## Asahi Kasei Corporation

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## Consolidated Results for 1st to 3rd Quarter Fiscal 2007: April 1, 2007 - December 31, 2007

(Unaudited; all figures in millions of yen, rounded to the nearest million, unless otherwise specified)

## I. Summary of Consolidated Results

1. Operating results (percent change from previous year in brackets)

|  | Q1-Q3 2007 | Q1-Q3 2006 |
| :--- | :---: | :---: |
| Net sales | $1,240,318[+4.5 \%]$ | $1,187,059[+8.8 \%]$ |
| Operating profit | $98,121[+4.2 \%]$ | $94,187[+15.4 \%]$ |
| Ordinary profit | $98,048[+4.8 \%]$ | $93,528[+15.8 \%]$ |
| Net income | $61,381[+8.0 \%]$ | $56,851[+22.0 \%]$ |
| Net income per share* | 43.88 | 40.62 |
| Diluted net income per share* | - | - |

2. Financial position

| At end of | December 2007 | December 2006 |
| :--- | :---: | :---: |
| Total assets | $1,492,347$ | $1,485,102$ |
| Net assets | 676,891 | 644,113 |
| Net worth/total assets | $44.8 \%$ | $42.9 \%$ |
| Net worth per share* | 478.31 | 454.88 |

Note: Net worth consists of shareholders' equity and valuation, translation adjustment and others.
3. Cash flows

| Nine months ended December | 2007 | 2006 |
| :--- | :---: | :---: |
| Cash flows from operating activities | 29,052 | 70,306 |
| Cash flows from investing activities | $(40,569)$ | $(69,601)$ |
| Cash flows from financing activities | $(111)$ | $(4,207)$ |
| Cash and cash equivalents at end of period | 90,075 | 85,417 |

## II. Cash Dividends

| Fiscal year | Cash dividends per share* |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q1 | Q2 | Q3 | Q4 | Total annual |
| 2006 | - | 5.00 | - | 7.00 | 12.00 |
| 2007 | - | 6.00 | - |  | 13.00 |
| 2007 (forecast) |  |  |  | 7.00 |  |

* Yen
III. Forecast for Fiscal 2007 (April 1, 2007 - March 31, 2008)

| Net sales | $1,714,000$ |
| :--- | ---: |
| Operating profit | 130,000 |
| Ordinary profit | 129,000 |
| Net income | 76,000 |
| Net income per share* | 54.34 |
| *Yen |  |

Note: Performance forecasts are based on the best information available at this time, but actual results may diverge from these forecasts due to a variety of factors which cannot be foreseen.

## IV. Other Information

1. Changes in significant subsidiaries which affected scope of consolidation during the period ended December 31, 2007: None
2. Adoption of simplified accounting method: Yes

Applied to: Income taxes and others
3. Changes in method of accounting: Yes
(1) Change in depreciation method for tangible fixed assets:

Beginning on April 1, 2007, tangible fixed assets are depreciated in accordance with the amended Corporation Tax Law.
(2) Change in industry segments:

With the April 1, 2007, merger of Asahi Kasei Life \& Living with Asahi Kasei Chemicals, the Life \& Living segment was combined with the Chemicals segment.

## V. Overview of Consolidated Results

1. Consolidated group results

Although the Japanese economy continued to grow during the nine-month period, with strong corporate earnings and healthy private-sector capital investment, the outlook for the operating environment has become obscure with concerns about a slowdown in the US economy triggered by the rise in subprime mortgage defaults and with high feedstock and fuel prices persisting.

With strong overseas demand and product prices rising to compensate for increased feedstock costs in the Chemicals segment, consolidated net sales for the period increased by $¥ 53.3$ billion ( $4.5 \%$ ) from a year ago to $¥ 1,240.3$ billion and operating profit increased by $¥ 3.9$ billion ( $4.2 \%$ ) to $¥ 98.1$ billion. Ordinary profit was $¥ 98.0$ billion, an increase of $¥ 4.5$ billion (4.8\%). Net income was $¥ 61.4$ billion, an increase of $¥ 4.5$ billion ( $8.0 \%$ ).

