# Strategic IP Management

#### Management of IP Rights

The acquisition, maintenance, and enforcement of IP rights are performed in accordance with the Asahi Kasei Group's Corporate Intellectual Property Management Regulations. Patent application procedures and the storage and management of patent information are almost fully computerized, enabling the swift exchange of information with researchers and patent law firms located around the world. We enhance close communication and coordination with patent law firms as important strategic partners in the management of IP.

#### Managing Trade Secrets and Preventing Unauthorized Technology Outflow

Thorough management of trade secrets and other confidential information in the Asahi Kasei Group is performed in accordance with its Secrecy Maintenance Regulations, Basic Regulations for Information Systems for information in digital format, and Personal Information Management Regulations for information about individual people.

The Asahi Kasei Group implements strict measures to prevent unauthorized or unintentional outflow of technological information and know-how in accordance with its basic policy and management standards for prevention of technology outflow. The Asahi Kasei Group also applies internal guidelines summarizing related precautions to take when entering business overseas as well as procedures to ensure the preservation of prior-use rights in China.

To raise awareness and understanding regarding such issues among personnel, a wide range of education and training measures are performed

#### **Corporate Brand Strategy**

In 2001, the name of the parent company was changed from Asahi Chemical Industry Co., Ltd. (Asahi Kasei Kogyo Kabushiki Kaisha in Japanese) to Asahi Kasei Corp. (Asahi Kasei Kabushiki Kaisha in Japanese), eliminating the linguistic differential between "Asahi Chemical" and "Asahi Kasei" by unifying on the latter for use consistently worldwide. The trade name "Asahi Kasei" has now been registered in 76 countries. At the same time, a new global brand logo combining "Asahi" with "KASEI" in upper case was adopted for use throughout the world, replacing both the Japanese logo using the Chinese ideographs for "asahi" "kasei" and the "Asahi Chemical Industry" logo which had been used outside Japan.

Asahi **KASEI** 

旭化成集团

Global Brand Logo and Logo for Use in China



In 2007, the original graduated color scheme for the logo was replaced with a solid coloration in the designated Asahi Kasei Blue. To further enhance brand recognition in the vital Chinese market, a variant combining the standard logo with the Chinese ideographs for "asahi" "kasei" "group" was also adopted.

### Incentives for Innovation

Incentives for employee innovation include lump-sum rewards upon application for and grant of patents, and special rewards for inventors who make exceptional contributions to business operations. In April 2005, the invention reward system was revised, eliminating any theoretical limit on rewards and giving inventors a generous reward when a patented invention is commercialized. Such incentives serve to focus the minds of our young researchers on the objective of obtaining IP rights. The incentive system is continuously reviewed, and further revisions are made as deemed effective in fostering greater motivation to obtain IP rights which make valuable contributions to operations in line with the IF strategy of each business.

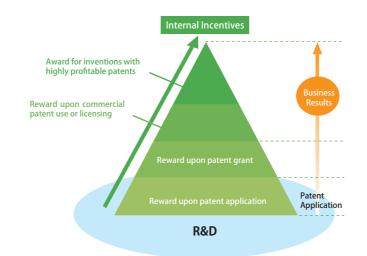
Asahi Kasei Group **Intellectual Property Report 2010** 

## **Organization for IP**

Corporate IP, part of New Business Development in the holding company of the Asahi Kasei Group, is the organization responsible for management of intellectual property (IP) for the entire Group. Corporate IP also formulates and executes IP strategy for the Group, and provides the shared infrastructure for the Group's IP functions.

Each core operating company of the Group also has its own organization for management of IP rights, including their acquisition, maintenance, and enforcement. The IP organizations of the core operating companies are staffed with liaison personnel of Corporate IP, and with concurrent positions in the core operating

