# Fiscal quarter ended December 2015 

- supplementary financial summary -

February 4, 2016
Asahi Kasei Corporation

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## Consolidated results for fiscal quarter ended Dec. 2015

|  | 2014 |  | $2015^{1}$ |  |
| :--- | ---: | ---: | ---: | ---: |
|  | Oct.-Dec. | Apr.-Dec. | Oct.-Dec. | Apr.-Dec. <br> $a$ |
| Net sales | 503.1 | $1,470.1$ | 490.9 | $1,448.4$ |
| Operating income | 47.8 | 118.7 | 42.2 | 126.6 |
| Ordinary income | 53.1 | 127.3 | 43.2 | 124.6 |
| Net income attributable <br> to owners of the parent | 38.9 | 88.4 | 24.6 | 71.7 |


| Oct.-Dec. <br> $2015 \mathrm{vs} 2014$. |  | Apr.-Dec. <br> 2015 vs. 2014 |  |
| ---: | ---: | ---: | ---: |
| Increase <br> (decrease) | $\%$ <br> change | Increase <br> (decrease) | $\%$ <br> change |
| $(12.2)$ | $-2.4 \%$ | $(21.7)$ | $-1.5 \%$ |
| $(5.6)$ | $-11.7 \%$ | 7.9 | $+6.7 \%$ |
| $(9.9)$ | $-18.7 \%$ | $(2.6)$ | $-2.1 \%$ |
| $(14.3)$ | $-36.7 \%$ | $(16.6)$ | $-18.8 \%$ |


| (¥ billion) |  |
| :---: | :---: |
| $\begin{array}{c}\text { FY 2015 } \\ \text { forecast } \\ \text { in Nov. } \\ b\end{array}$ | $\begin{array}{c}\% \text { of } \\ \text { forecast } \\ a / b\end{array}$ |
| $2,000.0$ | $72.4 \%$ |$]$

Key operating factors

| Naphtha price <br> $(¥ / \mathrm{kL}$, domestic) | 66,000 | 68,933 | 40,900 | 45,600 |
| :--- | ---: | ---: | ---: | ---: |
| $¥ /$ US $\$$ exchange rate <br> (market average) | 115 | 107 | 122 | 122 |

Financial position

|  | At end of Mar. 2015 | At end of Dec. $2015^{1}$ | Increase (decrease) |
| :---: | :---: | :---: | :---: |
| Total assets | 2,014.5 | 2,409.6 | 395.1 |
| Equity | 1,082.7 | 1,116.8 | 34.1 |
| Interest-bearing debt | 269.0 | 558.1 | 289.1 |
| Debt/equity ratio | 0.25 | 0.50 | 0.25 |

${ }^{1}$ Beginning with Q2 2015, results of Polypore International, Inc. and its consolidated subsidiaries, acquired on August 26, 2015 (US Eastern time), etc. are included.

## Statements of income

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|  | 2014 |  |  |  | 2015 |  |  |  | Oct.-Dec.$2015 \text { vs. } 2014$ |  | $\begin{gathered} \text { Apr.-Dec. } \\ 2015 \text { vs. } 2014 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Oct.-Dec. |  | Apr.-Dec. |  | Oct.-Dec. |  | Apr.-Dec. |  | Increase <br> (decrease) | \% change | Increase <br> (decrease) | \% change |
|  |  | \% of sales |  | \% of sales |  | \% of sales |  | \% of sales |  |  |  |  |
| Net sales | 503.1 | 100.0\% | 1,470.1 | 100.0\% | 490.9 | 100.0\% | 1,448.4 | 100.0\% | (12.2) | -2.4\% | (21.7) | -1.5\% |
| Cost of sales | 359.3 | $71.4 \%$ | 1,066.3 | 72.5\% | 343.0 | 69.9\% | 1,010.4 | 69.8\% | (16.2) | -4.5\% | (55.9) | -5.2\% |
| Gross profit | 143.9 | 28.6\% | 403.8 | 27.5\% | 147.9 | 30.1\% | 438.0 | 30.2\% | 4.0 | +2.8\% | 34.2 | +8.5\% |
| Selling, general and administrative expenses | 96.1 | 19.1\% | 285.1 | 19.4\% | 105.7 | 21.5\% | 311.3 | 21.5\% | 9.6 | +10.0\% | 26.2 | +9.2\% |
| Operating income | 47.8 | 9.5\% | 118.7 | 8.1\% | 42.2 | 8.6\% | 126.6 | 8.7\% | (5.6) | -11.7\% | 7.9 | +6.7\% |
| Net non-operating income (expenses) of which, <br> net financing income (expense) <br> net equity in earnings (losses) of affiliates <br> foreign exchange income (loss) | $\begin{aligned} & 5.3 \\ & 0.6 \\ & 0.5 \\ & 4.0 \end{aligned}$ |  | 8.5 <br> 1.8 <br> 1.7 <br> 6.0 |  | $\begin{gathered} \hline 1.0 \\ 0.5 \\ (0.0) \\ (0.2) \end{gathered}$ |  | (2.0) <br> 2.1 <br> (1.9) (1.0) |  | (4.3) <br> (0.1) <br> (0.5) <br> (4.2) |  | (10.6) <br> 0.3 <br> (3.6) <br> (6.9) |  |
| Ordinary income | 53.1 | 10.5\% | 127.3 | 8.7\% | 43.2 | 8.8\% | 124.6 | 8.6\% | (9.9) | -18.7\% | (2.6) | -2.1\% |
| Net extraordinary income (loss) | (1.0) |  | (1.0) |  | (6.0) |  | (11.5) |  | (5.0) |  | (10.4) |  |
| Income before income taxes | 52.1 | 10.4\% | 126.2 | 8.6\% | 37.2 | 7.6\% | 113.1 | 7.8\% | (14.9) | -28.6\% | (13.1) | -10.4\% |
| Income taxes <br> Net income attributable to non-controlling interests | $\begin{gathered} \hline(12.9) \\ (0.4) \end{gathered}$ |  | $\begin{array}{r} \hline(37.0) \\ (0.8) \end{array}$ |  | $\begin{gathered} \hline(12.0) \\ (0.6) \end{gathered}$ |  | $\begin{gathered} \hline(40.3) \\ (1.1) \end{gathered}$ |  | 0.9 $(0.2)$ |  | $\begin{aligned} & (3.3) \\ & (0.3) \end{aligned}$ |  |
| Net income attributable to owners of the parent | 38.9 | 7.7\% | 88.4 | 6.0\% | 24.6 | 5.0\% | 71.7 | 5.0\% | (14.3) | -36.7\% | (16.6) | -18.8\% |