## 2. Results by operating segment

With the April 1, 2007, merger of Asahi Kasei Life \& Living with Asahi Kasei Chemicals, the Life \& Living segment was combined with the Chemicals segment. For comparison purposes, results for the year-ago period in the Chemicals segment have been revised to include those in the Life \& Living segment.

## Chemicals

Sales increased by $¥ 65.3$ billion ( $10.9 \%$ ) from a year ago to $¥ 662.8$ billion and operating profit increased by $¥ 13.9$ billion ( $33.6 \%$ ) to $¥ 55.1$ billion.

In volume products there was strong overseas demand for acrylonitrile and other chemicals and derivative products. In specialty products there were increased shipments of ion-exchange membranes for chlor-alkali to China.

## Homes

Sales decreased by $¥ 24.0$ billion ( $8.7 \%$ ) from a year ago to $¥ 251.7$ billion and operating profit decreased by $¥ 6.2$ billion ( $43.6 \%$ ) to $¥ 8.1$ billion. New orders for order-built homes were on par with a year ago at $¥ 222.9$ billion.

Housing-related operations such as remodeling performed well. The number of deliveries of unit homes decreased significantly as an effect of fewer orders received through the first half of 2007 and postponement of delivery of some units due to improper acquisition of ministerial certification by a supplier of certain components as came to light in late October 2007. The number of condominium units delivered was lower than a year ago, with this year's condominium deliveries concentrating in the fourth quarter.

## Pharma

Sales increased by $¥ 4.8$ billion ( $5.9 \%$ ) from a year ago to $¥ 85.7$ billion and operating profit decreased by $¥ 1.3$ billion ( $9.4 \%$ ) to $¥ 13.0$ billion.

In devices operations there were increased shipments of APS ${ }^{\text {TM }}$ polysulfone-membrane artificial kidneys following increased production capacity. In pharmaceutical operations there was lower licensing income and higher R\&D expenditures.

## Fibers

Sales increased by $¥ 6.5$ billion ( $8.3 \%$ ) from a year ago to $¥ 84.1$ billion and operating profit increased by $¥ 2.6$ billion ( $96.3 \%$ ) to $¥ 5.2$ billion.

Overseas operations for Roica ${ }^{\mathrm{TM}}$ elastic polyurethane filament performed well with strong demand. Shipments of Bemberg ${ }^{\text {TM }}$ regenerated cellulose fiber grew, especially in overseas markets.

## Electronics Materials \& Devices

Sales increased by $¥ 1.1$ billion ( $1.3 \%$ ) from a year ago to $¥ 86.8$ billion and operating profit decreased by $¥ 1.6$ billion ( $8.4 \%$ ) to $¥ 17.0$ billion.

Electronics materials operations performed well with shipments generally rising with strong demand. Electronics devices operations had fewer shipments of LSIs and lower product prices as an effect of inventory adjustments in home electronics markets.

## Construction Materials

Sales decreased by $¥ 4.2$ billion ( $8.8 \%$ ) from a year ago to $¥ 43.4$ billion and operating profit decreased by $¥ 1.9$ billion ( $39.8 \%$ ) to $¥ 2.9$ billion.

Shipments of Hebel ${ }^{\text {TM }}$ autoclaved lightweight concrete (ALC) panels and other building materials and housing materials declined as an effect of the decline in construction starts following a revision of building codes in Japan

## SERVICEs, Engineering and Others

Sales increased by $¥ 3.8$ billion ( $17.1 \%$ ) from a year ago to $¥ 25.8$ billion and operating profit increased by $¥ 0.5$ billion ( $15.9 \%$ ) to $¥ 3.5$ billion.

Engineering operations performed well with overseas plant engineering work.