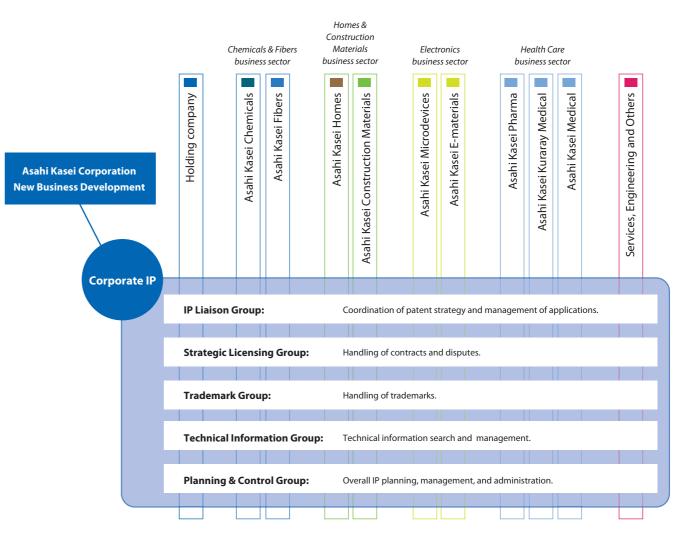
Asahi Kasei Group Organization for IP



### Human Resource **Development**

System to Reward Innovation

Recognizing human resources as an essential key to the execution of its IP strategy, the Asahi Kasei Group implements a comprehensive range of measures for the education and training of personnel in matters related to IP. The systematic program begins with orientation for new employees, and includes uniform training sessions for technical personnel and for marketing personnel throughout the Asahi Kasei Group. In addition, "e-learning" programs are made available on the corporate intranet to enable personnel to further enhance their practical knowledge related to IP rights.



companies, these personnel work to identify IP, secure IP rights, and enforce those rights in concert with each core operating company's own management strategy and R&D strategy. They also formulate IP strategies for the core operating companies and advance coordination with inventors.

Certain functions identified for reinforcement are shared by Corporate IP throughout the Group. Corporate IP also provides Group-wide services performed by the dedicated specialist personnel of its Strategic Licensing Group, Trademark Group, Technical Information Group, and Planning & Control Group.

## **IP Strategy**

#### **Basic Policy**

In the Asahi Kasei Group, the management strategy, IP strategy, and R&D strategy of each operation are integrated as one, with the creation of new businesses as an important management task. IP activities are advanced in direct connection with the management of operations to gain business advantage by the steady acquisition of IP rights from R&D results, enabling the creation of new businesses and the securement of profitability in existing businesses.

The core operating companies take the lead in formulating IP strategy for each operation in line with the relevant business characteristics. Essentially, equal emphasis is placed on the quality and the quantity of patents. The primary focus is on strengthening existing businesses, and strategic licensing is performed when it is deemed an effective means to heighten the contribution of IP rights to our own business operations.

A relationship of mutual trust and reliance is fostered between the personnel working on IP and those working on R&D, as the IP and R&D functions advance in close coordination to strengthen business operations.

#### **Thorough Patent Searching**

The Asahi Kasei Group considers reliable and effective patent searching to be vital, and thorough patent searches are performed at critical phases in the process of developing patent rights. It has become part of the corporate culture that the patent search is routinely utilized to help clarify the positioning of businesses and technologies, and facilitates the development of the optimum IP portfolio.

Having the acquisition and maintenance of effective IP rights as a guiding objective for R&D is an important key to advancing the expansion of high-earnings operations and the development of businesses that create value for the customer.

#### **Overseas IP Strategy**

The securement and enforcement of firm IP rights play an important part in the expansion of global businesses as a pillar of strategy in the Asahi Kasei Group's mid-term management initiative. To support the effort to enhance IP worldwide, personnel from Corporate IP are stationed in the three key markets of Europe, the US, and China. As China continues to grow in importance for our business operations, IP strategy in China in particular has become an essential point of focus.

The ongoing reinforcement of IP in these three key international markets and throughout the world will prepare the ground for further expansion of global operations.

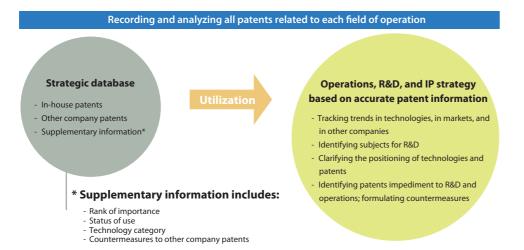
#### **IP Portfolio**

The Asahi Kasei Group maintains a strategic database (SDB) of patent information to enable its strategic analysis in the management of its IP portfolio. Key aspects of the utilization of this SDB include 1) tracking trends in technologies, in markets, and in other companies, 2) identifying subjects for R&D, 3) clarifying the positioning of technologies and patents, including those of other companies, and 4) identifying patents which would pose an impediment to R&D and to business operations, and formulating countermeasures.

