2.4)$ | $(1.1)$ | $(0.5)$ | $(1.0)$ | $(3.0)$ |
| Total | 19.4 | 20.7 | 9.9 | $(15.1)$ | $(0.3)$ | 5.3 |

* FY 2008 figures adjusted to reflect the April 2009 transfer of operations as follows:
- Transfer of R\&D for electronics materials such as Marketing Center for FPC/FPD Materials from corporate expenses, and Hipore ${ }^{\mathrm{TM}}$ Li-ion rechargeable battery separators, photopolymers, epoxy resins, and other related operations from Chemicals to Electronics.
- Transfer of Leona ${ }^{\mathrm{TM}}$ filament operations from Chemicals to Fibers.


## Chemicals

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Sales increases/decreases

| (27.3) | (29.0) | (1.8) | (4.0) |
| :---: | :---: | :---: | :---: |
| Increase (decrease) due to: |  |  |  |
| Sales volume | Sales prices | Foreign exchange | Others |
| Operating income increases/decreases |  |  |  |
| (3.4) | (29.0) | (1.8) | 30.2 |

Increase (decrease) due to:

|  | Increase (decrease) due to: |  |
| :---: | :---: | :---: |
| Sales <br> volume | Sales <br> prices | Foreign <br> exchange | | Operating |
| :---: |
| costs and |
| others |

## Review of operations

## Volume products:

Lower product prices due to feedstock price declines and decreased shipments due to deteriorating market conditions both in chemicals and derivative products and in polymer products. Sales and operating income decrease.
Specialty products:
Decreased shipments due to deteriorating market conditions. Sales and operating income decrease.

## Highlights

- April, decision to construct new power generation facility using wood biomass fuel.
- April, signing of accord with Suzuka City for emergency supply of drinking water.
- June, announcement of study for unification of naphtha cracker operations in Mizushima with Mitsubishi Chemical Holdings Corp.
- June, Microza ${ }^{\text {TM }}$ MF hollow-fiber membranes selected for large-scale waterworks facility in the Philippines - to be one of the largest membranefiltration water-treatment facilities in Asia.
- June, conclusion of memorandum for study of acetonitrile production in Thailand.

* Product category division unaudited.


## Review of operations

Decreased deliveries of order-built Hebel Haus ${ }^{\text {TM }}$ unit homes. Good performance of remodeling and other housing-related operations. Cutting fixed costs. Sales decrease, but operating loss decrease.

Maintaining relatively firm performance under the challenging general climate for housing. Value of new orders decreasing $1.1 \%$ from the first quarter a year ago.

## Highlights

- May, market launch of Smart Hebel Haus ${ }^{\text {TM }}$ highperformance/simple structure homes in affordable price range.
- July, market launch of Dura-Photo ${ }^{\text {TM }}$ highdurability and high-performance photocatalyst paint developed jointly with Asahi Kasei Corp. and Asahi Kasei Chemicals Corp.


## Homes / sales and order trends

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( $¥$ billion, \% change from same period of previous year shown at right)