## VI. Consolidated Balance Sheets

|  | At end of March 2007 | At end of Dec. 2007 | Increase (decrease) |
| :---: | :---: | :---: | :---: |
| Assets |  |  |  |
| Current assets | 722,995 | 792,123 | 69,128 |
| Cash on hand and in banks | 101,514 | 89,880 | $(11,634)$ |
| Notes and accounts receivable, trade | 300,386 | 321,590 | 21,204 |
| Marketable securities | 400 | 391 | (9) |
| Inventories | 240,006 | 287,096 | 47,090 |
| Others | 80,689 | 93,166 | 12,477 |
| Fixed assets | 736,927 | 700,224 | $(36,703)$ |
| Property, plant and equipment | 426,959 | 422,463 | $(4,496)$ |
| Intangible fixed assets | 28,466 | 25,968 | $(2,498)$ |
| Investments and other assets | 281,502 | 251,794 | $(29,708)$ |
| Total assets | 1,459,922 | 1,492,347 | 32,425 |
| Liabilities |  |  |  |
| Current liabilities | 503,570 | 556,760 | 53,190 |
| Notes and accounts payable, trade | 186,900 | 190,293 | 3,393 |
| Short-term borrowings | 63,828 | 37,156 | $(26,672)$ |
| Commercial paper | - | 75,000 | 75,000 |
| Current portion of corporate bonds | 24,000 | 22,000 | $(2,000)$ |
| Others | 228,842 | 232,311 | 3,469 |
| Long-term liabilities | 302,842 | 258,696 | $(44,146)$ |
| Corporate bonds | 60,000 | 30,000 | $(30,000)$ |
| Long-term borrowings | 69,074 | 69,906 | 832 |
| Accrued pension and severance costs | 125,364 | 119,787 | $(5,577)$ |
| Others | 48,403 | 39,002 | $(9,401)$ |
| Total liabilities | 806,412 | 815,456 | 9,044 |
| Net assets |  |  |  |
| Stockholders' equity | 561,755 | 604,474 | 42,719 |
| Common stock | 103,389 | 103,389 | - |
| Capital surplus | 79,396 | 79,419 | 23 |
| Retained earnings | 380,515 | 423,682 | 43,167 |
| Treasury stock, at cost | $(1,544)$ | $(2,015)$ | (471) |
| Valuation, translation adjustment and others | 83,900 | 64,450 | $(19,450)$ |
| Minority interest in consolidated subsidiaries | 7,855 | 7,967 | 112 |
| Total net assets | 653,510 | 676,891 | 23,381 |
| Total liabilities, and net assets | 1,459,922 | 1,492,347 | 32,425 |

## VII. Consolidated Statements of Income

|  | $\begin{gathered} \text { Q1-Q3 } \\ 2006 \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { Q1-Q3 } \\ 2007 \\ \hline \end{gathered}$ | Increase (decrease) | Percent change |
| :---: | :---: | :---: | :---: | :---: |
| Net sales | 1,187,059 | 1,240,318 | 53,259 | 4.5 |
| Cost of sales | 891,871 | 932,679 | 40,808 | 4.6 |
| Gross profit | 295,188 | 307,639 | 12,451 | 4.2 |
| Selling, general and administrative expenses | 201,001 | 209,518 | 8,517 | 4.2 |
| Operating profit | 94,187 | 98,121 | 3,934 | 4.2 |
| Non-operating income | 7,009 | 8,921 | 1,912 | - |
| Interest income | 337 | 551 | 214 | - |
| Dividend income | 2,257 | 2,882 | 625 | - |
| Equity in net earnings of unconsolidated subsidiaries and affiliates | 1,865 | 3,234 | 1,369 | - |
| Others | 2,550 | 2,254 | (296) | - |
| Non-operating expenses | 7,669 | 8,995 | 1,326 | - |
| Interest expense | 2,880 | 3,077 | 197 | - |
| Others | 4,788 | 5,918 | 1,130 | - |
| Ordinary profit | 93,528 | 98,048 | 4,520 | 4.8 |
| Special gains | 2,053 | 1,653 | (400) | - |
| Gain on sales of investment securities | 1,267 | 943 | (324) | - |
| Gain on sale of property, plant and equipment | 786 | 151 | (635) | - |
| Gain on change in equity | - | 559 | 559 | - |
| Special losses | 4,597 | 7,906 | 3,309 | - |
| Loss on sales of investment securities | 185 | 274 | 89 | - |
| Loss on disposal of property, plant and equipment | 4,412 | 2,416 | $(1,996)$ | - |
| Impairment loss | - | 4,442 | 4,442 | - |
| Restructuring charges | - | 774 | 774 | - |
| Income before income taxes and minority interests | 90,984 | 91,794 | 810 | 0.9 |
| Income taxes | 33,740 | 29,951 | $(3,789)$ | - |
| Minority interests | (393) | (462) | (69) | - |
| Net income | 56,851 | 61,381 | 4,530 | 8.0 |