One unique characteristic of this SDB is the inclusion of supplementary information specific to each individual patent (both in-house patents and other company patents) as related to each R&D project. The supplementary information includes a rank of importance, status of use, technology category, and countermeasures to other company patents.

Using this SDB, the IP Liaison Group and the Technical Information Group of Corporate IP work closely together with each R&D organization to formulate and implement countermeasures in response to other company patents as well as plans for in-house patent applications.

Strategic Database of Patent Information



# **Number of IP Rights and Applications**

The Asahi Kasei Group works to continuously maintain an IP portfolio that will secure market superiority in business operations. The IP portfolio is reviewed annually to determine whether to file patent applications and whether to maintain or abandon patents and applications, as well as the feasibility of licensing.

#### Number of Patents Held (As of December 31, 2009)

Patents held in the Asahi Kasei Group play an important role in supporting and enabling successful business. Among Japanese patents, those in practice amount to 45% (47% in the previous year) of the total. Combined with those scheduled to come into practice, this rises to 65% (66% in the previous year). The 35% of the total which is classified as "defensive and other" includes many strategically essential patents which serve to inhibit the entry of competitors.

The number of patents held overseas is steadily rising with patent protection playing an increasingly important role for global operations.

#### Number of IP Rights, by Segment

As of December 31, 2009

		Holding company	Chemicals	Homes	Health Care	Fibers	Electronics	Construction Materials	Services, Engineering and Others	Total
	In practice	24	934	168	113	242	463	97	54	2,092
Japanese	Scheduled to be in practice	139	374	30	55	73	243	14	8	930
Patents	Defensive & other	78	821	60	147	199	222	106	3	1,631
	Total	241	2,129	258	315	514	928	217	65	4,653
	U.S.	125	461	0	112	93	175	4	8	978
0	Europe	119	677	0	291	218	243	46	3	1,597
Overseas Patents	Asia	145	1,156	0	97	222	318	23	5	1,966
Patents	Other	52	214	0	53	28	46	12	0	405
	Total	441	2,508	0	553	561	782	85	16	4,946
Trademarks	Japanese	228	570	381	566	1,904	108	231	40	4,027
Induction	Overseas	229	842	0	301	889	197	29	0	2,487

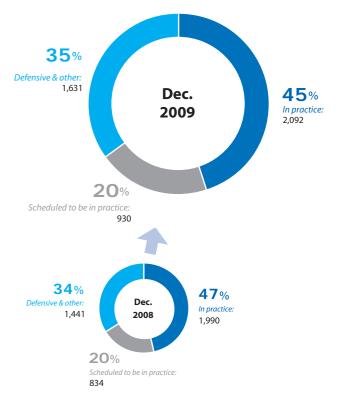
#### Number of Applications, by Segment

From January 1, 2009, to December 31, 2009

		Holding company	Chemicals	Homes	Health Care	Fibers	Electronics	Construction Materials	Services, Engineering and Others	Total
Patents	Japanese	84	373	89	36	74	419	28	6	1,093
Patents	Overseas	7	47	0	17	5	49	1	0	126
Trademarks	Japanese	11	10	39	11	14	6	9	5	105
Trauemarks	Overseas	1	57	0	20	34	35	9	0	156

Note: Figures in the Total column may not equal sums of the figures in each line due to sharing of certain IP rights and applications among more than one segment.

### Japanese Patents



### **Major External Commendations**

Fiscal Year	Commendation	Organization	Title		
2009	National Commendation for InventionThe Invention Prize	Japan Institute of Invention and Innovation	Non-Fluorocarbon Gases High-Performance Phenolic Resin Foam		
	The Okochi Memorial Production Prize	Okochi Memorial Foudation	Development of Separator for High-Safety and High-Performance Lithium Ion Secondary Batteries		
2008	Medal with Purple Ribbon	Government of Japan	Development of Novel Process for Polycarbonate Production from CO <sub>2</sub> without Using Phosgene		
	National Commendation for Invention The Invention Prize	Japan Institute of Invention and Innovation	The Catalyst for the 2nd Stage Reaction in the Direct Methyl-Esterification toProduce MMA		
	The CSJ Award for Technical Development	The Chemical Society of Japan	Direct Methyl Esterification Route for MMA– Development of Its Catalytic Chemistry and Process Engineering –		
	The Award of the Society of Polymer Science, Japan	The Society of Polymer Science, Japan	Development of Microporous PE Film which Contributed to Disseminationand Innovation Lithium Ion Battery		
2007	The Commendation for Science and Technology by the Minister of Education, Culture, Sports, Science and Technology	Ministry of Education, Culture, Sports, Science and Technology	Development of Novel Antileukemic Drug of N4-Behenoyl CytosineArabinoside		
	The Commendation for Science and Technology by the Minister of Education, Culture, Sports, Science and Technology	Ministry of Education, Culture, Sports, Science and Technology	Development of Novel Process for Polycarbonate Production from CO <sub>2</sub> without Using Phosgene		
2006	Medal with Purple Ribbon	Government of Japan	Development of Novel Process for Producing Polyacetal Resin		
	National Commendation for Invention The Prize of the Chairman of HATSUMEI KYOKAI (JIII)	Japan Institute of Invention and Innovation	Rare Earth Permanent Magnetic Material		
	The CSJ Award for Technical Development	The Chemical Society of Japan	Development and Industrialization of the Filter Designed Specifically for Virus Removal		