|  |  | Value of new orders during the term |  | Sales of orderbuilt homes |  | Sales of pre-built homes |  | Other <br> sales* <br> 0.4 | Unconsolidated |  | Consolidated subsidiaries |  | Consolidated |  | Order backlog |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| FY05 | H1 | 150.4 | (-1.7\%) | 140.2 | (+0.9\%) |  | (+213.0\%) |  | 161.1 | +10.4\%) |  | (+13.8\%) |  | (+10.8\%) |  |
|  | H2 | 162.9 | (+9.5\%) | 179.3 | (+4.3\%) | 13.1 | (-3.6\%) | 0.6 | 193.0 | (+3.8\%) | 26.2 | (+16.4\%) | 219.2 | (+5.1\%) | 304.0 |
|  | annual | 313.3 | (+3.8\%) | 319.4 | (+2.8\%) | 33.6 | (+67.0\%) | 1.1 | 354.1 | (+6.7\%) | 50.4 | (+15.1\%) | 404.5 | (+7.7\%) |  |
| FY 06 | H1 | 156.1 | (+3.7\%) | 134.7 | (-3.9\%) | 6.0 | (-70.9\%) | 0.5 | 141.1 | (-12.4\%) | 28.0 | (+15.7\%) | 169.1 | (-8.7\%) | 325.3 |
|  | H2 | 147.3 | (-9.6\%) | 182.9 | (+2.0\%) | 23.0 | (+75.8\%) | 0.5 | 206.4 | (+6.9\%) | 30.2 | (+15.3\%) | 236.6 | (+7.9\%) | 289.8 |
|  | annual | 303.4 | (-3.2\%) | 317.6 | (-0.6\%) | 28.9 | (-13.8\%) | 1.0 | 347.5 | (-1.9\%) | 58.2 | (+15.5\%) | 405.7 | (+0.3\%) |  |
| FY07 | H1 | 153.6 | (-1.5\%) | 131.2 | (-2.6\%) | 5.0 | (-16.5\%) | 0.4 | 136.6 | (-3.2\%) | 30.3 | (+8.2\%) | 166.9 | (-1.3\%) | 312.3 |
|  | H2 | 152.5 | (+3.5\%) | 165.9 | (-9.3\%) | 19.5 | (-15.1\%) | 0.5 | 186.0 | (-9.9\%) | 33.3 | (+10.3\%) | 219.3 | (-7.3\%) | 298.8 |
|  | annual | 306.1 | (+0.9\%) | 297.1 | (-6.5\%) | 24.5 | (-15.4\%) | 1.0 | 322.5 | (-7.2\%) | 63.7 | (+9.5\%) | 386.2 | (-4.8\%) |  |
| FY08 | Q1 | 77.3 | .0\%) | 44.4 | ( $4 \%$ ) |  | +196.2\%) | 0.2 | 47.2 | 0.9\%) | 16.5 | (+12.2\%) | 63.7 | (+2.2\%) | 331.7 |
|  | Q2 | 79.8 | (+7.9\%) | 85.0 | (+0.5\%) |  | (-17.5\%) | 0.4 | 88.8 | (-0.1\%) | 17.8 | (+14.1\%) | 106.6 | (+1.9\%) | 326.6 |
|  | H | 157.1 | (+2.3\%) | 129.4 | -1.4\%) |  | (+19.7\%) | 0.7 | 136.0 | (-0.4\%) | 34.3 | (13.2\%) | 170.3 | (+2.0\%) |  |
|  | H2 | 133.9 | (-12.1\%) | 177.9 | (+7.2\%) | 24.0 | (+22.8\%) | 0.9 | 202.7 | (+9.0\%) |  | (+10.8\%) |  | (+9.3\%) | 282.6 |
|  | annual | 291.1 | (-4.9\%) | 307.3 | (+3.4\%) | 29.9 | (+22.2\%) | 1.5 | 338.7 | (+5.0\%) | 71.2 | (+11.8\%) | 409.9 | (+6.1\%) |  |
| FY09 | Q1 | 76.4 | (-1.1\%) | 37.9 | 14.6\%) | 2.6 | (0.0\%) | 0.3 | 40.8 | (-13.5\%) | 17.7 | (+7.2\%) | 58.5 | (-8.2\%) | 321.1 |
|  | Q2 <br> forecast | 77.6 | (-2.9\%) | 77.6 | (-8.7\%) |  | (+1.0\%) | 0.7 |  | (-8.0\%) | 17.8 | (0.0\%) | 99.5 | (-6.6\%) | 321.1 |
|  | \|H1 <br> forecast | 154.0 | (-2.0\%) | 115.5 | (-10.7\%) |  | (0.0\%) | 1.0 | 122.5 | (-9.9\%) | 35.5 | (+3.5\%) | 158.0 | (-7.2\%) |  |

* Including commissions on property insurance.


| 1.5 | $(0.2)$ | $(0.9)$ | $(6.5)$ |
| :---: | :---: | :---: | :---: |



## Review of operations

Increased shipments of the Flivas ${ }^{\text {TM }}$ agent for the treatment of benign prostatic hyperplasia, but decreased licensing income in pharmaceuticals. Increased shipments of Planova ${ }^{\text {TM }}$ virus removal filters to overseas markets, but impact of the appreciation of the yen in devices. Sales and operating income decrease.