## Extraordinary income and loss

|  | 2014 |  | 2015 |  | Oct.-Dec. '15 vs. '14 Increase (decrease) | Apr.-Dec. <br> '15 vs. '14 <br> Increase <br> (decrease) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Oct.-Dec. | Apr.-Dec. | Oct.-Dec. | Apr.-Dec. |  |  |
| Gain on sales of investment securities Gain on sales of noncurrent assets | $0.1$ | $\begin{aligned} & 2.3 \\ & 0.4 \end{aligned}$ | 0.0 0.1 | $\begin{aligned} & 0.0 \\ & 0.2 \end{aligned}$ | $\begin{aligned} & 0.0 \\ & 0.0 \end{aligned}$ | $(2.2)$ $(0.1)$ |
| Total extraordinary income | 0.1 | 2.6 | 0.2 | 0.3 | 0.0 | (2.4) |
| Loss on sales of investment securities Loss on valuation of investment securities Loss on disposal of noncurrent assets Impairment loss <br> Business structure improvement expenses <br> Provision for loss on litigation <br> Litigation settlement <br> Loss on piling business ${ }^{1}$ <br> Business integration expense <br> Special retirement expenses and other ${ }^{2}$ | 0.0 <br> 0.5 <br> 0.6 <br> 0.0 <br> - <br> - <br> - <br> _ | $\begin{gathered} 0.1 \\ 0.5 \\ 1.7 \\ 0.7 \\ 0.6 \\ - \\ - \\ - \\ - \end{gathered}$ | $\begin{gathered} - \\ - \\ 0.9 \\ 2.0 \\ 0.7 \\ (2.9) \\ 1.2 \\ 1.3 \\ 0.9 \\ 2.1 \\ \hline \end{gathered}$ | 0.3 <br> 2.4 <br> 2.3 <br> 1.2 <br> - <br> 1.2 <br> 1.3 <br> 0.9 <br> 2.1 | $\begin{gathered} (0.0) \\ 0.4 \\ 1.4 \\ 0.7 \\ (2.9) \\ 1.2 \\ 1.3 \\ 0.9 \\ 2.1 \end{gathered}$ | $(0.1)$ $(0.3)$ 0.7 1.6 0.7 - 1.2 1.3 0.9 2.1 |
| Total extraordinary loss | 1.1 | 3.7 | 6.1 | 11.7 | 5.0 | 8.1 |
| Net extraordinary income (loss) | (1.0) | (1.0) | (6.0) | (11.5) | (5.0) | (10.4) |

[^0]
## Balance sheets ${ }^{1}$

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|  | At end of <br> Mar. 2015 | At end of <br> Dec. 2015 | Increase <br> (decrease) |  | At end of Mar. 2015 | At end of <br> Dec. 2015 | Increase <br> (decrease) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Current assets | 891.6 | 978.0 | 86.4 | Liabilities | 916.8 | 1,277.3 | 360.5 |
| Cash and deposits <br> Notes and accounts receivable-trade Inventories <br> Other current assets | 123.8 | 177.4 | 53.6 | Current liabilities <br> Noncurrent liabilities | 507.4 | 848.3 | 340.9 |
|  | 325.6 | 321.2 | (4.3) |  | 409.4 | 428.9 | 19.6 |
|  | 339.7 | 370.7 | $\begin{array}{r} 31.0 \\ 6.2 \end{array}$ | Net assets | 1,097.7 | 1,132.3 | 34.6 |
|  | 102.5 | 108.7 |  | Shareholders' equity | 879.0 | 922.7 | 43.7 |
| Noncurrent assets | 1,123.0 | 1,431.6 | 308.6 | Capital stock | 103.4 | 103.4 |  |
| Property, plant and equipment <br> Intangible assets <br> Investments and other assets | $\begin{aligned} & 502.5 \\ & 286.1 \\ & 334.4 \end{aligned}$ | $\begin{aligned} & 563.5 \\ & 539.7 \\ & 328.4 \end{aligned}$ | 61.0 | Capital surplus | 79.4 | 79.4 | 0.0 |
|  |  |  | 253.6 | Retained earnings | 699.3 | 743.1 | 43.8 |
|  |  |  | (5.9) | Treasury stock | (3.0) | (3.1) | (0.1) |
|  |  |  |  | Accumulated other comprehensive income | 203.6 | 194.0 | (9.6) |
|  |  |  |  | Non-controlling interests | 15.1 | 15.6 | 0.5 |
| Total assets | 2,014.5 | 2,409.6 | 395.1 | Total liabilities and net assets | 2,014.5 | 2,409.6 | 395.1 |

[^1]
## Cash flows

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|  | ( $¥$ billion) |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2014 |  | 2015 |  |
|  | Oct.-Dec. | Apr.-Dec. | Oct.-Dec. | Apr.-Dec. |
| a. Net cash provided by (used in) operating activities | (1.9) | 41.2 | 13.8 | 125.8 |
| b. Net cash provided by (used in) investing activities | (31.2) | (79.0) | (25.5) | (261.0) |
| c. Free cash flows [a+b] | (33.1) | (37.9) | (11.7) | (135.2) |
| d. Net cash provided by (used in) financing activities | 33.6 | (6.4) | 32.7 | 197.8 |
| Effect of exchange rate change on cash and cash <br> e. equivalents | 3.7 | 5.6 | (2.0) | (6.1) |
| f. $\begin{aligned} & \text { Net increase (decrease) in cash and cash equivalents } \\ & {[\mathrm{c}+\mathrm{d}+\mathrm{e}]}\end{aligned}$ | 4.2 | (38.7) | 19.0 | 56.5 |
| g. Cash and cash equivalents at beginning of period | 100.4 | 143.1 | 156.1 | 112.3 |
| h. <br> Increase in cash and cash equivalents resulting from changes in scope of consolidation | 0.5 | 0.6 | - | 6.3 |
| i. Cash and cash equivalents at end of period [ $\mathrm{f}+\mathrm{g}+\mathrm{h}$ ] | 105.0 | 105.0 | 175.0 | 175.0 |

## Sales and operating income by segment ${ }^{1}$, Oct.-Dec. 2014 and 2015

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( $¥$ billion)

|  | Sales |  |  | Operating income |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Oct.-Dec. <br> 2014 | Oct.-Dec. <br> 2015 | Increase <br> (decrease) | Oct.-Dec. <br> 2014 | Oct.-Dec. <br> 2015 | Increase <br> (decrease) |
| Chemicals \& Fibers | 250.8 | 208.1 | $(42.7)$ | 20.6 | 18.4 | $(2.2)$ |
| Homes \& Construction Materials | 138.4 | 158.2 | 19.9 | 13.1 | 17.4 | 4.3 |
| Electronics ${ }^{2}$ | 39.9 | 48.4 | 8.6 | 5.9 | $(0.6)$ | $(6.5)$ |
| Health Care | 69.6 | 73.0 | 3.4 | 11.8 | 11.1 | $(0.7)$ |
| Others | 4.6 | 3.2 | $(1.4)$ | 0.2 | 0.2 | $(0.0)$ |
| Corporate expenses and <br> eliminations | - | - | - | $(3.8)$ | $(4.2)$ | $(0.5)$ |
| Consolidated | 503.1 | 490.9 | $(12.2)$ | 47.8 | 42.2 | $(5.6)$ |

${ }^{1}$ Beginning with FY 2014, the former Chemicals segment and the former Fibers segment are combined as a new Chemicals \& Fibers segment, the former Homes segment and the former Construction Materials segment are combined as a new Homes \& Construction Materials segment, and the former Health Care segment and the former Critical Care segment are combined as a new Health Care segment.
${ }^{2}$ Beginning with Q2 2015, results of Polypore International, Inc. and its consolidated subsidiaries, acquired on August 26, 2015, are included in the Electronics segment.