## VIII. Cash flows

| Nine months ended December | 2006 | 2007 | Increase (decrease) |
| :---: | :---: | :---: | :---: |
| Cash flows from operating activities | 70,306 | 29,052 | $(41,254)$ |
| Income before income taxes and minority interests | 90,984 | 91,794 | 810 |
| Depreciation and amortization | 52,382 | 54,401 | 2,019 |
| Increase in notes and accounts receivable, trade | $(44,123)$ | $(23,805)$ | 20,318 |
| Increase in inventories | $(39,240)$ | $(48,800)$ | $(9,560)$ |
| Increase in notes and accounts payable, trade | 57,527 | 5,609 | $(51,918)$ |
| Others | $(47,224)$ | $(50,147)$ | $(2,923)$ |
| Cash flows from investing activities | $(69,601)$ | $(40,569)$ | 29,032 |
| Payments for acquisition of property, plant and equipment | $(66,007)$ | $(39,965)$ | 26,042 |
| Payments for purchases of investment securities | $(3,184)$ | $(2,772)$ | 412 |
| Others | (409) | 2,168 | 2,577 |
| Cash flows from financing activities | $(4,207)$ | (111) | 4,096 |
| Effect of exchange rate changes on cash and cash equivalents | 294 | (16) | (310) |
| Net increase (decrease) in cash and cash equivalents | $(3,209)$ | $(11,643)$ | $(8,434)$ |
| Cash and cash equivalents at beginning of period | 86,390 | 101,719 | 15,329 |
| Cash and cash equivalents held by newly consolidated subsidiaries | 2,236 | - | $(2,236)$ |
| Cash and cash equivalents at end of period | 85,417 | 90,075 | 4,658 |

## IX. Operating Segment Information

1. Consolidated net sales
(billions of yen)

|  | Q1-Q3 <br> 2006 | Q1-Q3 <br> 2007 | Increase <br> (decrease) | FY 2007 <br> forecast |
| :--- | ---: | :---: | :---: | :---: |
| Chemicals* | 597.6 | 662.8 | 65.3 | 886.0 |
| Homes | 275.7 | 251.7 | $(24.0)$ | 381.0 |
| Pharma | 80.9 | 85.7 | 4.8 | 115.0 |
| Fibers | 77.6 | 84.1 | 6.5 | 117.0 |
| Electronics Materials \& Devices | 85.7 | 86.8 | 1.1 | 118.0 |
| Construction Materials | 47.6 | 43.4 | $(4.2)$ | 59.0 |
| Services, Engineering and Others | 2.0 | 25.8 | 3.8 | 38.0 |
| Total | $1,187.1$ | $1,240.3$ | 53.3 | $1,714.0$ |