## Highlights

- April, completion of new hollow-fiber spinning plant for Planova ${ }^{\mathrm{TM}}$ virus removal filters.
- April, license agreement for development and sale of Flivas ${ }^{\text {TM }}$ in Korea.
- April, completion of new plant for Sepacell ${ }^{\text {TM }}$ leukocyte reduction filters.
- May, decision to withdraw from fine chemicals business, such as production and sale of coenzyme Q10.
- May, conclusion of agreement for business alliance with NxStage Medical, Inc., a home dialysis systems company.
- June, market launch of Planova ${ }^{\text {TM }}$ BioEX, specifically designed virus removal filters for biopharmaceuticals processing.


## Health Care / breakdown of sales



* Asahi Kasei Kuraray Medical, Asahi Kasei Medical and their affiliate companies.

Main pharmaceuticals domestic sales (¥ billion)

|  | FY 2008 |  | FY 2009 |
| :--- | :---: | :---: | :---: |
|  | Q1 | H1 | Q1 |
| Elcitonin $^{\mathrm{TM}}$ | 3.3 | 6.8 | 3.7 |
| Bredinin $^{\mathrm{TM}}$ | 1.6 | 3.1 | 1.7 |
| Flivas $^{\mathrm{TM}}$ | 2.2 | 4.5 | 3.5 |
| Toledomin $^{\mathrm{TM}}$ | 1.5 | 2.9 | 1.3 |
| Exacin $^{\mathrm{TM}}$ | 0.2 | 0.4 | 0.2 |
| Zesulan $^{\mathrm{TM}}$ | 0.3 | 0.5 | 0.3 |
| Eril $^{\mathrm{TM}}$ | 0.4 | 0.7 | 0.4 |

## Pharmaceuticals / pipeline

| Development stage | Product | Objective | Class | Indication |
| :---: | :---: | :---: | :---: | :---: |
| Phase III | AT-877 <br> (Injection) | Additional indication | Rho-kinase inhibitor | Acute cerebral infarction |
|  | PTH <br> (Injection) | New biologic | Synthetic human parathyroid hormone | Osteoporosis |
| Preparing for Phase III | $\begin{aligned} & \text { AK-120 } \\ & \text { (Oral) } \end{aligned}$ | Additional indication | Famciclovir antivirus | Herpes simplex |
| Phase II | AT-877 (Oral) | Additional indication New dosage form | Rho-kinase inhibitor | Pulmonary hypertension |
| Preparing for Phase II | AK-150 <br> (Injection) | New chemical entity | Pentosan polysulfate | Osteoarthritis |

## AsahiKASEI

( $¥$ billion)


Sales increases/decreases


| Sales <br> volume | Sales <br> prices | Foreign <br> exchange | Operating <br> costs and <br> others |
| :---: | :---: | :---: | :---: |

## Electronics

## AsahiKASEI



## Construction Materials

## AsahiKASEI



Sales increases/decreases


Operating income increases/decreases


| Sales <br> volume | Sales <br> prices | Operating <br> costs and <br> others |
| :---: | :---: | :---: |

## AsahiKASEI

## - Disclaimer -

The forecasts and estimates shown in this document are dependent on a variety of assumptions and economic conditions. Plans and figures depicting the future do not imply a guarantee of actual outcomes.


[^0]:    * FY 2008 figures adjusted to reflect the April 2009 transfer of operations as follows:
    - Transfer of Hipore ${ }^{\mathrm{TM}}$ Li-ion rechargeable battery separators, photopolymers, epoxy resins, and other related operations from Chemicals to Electronics.
    - Transfer of Leona ${ }^{\mathrm{TM}}$ filament operations from Chemicals to Fibers.

[^1]:    * FY 2008 figures adjusted to reflect the April 2009 transfer of operations as follows:
    - Transfer of Hipore ${ }^{\mathrm{TM}}$ Li-ion rechargeable battery separators, photopolymers, epoxy resins, and other related operations from Chemicals to Electronics.