## Sales and operating income by segment ${ }^{1}$, Apr.-Dec. 2014 and 2015

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( $¥$ billion)

|  | Sales |  |  | Operating income |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Apr.-Dec. <br> 2014 | Apr.-Dec. <br> 2015 | Increase <br> (decrease) | Apr.-Dec. <br> 2014 | Apr.-Dec. <br> 2015 | Increase <br> (decrease) |
| Chemicals \& Fibers | 728.3 | 651.4 | $(76.9)$ | 47.2 | 57.4 | 10.2 |
| Homes \& Construction Materials | 420.8 | 441.9 | 21.0 | 41.9 | 44.4 | 2.5 |
| Electronics ${ }^{2}$ | 113.9 | 129.7 | 15.8 | 13.3 | 7.4 | $(5.9)$ |
| Health Care | 191.0 | 216.3 | 25.4 | 26.8 | 31.8 | 5.0 |
| Others | 16.2 | 9.1 | $(7.1)$ | 0.9 | 0.3 | $(0.6)$ |
| Corporate expenses and <br> eliminations | - | - | - | $(11.2)$ | $(14.6)$ | $(3.3)$ |
| Consolidated | $1,470.1$ | $1,448.4$ | $(21.7)$ | 118.7 | 126.6 | 7.9 |

${ }^{1}$ Beginning with FY 2014, the former Chemicals segment and the former Fibers segment are combined as a new Chemicals \& Fibers segment, the former Homes segment and the former Construction Materials segment are combined as a new Homes \& Construction Materials segment, and the former Health Care segment and the former Critical Care segment are combined as a new Health Care segment.
${ }^{2}$ Beginning with Q2 2015, results of Polypore International, Inc. and its consolidated subsidiaries, acquired on August 26, 2015, are included in the Electronics segment.

## Sales and operating income increases/decreases by business category ${ }^{1}$, Oct.-Dec. 2015 vs. 2014 (i)

( $¥$ billion)

|  |  | $\begin{gathered} \text { Oct.-Dec. } \\ 2014 \end{gathered}$ | $\begin{gathered} \text { Oct.-Dec. } \\ 2015 \end{gathered}$ | Net increase (decrease) | Increase (decrease) due to: |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | Sales volume | Sales prices | of which, due to foreign exchange | Others | Operating costs and others |
| Chemicals | Sales | 217.9 | 174.3 | (43.6) | (16.4) | (31.5) | 2.5 | 4.3 | - |
|  | Operating income | 18.0 | 14.5 | (3.6) | (1.2) |  |  | - | 29.1 |
| Fibers | Sales | 32.9 | 33.8 | 0.9 | 1.4 | (0.5) | 0.1 | - | - |
|  | Operating income | 2.6 | 4.0 | 1.4 | 0.3 |  |  | - | 1.7 |
| Homes | Sales | 124.2 | 144.4 | 20.2 | 8.4 | 0.4 | - | 11.4 | - |
|  | Operating income | 11.9 | 15.5 | 3.6 | 1.9 |  |  | - | 1.3 |
|  | Sales | 14.1 | 13.8 | (0.3) | (0.3) | (0.0) | - | - | - |
| Materials | Operating income | 1.4 | 2.1 | 0.8 | (0.1) |  |  | - | 0.9 |
| Electronics ${ }^{2}$ | Sales | 39.9 | 48.4 | 8.6 | 8.8 | (0.2) | 1.2 | - | - |
|  | Operating income | 5.9 | (0.6) | (6.5) | 0.6 |  |  | - | (6.9) |

[^2]
## Sales and operating income increases/decreases by business category ${ }^{1}$, Oct.-Dec. 2015 vs. 2014 (ii)

( $¥$ billion)

|  |  |  |  |  |  | Increa | ase (decrease) | due to: |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | $\begin{gathered} \text { Oct.-Dec. } \\ 2014 \end{gathered}$ | $\begin{gathered} \text { Oct.-Dec. } \\ 2015 \end{gathered}$ | Net increase (decrease) | Sales volume | Sales prices | of which, due to foreign exchange | Others | Operating <br> costs and others |
| Health Care | Sales | 39.7 | 36.9 | (2.9) | (2.7) | (0.2) | (0.1) | - | - |
|  | Operating income | 9.3 | 7.7 | (1.6) | (2.0) |  |  | - | 0.5 |
| Critical Care | Sales | 29.8 | 36.1 | 6.3 | 4.8 | (0.5) | (0.1) | 2.0 | - |
|  | Operating income | 2.4 | 3.4 | 0.9 | 3.5 |  |  | - | (2.1) |
| Others | Sales | 4.6 | 3.2 | (1.4) | (1.4) | - | - | - | - |
|  | Operating income | 0.2 | 0.2 | (0.0) | 0.2 |  |  | - | (0.2) |
| Corporate expenses and eliminations | Operating <br> loss | (3.9) | (4.4) | (0.5) | - | - | - | - | (0.5) |
| Consolidated | Sales | 503.1 | 490.9 | (12.2) | 2.7 | (32.6) | 3.6 | 17.7 | - |
|  | Operating income | 47.8 | 42.2 | (5.6) | 3.2 |  |  | - | 23.8 |

[^3]
## Sales and operating income increases/decreases by business category ${ }^{1}$, Apr.-Dec. 2015 vs. 2014 (i)

( $¥$ billion)

|  |  | $\begin{gathered} \text { Apr.-Dec. } \\ 2014 \end{gathered}$ | $\begin{gathered} \text { Apr.-Dec. } \\ 2015 \end{gathered}$ | Net increase (decrease) | Increase (decrease) due to: |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Sales volume |  |  | Sales prices | of which, due to foreign exchange | Others | Operating costs and others |
| Chemicals | Sales |  | 631.0 | 550.8 | (80.2) | (29.9) | (67.3) | 19.4 | 17.0 | - |
|  | Operating income | 40.0 | 46.1 | 6.1 | (1.2) | - |  |  | 74.6 |
| Fibers | Sales | 97.3 | 100.6 | 3.3 | 2.6 | 0.7 | 1.6 | - | - |
|  | Operating income | 7.3 | 11.2 | 4.0 | 1.3 |  |  | - | 2.0 |
| Homes | Sales | 380.2 | 402.4 | 22.2 | 8.8 | 0.1 | - | 13.3 | - |
|  | Operating income | 38.8 | 39.9 | 1.1 | 0.6 |  |  | - | 0.3 |
| Construction <br> Materials | Sales | 40.6 | 39.4 | (1.2) | (1.3) | 0.2 | - | - | - |
|  | Operating income | 3.5 | 5.2 | 1.8 | (0.5) |  |  | - | 2.1 |
| Electronics ${ }^{2}$ | Sales | 113.9 | 129.7 | 15.8 | 13.3 | 2.5 | 7.8 | - | - |
|  | Operating income | 13.3 | 7.4 | (5.9) | 1.5 |  |  | - | (9.9) |

[^4]
## Sales and operating income increases/decreases by business category ${ }^{1}$, Apr.-Dec. 2015 vs. 2014 (ii)



[^5]
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## Forecast for fiscal year 2015