2. Consolidated operating profit
(billions of yen)

|  | Q1-Q3 <br> 2006 | Q1-Q3 <br> 2007 | Increase <br> (decrease) | FY 2007 <br> forecast |
| :--- | :---: | :---: | :---: | :---: |
| Chemicals* | 41.3 | 55.1 | 13.9 | 67.5 |
| Homes | 14.3 | 8.1 | $(6.2)$ | 19.5 |
| Pharma | 14.4 | 13.0 | $(1.3)$ | 14.0 |
| Fibers | 2.7 | 5.2 | 2.6 | 7.0 |
| Electronics Materials \& Devices | 18.5 | 17.0 | $(1.6)$ | 22.0 |
| Construction Materials | 4.9 | 2.9 | $(1.9)$ | 3.5 |
| Services, Engineering and Others | 3.0 | 3.5 | 0.5 | 5.0 |
| Combined | 99.0 | 104.8 | 5.9 | 138.5 |
| Corporate expenses and eliminations | $(4.8)$ | $(6.7)$ | $(1.9)$ | $(8.5)$ |
| Consolidated | 94.2 | 98.1 | 3.9 | 130.0 |

3. Operating profit increases/decreases by segment
(billions of yen)

|  | Increase (decrease) due to: |  |  |  | Net increase (decrease) |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Sales volume | Sales due to fo | f which, xchange] | Operating costs and others |  |
| Chemicals* | 2.4 | 39.8 | 1.0 | (28.3) | 13.9 |
| Homes | (6.5) | 19.1 | - | (18.8) | (6.2) |
| Pharma | 3.8 | (0.8) | 0.6 | (4.3) | (1.3) |
| Fibers | 0.9 | 3.9 | 1.1 | (2.2) | 2.6 |
| Electronics Materials \& Devices | 1.0 | (3.3) | 0.3 | 0.7 | (1.6) |
| Construction Materials | (1.6) | 0.4 | - | (0.7) | (1.9) |
| Services, Engineering and Others | 0.7 | 0.0 | 0.0 | (0.2) | 0.5 |
| Corporate expenses and eliminations | - | - | - | (1.9) | (1.9) |
| Consolidated | 0.7 | 59.0 | 3.0 | (55.8) | 3.9 |

* For comparison purposes, results for the year-ago period in the Chemicals segment have been revised to include those in the Life \& Living segment.

4. Contract trends for home construction operations

|  | Q1-Q3 <br> 2006 | Q1-Q3 <br> 2007 | Increase <br> (decrease) | FY 2007 <br> forecast |
| :--- | :---: | :---: | :---: | :---: |
| Value of orders received (¥ billion) | 222.0 | 222.9 | 0.9 | 310.0 |
| No. of orders received (home units) | 9,409 | 9,531 | 122 | 13,404 |
| Backlog of orders (¥ billion) | 315.8 | 315.3 | $(0.6)$ | 309.8 |
| No. of sales (home units) | 9,060 | 8,018 | $(1,042)$ | 12,793 |
| Value of sales (¥ billion) | 210.1 | 197.4 | $(12.7)$ | 290.0 |

5. Key operating factors

|  | Q1-Q3 <br> 2006 | Q1-Q3 <br> 2007 | Increase <br> (decrease) | FY 2007 <br> forecast |
| :--- | :---: | :---: | :---: | :---: |
| Naphtha price <br> (yen/kL, domestic) | 50,300 | 59,700 | 9,400 | 61,300 |
| Yen/US\$ exchange rate <br> (market average) | 116 | 117 | 1 | 114 |

6. Interest-bearing debt
(billions of yen)

|  | At end of <br> March 2007 | At end of <br> Dec. 2007 | Increase <br> (decrease) |
| :--- | :---: | :---: | :---: |
| Short-term borrowings | 63.8 | 37.2 | $(26.7)$ |
| Commercial paper | - | 75.0 | 75.0 |
| Current portion of <br> corporate bonds | 24.0 | 22.0 | $(2.0)$ |
| Corporate bonds | 60.0 | 30.0 | $(30.0)$ |
| Long-term debt | 69.1 | 69.9 | 0.8 |
| Total | 216.9 | 234.1 | 17.2 |