### Local Commendations for Invention (Japan Institute of Invention and Innovation)

Fiscal Year	Commendation	Area
2009	The Encouragement Prize of the Commissioner of Japan Patent Office	Kanto
	The Encouragement Prize of the Chairman of HATSUMEI KYOKAI (JIII)	Kyushu
	The Encouragement Prize of the Chairman of HATSUMEI KYOKAI (JIII)	Kinki
	The Encouragement Prize for Invention	Chugoku
	The Encouragement Prize for Invention	Kanto
	The Encouragement Prize for Invention	Kanto
2008	The Encouragement Prize of Invention of the Ministerof Education, Culture, Sports, Science and Technology	Kinki
	The Encouragement Prize of the Commissioner of Japan Patent Office	Kyushu
	The Encouragement Prize of the Chairman of HATSUMEI KYOKAI (JIII)	Kanto
	The Prize of the Honorary Director of Miyazaki Branch of HATSUMEI KYOKAI (JIII)	Kyushu
	The Encouragement Prize for Invention	Kanto
2007	The Encouragement Prize of Invention of the Ministerof Education, Culture, Sports, Science and Technology	Chugoku
	The Prize of the Honorary Director of Shizuoka Branch of HATSUMEI KYOKAI (JIII)	Kanto
	The Prize of the Honorary Director of Kanagawa Branch of HATSUMEI KYOKAI (JIII)	Kanto
	The Encouragement Prize for Invention	Chugoku
	The Encouragement Prize for Invention	Kanto
	The Encouragement Prize for Invention	Kanto
	The Encouragement Prize for Invention	Kanto
2006	The Encouragement Prize of the Chairman of HATSUMEI KYOKAI (JIII)	Chugoku
	The Encouragement Prize of the Chairman of HATSUMEI KYOKAI (JIII)	Kinki
	The Encouragement Prize of the President of Japan Patent Attorneys Association	Kyushu
	The Encouragement Prize for Invention	Kanto
	The Encouragement Prize for Invention	Kanto

Title
Development of Material for Battery Case for Use in Hybrid Electric Vehicles
Polysulfone-Membrane Hemodialyzer
Development of Comfortable Innerwear Using Composite Yarn
Method of Producing Aromatic Hydrocarbons from Light Hydrocarbons
Mechanical Coupling for Steel Pipe Pile
Surface-Patterned Panels for Exterior Walls
Elastic Polyurethane Fiber with Excellent Chlorine Resistance
Development of Silicone Macromer for Contact Lenses
Development of Aluminum Paste with High Brightness and Flip-Flop
Polyamide with High Stiffness and Excellent Appearance
Long Life Home and Maintenance Program
Process of DPC Production without Using Phosgene
Technology for Producing Reagent for Diagnosis of Diabetes
Development of New Polymer for High Impact-Resistant Polypropylene
Industrial Process for Production of MMA by Direct Methyl-Esterification
Shape of Joints between ALC Wall Panels
Lightweight Aerated Concrete Panel with Patterns
Phenolic Foam
Catalyst for 2nd Stage Reaction in Direct Methyl-Esterification to Produce MMA
Polyethylene Microporous Membrane and Lithium-Ion Battery Separator
Stretchable Polyester False-Twist Fibers and Production Thereof
Masterbatch-Based Hardener for One-Part Epoxy Composition
Speech Processing Apparatus and Method