## Consolidated operating performance forecast

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|  | FY 2014 |  | Total | FY 2015 revised forecast |  |  |  | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | H1 | H2 |  | H1 | Oct.-Dec. | Jan.-Mar. | $\mathrm{H} 2$ <br> forecast |  |
| Net sales | 966.9 | 1,019.5 | 1,986.4 | 957.4 | 490.9 | 505.7 | 996.6 | 1,954.0 |
| Operating income | 70.9 | 87.0 | 157.9 | 84.4 | 42.2 | 37.4 | 79.6 | 164.0 |
| Ordinary income | 74.2 | 92.4 | 166.5 | 81.4 | 43.2 | 36.9 | 80.1 | 161.5 |
| Net income attributable to owners of the parent | 49.5 | 56.1 | 105.7 | 47.2 | 24.6 | 18.2 | 42.8 | 90.0 |

FY 2015 forecast in Nov. 2,000.0
164.0
161.5
91.0

Key operating factors

| Naphtha price <br> $(¥ / k L$, domestic) | 70,400 | 56,500 | 63,450 | 48,000 | 40,900 | 35,000 | 37,950 | 42,975 |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| $¥ /$ US\$ exchange rate <br> (market average) | 103 | 117 | 110 | 122 | 122 | 120 | 121 | 121 |


|  | FY 2014 | FY 2015 |
| :--- | :---: | :---: |
| Dividends per share | $¥ 19$ | $¥ 20$ <br> (planned) |
| Payout ratio | $25.1 \%$ | $31.0 \%$ |

( $¥$ billion)

|  | FY 2014 |  | Total | FY 2015 revised forecast |  |  |  | Total <br> a | FY 2015 forecast in Nov. b | Increase (decrease) <br> $a-b$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | H1 | H2 |  | H1 | Oct.-Dec. | Jan.-Mar. | $\begin{gathered} \mathrm{H} 2 \\ \text { forecast } \end{gathered}$ |  |  |  |
| Chemicals | 413.1 | 411.2 | 824.3 | 376.5 | 174.3 | 158.2 | 332.5 | 709.0 | 740.0 | (31.0) |
| Fibers | 64.4 | 66.0 | 130.3 | 66.8 | 33.8 | 32.4 | 66.2 | 133.0 | 134.0 | (1.0) |
| Homes | 256.0 | 295.8 | 551.8 | 258.0 | 144.4 | 183.6 | 328.0 | 586.0 | 587.0 | (1.0) |
| Construction Materials | 26.5 | 25.5 | 52.0 | 25.6 | 13.8 | 11.6 | 25.4 | 51.0 | 50.0 | 1.0 |
| Electronics ${ }^{2}$ | 74.0 | 76.4 | 150.4 | 81.3 | 48.4 | 45.3 | 93.7 | 175.0 | 182.0 | (7.0) |
| Health Care | 73.3 | 73.2 | 146.5 | 75.6 | 36.9 | 33.5 | 70.4 | 146.0 | 148.0 | (2.0) |
| Critical Care | 48.1 | 62.5 | 110.6 | 67.7 | 36.1 | 37.2 | 73.3 | 141.0 | 142.0 | (1.0) |
| Others | 11.6 | 8.9 | 20.5 | 5.9 | 3.2 | 3.9 | 7.1 | 13.0 | 17.0 | (4.0) |
| Consolidated | 966.9 | 1,019.5 | 1,986.4 | 957.4 | 490.9 | 505.7 | 996.6 | 1,954.0 | 2,000.0 | (46.0) |

[^6]
## Operating income forecast by business category ${ }^{1}$

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|  | FY 2014 |  | Total | FY 2015 revised forecast |  |  |  | Total <br> a | FY 2015 forecast in Nov. b | Increase <br> (decrease) <br> $a-b$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | H1 | H2 |  | H1 | Oct.-Dec. | Jan.-Mar. | $\begin{gathered} \mathrm{H} 2 \\ \text { forecast } \end{gathered}$ |  |  |  |
| Chemicals | 22.0 | 32.3 | 54.2 | 31.6 | 14.5 | 9.9 | 24.4 | 56.0 | 59.0 | (3.0) |
| Fibers | 4.7 | 5.8 | 10.5 | 7.3 | 4.0 | 2.3 | 6.2 | 13.5 | 13.0 | 0.5 |
| Homes | 27.0 | 32.3 | 59.2 | 24.4 | 15.5 | 22.1 | 37.6 | 62.0 | 62.0 | - |
| Construction Materials | 2.1 | 2.0 | 4.1 | 3.1 | 2.1 | 0.3 | 2.4 | 5.5 | 5.0 | 0.5 |
| Electronics ${ }^{2}$ | 7.4 | 6.9 | 14.3 | 8.0 | (0.6) | (0.4) | (1.0) | 7.0 | 9.0 | (2.0) |
| Health Care | 14.7 | 12.0 | 26.7 | 15.9 | 7.7 | 1.4 | 9.1 | 25.0 | 25.0 | - |
| Critical Care | 0.3 | 3.8 | 4.1 | 4.8 | 3.4 | 4.3 | 7.7 | 12.5 | 12.0 | 0.5 |
| Others | 0.7 | 0.2 | 0.9 | 0.1 | 0.2 | 0.2 | 0.4 | 0.5 | 0.5 | - |
| Corporate expenses and eliminations | (7.8) | (8.3) | (16.1) | (10.9) | (4.4) | (2.7) | (7.1) | (18.0) | (21.5) | 3.5 |
| Consolidated | 70.9 | 87.0 | 157.9 | 84.4 | 42.2 | 37.4 | 79.6 | 164.0 | 164.0 | - |

${ }^{1}$ Corresponding to the former operating segments. Figures for operating income by business category include intrasegment transactions which are eliminated from the segment totals.
${ }^{2}$ Beginning with Q2 2015, results of Polypore International, Inc. and its consolidated subsidiaries, acquired on August 26, 2015, are included in Electronics.

## Sales and operating income forecast by segment ${ }^{1}$

## Sales forecast

( $¥$ billion)

|  | FY 2014 |  | Total | FY 2015 revised forecast |  |  |  | Total <br> a | FY 2015 forecast in Nov. b | Increase <br> (decrease) <br> $a-b$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | H1 | H2 |  | H1 | Oct.-Dec. | Jan.-Mar. | H 2 forecast |  |  |  |
| Chemicals \& Fibers | 477.5 | 477.2 | 954.6 | 443.3 | 208.1 | 190.6 | 398.7 | 842.0 | 874.0 | (32.0) |
| Homes \& Construction Materials | 282.5 | 321.3 | 603.8 | 283.6 | 158.2 | 195.2 | 353.4 | 637.0 | 637.0 | - |
| Electronics 2 | 74.0 | 76.4 | 150.4 | 81.3 | 48.4 | 45.3 | 93.7 | 175.0 | 182.0 | (7.0) |
| Health Care | 121.4 | 135.7 | 257.1 | 143.3 | 73.0 | 70.7 | 143.7 | 287.0 | 290.0 | (3.0) |
| Others | 11.6 | 8.9 | 20.5 | 5.9 | 3.2 | 3.9 | 7.1 | 13.0 | 17.0 | (4.0) |
| Consolidated | 966.9 | 1,019.5 | 1,986.4 | 957.4 | 490.9 | 505.7 | 996.6 | 1,954.0 | 2,000.0 | (46.0) |

Operating income forecast
( $¥$ billion)

|  | FY 2014 |  | Total | FY 2015 revised forecast |  |  |  | Total <br> a | FY 2015 <br> forecast <br> in Nov. <br> b | Increase <br> (decrease) <br> $a-b$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | H1 | H2 |  | H1 | Oct.-Dec. | Jan.-Mar. | H 2 forecast |  |  |  |
| Chemicals \& Fibers | 26.6 | 38.0 | 64.6 | 38.9 | 18.4 | 12.1 | 30.6 | 69.5 | 72.0 | (2.5) |
| Homes \& Construction Materials | 28.8 | 34.3 | 63.0 | 27.0 | 17.4 | 23.1 | 40.5 | 67.5 | 66.5 | 1.0 |
| Electronics 2 | 7.4 | 6.9 | 14.3 | 8.0 | (0.6) | (0.4) | (1.0) | 7.0 | 9.0 | (2.0) |
| Health Care | 15.0 | 15.9 | 30.8 | 20.7 | 11.1 | 5.7 | 16.8 | 37.5 | 37.0 | 0.5 |
| Others | 0.7 | 0.2 | 0.9 | 0.1 | 0.2 | 0.2 | 0.4 | 0.5 | 0.5 | - |
| Corporate expenses and eliminations | (7.5) | (8.3) | (15.8) | (10.3) | (4.2) | (3.4) | (7.7) | (18.0) | (21.0) | 3.0 |
| Consolidated | 70.9 | 87.0 | 157.9 | 84.4 | 42.2 | 37.4 | 79.6 | 164.0 | 164.0 | - |

${ }^{1}$ Beginning with FY 2014, the former Chemicals segment and the former Fibers segment are combined as a new Chemicals \& Fibers segment, the former Homes segment and the former Construction Materials segment are combined as a new Homes \& Construction Materials segment, and the former Health Care segment and the former Critical Care segment are combined as a new Health Care segment.
${ }^{2}$ Beginning with Q2 2015, results of Polypore International, Inc. and its consolidated subsidiaries, acquired on August 26, 2015, are included in the Electronics segment.

Appendix

## AsahiKASEI

( $¥$ billion)

|  | Sales |  |  |  | Operating income |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | :---: |
|  | Oct.-Dec. <br> 2014 | Oct.-Dec. <br> 2015 | Increase <br> (decrease) | Oct.-Dec. <br> 2014 | Oct.-Dec. <br> 2015 | Increase <br> (decrease) |  |
| Chemicals | 217.9 | 174.3 | $(43.6)$ | 18.0 | 14.5 | $(3.6)$ |  |
| Fibers | 32.9 | 33.8 | 0.9 | 2.6 | 4.0 | 1.4 |  |
| Homes | 124.2 | 144.4 | 20.2 | 11.9 | 15.5 | 3.6 |  |
| Construction Materials | 14.1 | 13.8 | $(0.3)$ | 1.4 | 2.1 | 0.8 |  |
| Electronics ${ }^{2}$ | 39.9 | 48.4 | 8.6 | 5.9 | $(0.6)$ | $(6.5)$ |  |
| Health Care | 39.7 | 36.9 | $(2.9)$ | 9.3 | 7.7 | $(1.6)$ |  |
| Critical Care | 29.8 | 36.1 | 6.3 | 2.4 | 3.4 | 0.9 |  |
| Others | 4.6 | 3.2 | $(1.4)$ | 0.2 | 0.2 | $(0.0)$ |  |
| Corporate expenses and <br> eliminations | - | - | - | $(3.9)$ | $(4.4)$ | $(0.5)$ |  |
| Consolidated | 503.1 | 490.9 | $(12.2)$ | 47.8 | 42.2 | $(5.6)$ |  |
| Overseas sales | \% of total |  |  |  |  |  |  |$\quad$| 178.1 |
| :--- |

[^7]Sales and operating income by business category¹, Apr.-Dec. 2014 and 2015

## AsahiKASEI

( $¥$ billion)

|  | Sales |  |  |  | Operating income |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | :---: |
|  | Apr.-Dec. <br> 2014 | Apr.-Dec. <br> 2015 | Increase <br> (decrease) | Apr.-Dec. <br> 2014 | Apr.-Dec. <br> 2015 | Increase <br> (decrease) |  |
| Chemicals | 631.0 | 550.8 | $(80.2)$ | 40.0 | 46.1 | 6.1 |  |
| Fibers | 97.3 | 100.6 | 3.3 | 7.3 | 11.2 | 4.0 |  |
| Homes | 380.2 | 402.4 | 22.2 | 38.8 | 39.9 | 1.1 |  |
| Construction Materials | 40.6 | 39.4 | $(1.2)$ | 3.5 | 5.2 | 1.8 |  |
| Electronics ${ }^{2}$ | 113.9 | 129.7 | 15.8 | 13.3 | 7.4 | $(5.9)$ |  |
| Health Care | 113.0 | 112.4 | $(0.5)$ | 24.0 | 23.6 | $(0.4)$ |  |
| Critical Care | 78.0 | 103.9 | 25.9 | 2.7 | 8.2 | 5.5 |  |
| Others | 16.2 | 9.1 | $(7.1)$ | 0.9 | 0.3 | $(0.6)$ |  |
| Corporate expenses and | - | - | - | $(11.7)$ | $(15.3)$ | $(3.6)$ |  |
| eliminations | - |  |  |  |  |  |  |
| Consolidated | $1,470.1$ | $1,448.4$ | $(21.7)$ | 118.7 | 126.6 | 7.9 |  |
| Overseas sales | 503.6 | 515.3 | 11.6 |  |  |  |  |

[^8]
## Quarterly sales by business category ${ }^{1}$

AsahiKASEI

|  | FY 2014 |  |  |  | FY 2015 |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Q1 | Q2 | Q3 | Q4 | Q1 | Q2 | Q3 |
| Chemicals | 196.9 | 216.2 | 217.9 | 193.3 | 194.1 | 182.4 | 174.3 |
| Fibers | 30.9 | 33.5 | 32.9 | 33.1 | 33.0 | 33.8 | 33.8 |
| Homes | 105.5 | 150.5 | 124.2 | 171.6 | 109.9 | 148.1 | 144.4 |
| Construction Materials | 12.3 | 14.2 | 14.1 | 11.4 | 12.2 | 13.4 | 13.8 |
| Electronics ${ }^{2}$ | 35.8 | 38.2 | 39.9 | 36.5 | 39.1 | 42.2 | 48.4 |
| Health Care | 35.7 | 37.5 | 39.7 | 33.5 | 38.5 | 37.0 | 36.9 |
| Critical Care | 23.3 | 24.9 | 29.8 | 32.7 | 32.7 | 35.0 | 36.1 |
| Others | 6.9 | 4.8 | 4.6 | 4.3 | 2.8 | 3.1 | 3.2 |
| Total | 447.1 | 519.8 | 503.1 | 516.3 | 462.4 | 495.1 | 490.9 |

( $¥$ billion)

| FY 2015 |
| ---: |
| Q4 <br> forecast |
| 158.2 |
| 32.4 |
| 183.6 |
| 11.6 |
| 45.3 |
| 33.5 |
| 37.2 |
| 3.9 |
| 505.7 |

${ }^{1}$ Corresponding to the former operating segments.
${ }^{2}$ Beginning with Q2 2015, results of Polypore International, Inc. and its consolidated subsidiaries, acquired on August 26, 2015, are included in Electronics.

## Quarterly operating income by business category ${ }^{1}$

## AsahiKASEI

|  | FY 2014 |  |  |  | FY 2015 |  |  | FY 2015 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q1 | Q2 | Q3 | Q4 | Q1 | Q2 | Q3 | Q4 <br> forecast |
| Chemicals | 7.1 | 14.9 | 18.0 | 14.2 | 13.5 | 18.2 | 14.5 | 9.9 |
| Fibers | 2.2 | 2.5 | 2.6 | 3.2 | 3.9 | 3.4 | 4.0 | 2.3 |
| Homes | 8.4 | 18.5 | 11.9 | 20.4 | 6.1 | 18.4 | 15.5 | 22.1 |
| Construction Materials | 0.9 | 1.2 | 1.4 | 0.6 | 1.2 | 1.9 | 2.1 | 0.3 |
| Electronics ${ }^{2}$ | 4.0 | 3.4 | 5.9 | 1.0 | 5.1 | 2.9 | (0.6) | (0.4) |
| Health Care | 8.1 | 6.6 | 9.3 | 2.7 | 9.3 | 6.7 | 7.7 | 1.4 |
| Critical Care | (0.3) | 0.6 | 2.4 | 1.4 | 1.5 | 3.3 | 3.4 | 4.3 |
| Others | 0.4 | 0.3 | 0.2 | 0.1 | (0.1) | 0.3 | 0.2 | 0.2 |
| Corporate expenses and eliminations | (4.2) | (3.6) | (3.9) | (4.4) | (4.8) | (6.1) | (4.4) | (2.7) |
| Total | 26.6 | 44.3 | 47.8 | 39.2 | 35.5 | 48.9 | 42.2 | 37.4 |

${ }^{1}$ Corresponding to the former operating segments. Figures for operating income by business category include intrasegment transactions which are eliminated from the segment totals.
${ }^{2}$ Beginning with Q2 2015, results of Polypore International, Inc. and its consolidated subsidiaries, acquired on August 26, 2015, are included in Electronics.

## Overseas sales by business category¹, Apr.-Dec. 2014 and 2015

## AsahiKASEI

( $¥$ billion)

|  | Apr.-Dec. 2014 |  |  | Apr.-Dec. 2015 |  |  | Increase (decrease) in overseas sales |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Total sales | Overseas <br> sales |  | Total sales | Overseas sales |  |  |  |
|  | Total sales |  | \% of total |  |  | \% of total |  | \% change |
| Chemicals | 631.0 | 285.4 | 45.2\% | 550.8 | 248.3 | 45.1\% | (37.1) | -13.0\% |
| Fibers | 97.3 | 40.1 | 41.2\% | 100.6 | 43.0 | 42.7\% | 2.9 | +7.2\% |
| Homes | 380.2 | - | - | 402.4 | - | - | - | - |
| Construction Materials | 40.6 | - | - | 39.4 | - | - | - | - |
| Electronics ${ }^{2}$ | 113.9 | 72.4 | 63.6\% | 129.7 | 89.6 | 69.1\% | 17.2 | +23.8\% |
| Health Care | 113.0 | 27.9 | 24.7\% | 112.4 | 30.7 | 27.3\% | 2.8 | +10.1\% |
| Critical Care | 78.0 | 77.2 | 99.0\% | 103.9 | 103.0 | 99.2\% | 25.8 | +33.5\% |
| Others | 16.2 | 0.7 | 4.3\% | 9.1 | 0.7 | 7.4\% | (0.0) | -3.3\% |
| Total | 1,470.1 | 503.6 | 34.3\% | 1,448.4 | 515.3 | 35.6\% | 11.6 | +2.3\% |
| Sales to East Asia ${ }^{3}$ |  | 272.3 | 18.5\% |  | 239.0 | 16.5\% | (33.3) | -12.2\% |
| of which, sales to China |  | 150.9 | 10.3\% |  | 144.6 | 10.0\% | (6.3) | -4.2\% |


| Sales, excluding Homes and <br> Construction Materials |
| :--- |
|  <br> ${ }^{1}$ Corresponding to the former operating segments. <br> 2 Beginning with Q2 2015, results of Polypore International, Inc. and its consolidated subsidiaries, acquired on August 26, 2015, <br> are included in Electronics. <br> ${ }^{3}$ China, Korea, and Taiwan. |

## Statements of comprehensive income

|  | 2014 <br> Apr.-Dec. | 2015 <br> Apr.-Dec. |
| :--- | :---: | :---: |
| a: Net income | 89.2 | 72.9 |

( $¥$ billion)

| Net increase or decrease in unrealized gain on <br> other securities 25.0 1.6 $(23.4)$ <br> Deferred gains or losses on hedges 0.0 1.4 1.4 <br> Foreign currency translation adjustment 51.9 $(12.7)$ $(64.6)$ <br> Remeasurements of defined benefit plans 2.8 1.8 $(2.2)$ |
| :--- |
| Share of other comprehensive income of <br> affiliates accounted for using equity method |
| b: Other comprehensive income |



## AsahiKASEI



Sales increases/decreases due to:


Operating income increases/decreases due to:

[^9]

## Review of operations

Firm sales of each product. Decreased feedstock costs. Benefit from the weaker yen most notably for Bemberg cupro fiber and Roica elastic polyurethane filament. Sales and operating income increase.

## Highlights

- July, decision to expand production capacity for Bemliese in Nobeoka-shi, Miyazaki, Japan.


## AsahiKASEI

( $¥$ billion)


Operating income

## Review of operations

## Order-built homes:

- Decreased deliveries of Hebel Haus unit homes. Sales decrease, and operating income flat.
- $3.8 \%$ year-on-year decrease in value of new orders centered on apartment buildings, with advertising curtailed since late October.
Real estate, remodeling, and others:
Increased deliveries of condominium units in real estate. Increased orders in remodeling centering on renovation work and equipment installation. Sales and operating income increase.
(¥ billion)

|  | Apr.-Dec. 2014 |  | Apr.-Dec. 2015 |  | Increase <br> (decrease) |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Sales | Operating <br> income | Sales | Operating <br> income | Sales | Operating <br> income |
| Order-built homes, etc. <br> (Asahi Kasei Homes) | 278.5 | 28.0 | 277.8 | 28.2 | $(0.7)$ | 0.1 |
| Real estate <br> (Asahi Kasei Fudousan <br> Residence, etc.) | 60.4 | 4.7 | 81.6 | 5.3 | 21.2 | 0.6 |
| Remodeling <br> (Asahi Kasei Reform) | 39.6 | 4.4 | 41.8 | 5.1 | 2.2 | 0.7 |
| Other housing-related, etc. | 1.6 | 1.7 | 1.2 | 1.4 | $(0.4)$ | $(0.4)$ |
| Total | 380.2 | 38.8 | 402.4 | 39.9 | 22.2 | 1.1 |

Results by product category

Sales ${ }^{1}$ and order trends
( $¥$ billion, $\%$ indicates year-on-year comparison)

|  |  | Value of new orders during the term |  | Sales of orderbuilt homes | Sales of pre-built homes |  |  |  | Other Cons <br> sales sub | Consolidated subsidiaries | Consolidated | Order backlog |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| FY11 | H1 | 189.4 | (+4.2\%) | 145.9 (+16.3\%) | 11.9 |  |  |  | 1.5 40.6 | (+8.3\%) | 200.0 (+15.2\%) | 403.0 |
|  | H2 | 182.5 | (+5.6\%) | 193.7 (+9.7\%) | 11.8 |  |  |  | 46.5 | (+14.2\%) | 252.0 (+6.9\%) | 391.8 |
|  | annual | 371.9 | (+4.9\%) | 339.6 (+12.4\%) | 23.7 |  |  |  | 88.7 | (+11.8\%) | 452.0 (+10.4\%) |  |
|  |  | Value of new orders during the term |  | Sales of orderbuilt homes, etc. | Sales of real estate |  |  |  | Sales of remodeling | Other <br> sales | Consolidated | Order <br> backlog |
|  |  |  |  | Pre-built homes | Rental housing | Other | Total |  |  |  |  |
| FY12 | H1 | 207.5 | (+9.5\%) |  | 161.4 | 4.4 | 23.3 | 1.1 | 28.8 | 21.6 | 1.2 | 213.0 (+6.5\%) | 441.5 |
|  | H2 | 204.9 | (+12.3\%) | 205.9 | 16.2 | 24.5 | 1.1 | 41.9 | 24.7 | 0.7 | 273.1 (+8.4\%) | 444.6 |
|  | annual | 412.4 | (+10.9\%) | 367.3 | 20.6 | 47.8 | 2.2 | 70.6 | 46.3 | 1.9 | 486.2 (+7.6\%) |  |
| FY13 | H1 | 251.9 | (+21.4\%) | 181.0 (+12.1\%) | 4.5 | 26.2 | 1.4 | 32.1 | 24.5 | 0.8 | 238.4 (+11.9\%) | 519.9 |
|  | H2 | 169.4 | (-17.3\%) | 213.1 (+3.5\%) | 24.8 | 27.9 | 1.1 | 53.7 | 28.1 | 1.1 | 296.0 (+8.4\%) | 481.5 |
|  | annual | 421.3 | (+2.2\%) | 394.1 (+7.3\%) | 29.3 | 54.1 | 2.5 | 85.8 | 52.6 | 1.9 | 534.4 (+9.9\%) |  |
| FY14 | H1 | 217.6 | (-13.6\%) | 187.9 (+3.9\%) | 9.8 | 29.3 | 1.4 | 40.6 | 26.3 | 1.1 | 256.0 (+7.4\%) | 516.3 |
|  | Q3 | 96.4 | (+39.4\%) | 90.6 (+6.2\%) | 3.7 | 15.3 | 0.8 | 19.8 | 13.3 | 0.5 | 124.2 (+2.0\%) | 524.8 |
|  | H2 | 208.0 | (+22.8\%) | 216.2 (+1.5\%) | 18.0 | 31.8 | 1.6 | 51.4 | 27.3 | 0.9 | 295.8 (-0.1\%) | 514.5 |
|  | annual | 425.7 | (+1.0\%) | 404.2 (+2.6\%) | 27.8 | 61.1 | 3.1 | 92.0 | 53.6 | 2.0 | 551.8 (+3.3\%) |  |
| FY15 | $\begin{aligned} & \mathrm{H} 1 \\ & \text { Q3 } \\ & \mathrm{H} 2 \\ & \text { forecast } \end{aligned}$ | 217.3 | (-0.2\%) | 183.8 (-2.2\%) | 10.4 | 33.5 | 1.7 | 45.6 | 27.8 | 0.9 | 258.0 (+0.8\%) | 554.6 |
|  |  | 84.8 | (-12.1\%) | 94.1 (+3.9\%) | 16.4 | 18.8 | 0.8 | 36.0 | 14.1 | 0.3 | 144.4 (+16.2\%) | 546.9 |
|  |  | 193.0 | (-7.2\%) | 229.2 (+6.0\%) | 28.6 | 38.5 | 2.3 | 69.4 | 28.2 | 1.1 | 328.0 (+10.9\%) | 522.3 |
|  | ual forecast | 410.3 | (-3.6\%) | 413.0 (+2.2\%) | 39.0 | 72.0 | 4.0 | 115.0 | 56.0 | 2.0 | 586.0 (+6.2\%) |  |

[^10]
## Construction Materials

## AsahiKASEI



## Review of operations

Decreased shipments of autoclaved aerated concrete panels and foundation systems. Benefit from lower feedstock costs. Firm sales of Neoma high-performance phenolic foam insulation panels. Sales decrease, but operating income increase.

Sales increases/decreases due to:


Operating income increases/decreases due to:


## Electronics

## AsahiKASEI


${ }^{1}$ Includes results of Polypore International, Inc., etc. beginning with Q2 2015.
Sales increases/decreases due to:


[^11]
## Review of operations

Electronic devices: Benefit from the weaker yen. Firm sales of electronic devices for smartphones, such as audio LSIs and devices for camera modules. Decreased shipments of electronic compasses in response to changes in the competitive environment. Sales and operating income decrease.
Electronic materials: Benefit from the weaker yen. Firm sales of Hipore Li-ion battery separator. Sales flat, and operating income increase.

## Highlights

- August, completion of acquisition of Polypore International, Inc.
- September, announcement of capacity increase for Hipore in Hyuga-shi, Miyazaki, Japan.

Amortization/depreciation related to acquisition of Polypore International, Inc.
(¥ billion)

|  | FY 2015 forecast |  |  |  |
| :--- | ---: | ---: | ---: | ---: |
|  | H1 result <br> (1 month $)$ | H2 forecast |  | Total |
|  |  | Oct.-Dec. |  |  |
| Goodwill | 0.8 | 2.3 | 4.6 | 5.4 |
| Other intangible <br> assets, etc. | 0.9 | 2.7 | 3.1 | 4.1 |
| Total | 1.7 | 5.0 | 7.8 | 9.4 |

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## Health Care (i)

## AsahiKASEI



Sales increases/decreases due to:


Operating income increases/decreases due to:


## Review of operations

Pharmaceuticals:
Firm sales of Teribone osteoporosis drug and Recomodulin recombinant thrombomodulin. Decreased shipments of Flivas agent for treatment of benign prostatic hyperplasia due to competition from generics. Sales and operating income decrease.

## Devices:

Benefit from the weaker yen. Increased shipments of dialysis products and Planova virus removal filters. Sales and operating income increase.

## Highlights

- September, launch of XIAFLEX for Dupuytren's contracture in Japan.
- September, application for approval in Japan to manufacture and market zoledronic acid hydrate (development code: AK156) for treatment of osteoporosis.
- November, approval for Dong-A ST Co. Ltd., Asahi Kasei Pharma's licensing partner, to sell Teribone in Korea.

[^12]
## Health Care (ii)

## AsahiKASEI

Sales of Health Care business category
( $¥$ billion)

|  | FY 2014 |  | Total | FY 2015 |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Oct.-Dec. | Apr.-Dec. |  | Oct.-Dec. | Apr.-Dec. |
| Domestic pharamaceuticals | 20.8 | 58.9 | 75.2 | 18.3 | 55.8 |
| Others | 1.6 | 4.0 | 5.4 | 1.6 | 4.4 |
| Asahi Kasei Pharma consolidated | 22.4 | 62.9 | 80.6 | 19.9 | 60.2 |
| Devices ${ }^{1}$ | 17.4 | 50.1 | 65.9 | 17.0 | 52.2 |
| Total | 39.7 | 113.0 | 146.5 | 36.9 | 112.4 |

${ }^{1}$ Asahi Kasei Medical and its affiliate companies.
Main pharmaceuticals domestic sales
( $¥$ billion)

|  | FY 2014 |  |  | FY 2015 |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
|  |  |  |  |  |  |
|  | Oct.-Dec. | Apr.-Dec. | Total | Oct.-Dec. | Apr.-Dec. |
| Teribone | 6.9 | 19.4 | 25.4 | 7.0 | 20.9 |
| Recomodulin | 3.7 | 9.2 | 11.7 | 3.5 | 9.7 |
| Flivas | 3.6 | 10.1 | 13.2 | 2.1 | 7.7 |
| Elcitonin | 1.5 | 4.8 | 6.1 | 1.4 | 4.0 |
| Bredinin | 1.5 | 4.3 | 5.6 | 1.4 | 4.0 |

Pharmaceutical pipeline

| Development <br> stage | Code name, form, <br> generic name | Remarks | Classifications | Indication | Origin |
| :--- | :--- | :--- | :--- | :--- | :--- |
| Approved | XIAFLEX <br> AK-160, injection | New biologic | Collagenase <br> clostridium <br> histolyticum | Dupuytren's <br> contracture | Licensed |
| Pending <br> approval | AK156, injection, <br> zoledronic acid | New efficacy, new dose; <br> once-yearly <br> administration | Bisphosphonate | Osteoporosis | Licensed |
| Phase II | HC-58, injection, <br> elcatonin | Additional indication | Calcitonin | Shoulder hand <br> syndrome | In-house |
| Phase III <br> (overseas) | ART-123, injection, <br> recombinant <br> thrombomodulin <br> alpha | New biologic | Recombinant human <br> thrombomodulin | Sepsis with <br> disseminated <br> intravascular <br> coagulation | In-house |
|  | HE-69, mizoribine | Additional indication | Immunosuppressant | Lupus <br> nephritis, <br> nephrosis <br> syndrome | In-house |
|  | AK106 | New chemical entity | Anti-inflammatory | Rheumatoid <br> arthritis | In-house |

## Critical Care

## AsahiKASEI



## Review of operations

 Smooth expansion of LifeVest wearable defibrillator operations. Increased sales of other products such as defibrillators and related accessories. Increased SG\&A expenses with reinforced sales activity. Sales and operating income increase.
## Highlights

-September, acquisition of Kyma Medical Technologies, Ltd., Tel Aviv, Israel, which develops technologies to measure early signs of congestive heart failure.

Financial performance of Critical Care business category
( $¥$ billion)

|  | Oct.-Dec. | Apr.-Dec. | FY 2014 | Oct.-Dec. | Apr.-Dec. | FY 2015 forecast |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net sales | 29.8 | 78.0 | 110.6 | 36.1 | 103.8 | 141.0 |
| Gross operating income before PPA ${ }^{1}$ impact | 6.0 | 12.6 | 17.6 | 7.2 | 19.4 | 27.5 |
| Amortization/depreciation from $\mathrm{PPA}^{1}$ revaluation | (3.5) | (9.8) | (13.5) | (3.8) | (11.3) | (15.0) |
| Goodwill | (2.1) | (5.7) | (7.9) | (2.3) | (6.8) | (9.1) |
| Other intangible assets, etc. | (1.5) | (4.1) | (5.6) | (1.5) | (4.4) | (5.9) |
| Consolidated operating income | 2.4 | 2.7 | 4.1 | 3.4 | 8.2 | 12.5 |

[^13]
[^0]:    ${ }^{1}$ Expenses incurred such as for investigation of manipulation of data in precast concrete pile installation work previously performed by Asahi Kasei Construction Materials Corp.
    ${ }^{2}$ Severance allowance etc. for management personnel of Polypore International, Inc. who retired following the acquisition by Asahi Kasei Corp.

[^1]:    ${ }^{1}$ Among the total assets/total liabilities and net assets at the end of Dec. 2015, $¥ 353.1$ billion is attributed to the effect of the acquisition and consolidation of Polypore International, Inc. and its consolidated subsidiaries. Notable items include $¥ 259.7$ billion in intangible assets (of which $¥ 180.2$ billion is goodwill), and $¥ 301.4$ billion in liabilities (interest-bearing debt).

[^2]:    ${ }^{1}$ Corresponding to the former operating segments. Figures for operating income by business category include intrasegment transactions which are eliminated from the segment totals.
    ${ }^{2}$ Beginning with Q2 2015, results of Polypore International, Inc. and its consolidated subsidiaries, acquired on August 26, 2015, are included in Electronics.

[^3]:    ${ }^{1}$ Corresponding to the former operating segments. Figures for operating income by business category include intrasegment transactions which are eliminated from the segment totals.

[^4]:    ${ }^{1}$ Corresponding to the former operating segments. Figures for operating income by business category include intrasegment transactions which are eliminated from the segment totals.
    ${ }^{2}$ Beginning with Q2 2015, results of Polypore International, Inc. and its consolidated subsidiaries, acquired on August 26, 2015, are included in Electronics.

[^5]:    ${ }^{1}$ Corresponding to the former operating segments. Figures for operating income by business category include intrasegment transactions which are eliminated from the segment totals.

[^6]:    ${ }^{1}$ Corresponding to the former operating segments.
    ${ }^{2}$ Beginning with Q2 2015, results of Polypore International, Inc. and its consolidated subsidiaries, acquired on August 26, 2015, are included in Electronics.

[^7]:    ${ }^{1}$ Corresponding to the former operating segments. Figures for operating income by business category include intrasegment transactions which are eliminated from the segment totals.
    ${ }^{2}$ Beginning with Q2 2015, results of Polypore International, Inc. and its consolidated subsidiaries, acquired on August 26, 2015, are included in Electronics.

[^8]:    ${ }^{1}$ Corresponding to the former operating segments. Figures for operating income by business category include intrasegment transactions which are eliminated from the segment totals.
    ${ }^{2}$ Beginning with Q2 2015, results of Polypore International, Inc. and its consolidated subsidiaries, acquired on August 26, 2015, 22/36 are included in Electronics.

[^9]:    ${ }^{1}$ Increase (decrease) in sales prices excluding impact of foreign exchange.
    ${ }^{2}$ Impact of foreign exchange on sales prices.

[^10]:    ${ }^{1}$ Product categories are revised from FY 2012. A portion of sales previously included in pre-built homes is now included in order-built homes, etc. Otherwise, sales in the previous pre-built homes category are now included in real estate.

[^11]:    ${ }^{1}$ Increase (decrease) in sales prices excluding impact of foreign exchange.
    ${ }^{2}$ Impact of foreign exchange on sales prices.

[^12]:    ${ }^{1}$ Increase (decrease) in sales prices excluding impact of foreign exchange.
    ${ }^{2}$ Impact of foreign exchange on sales prices.

[^13]:    ${ }^{1}$ Purchase price allocation.

